

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 2020  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

Commission File No. 001-35210



**HC2 HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)  
450 Park Avenue, 30th Floor, New York, NY  
(Address of principal executive offices)

54-1708481  
(I.R.S. Employer  
Identification No.)  
10022  
(Zip Code)

(212) 235-2690  
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class                       | Trading Symbol | Name of each exchange on which registered |
|-------------------------------------------|----------------|-------------------------------------------|
| Common Stock, par value \$0.001 per share | HCHC           | New York Stock Exchange                   |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of April 30, 2020, 46,550,384 shares of common stock, par value \$0.001, were outstanding.

**PART I. FINANCIAL INFORMATION**

|                                                                                                               |                    |
|---------------------------------------------------------------------------------------------------------------|--------------------|
| <a href="#">Item 1. Financial Statements</a>                                                                  |                    |
| <a href="#">Condensed Consolidated Statements of Operations</a>                                               | <a href="#">2</a>  |
| <a href="#">Condensed Consolidated Statements of Comprehensive (Loss) Income</a>                              | <a href="#">3</a>  |
| <a href="#">Condensed Consolidated Balance Sheets</a>                                                         | <a href="#">4</a>  |
| <a href="#">Condensed Consolidated Statements of Stockholders' Equity</a>                                     | <a href="#">5</a>  |
| <a href="#">Condensed Consolidated Statements of Cash Flows</a>                                               | <a href="#">6</a>  |
| <a href="#">Notes to Condensed Consolidated Financial Statements</a>                                          | <a href="#">7</a>  |
| <a href="#">(1) Organization and Business</a>                                                                 | <a href="#">7</a>  |
| <a href="#">(2) Summary of Significant Accounting Policies</a>                                                | <a href="#">8</a>  |
| <a href="#">(3) Discontinued Operations</a>                                                                   | <a href="#">11</a> |
| <a href="#">(4) Revenue</a>                                                                                   | <a href="#">12</a> |
| <a href="#">(5) Business Combinations</a>                                                                     | <a href="#">14</a> |
| <a href="#">(6) Investments</a>                                                                               | <a href="#">15</a> |
| <a href="#">(7) Fair Value of Financial Instruments</a>                                                       | <a href="#">18</a> |
| <a href="#">(8) Accounts Receivable</a>                                                                       | <a href="#">22</a> |
| <a href="#">(9) Recoverable from Reinsurers</a>                                                               | <a href="#">23</a> |
| <a href="#">(10) Property, Plant and Equipment, net</a>                                                       | <a href="#">23</a> |
| <a href="#">(11) Goodwill and Intangible Assets</a>                                                           | <a href="#">23</a> |
| <a href="#">(12) Life, Accident and Health Reserves</a>                                                       | <a href="#">25</a> |
| <a href="#">(13) Accounts Payable and Other Current Liabilities</a>                                           | <a href="#">25</a> |
| <a href="#">(14) Debt Obligations</a>                                                                         | <a href="#">26</a> |
| <a href="#">(15) Income Taxes</a>                                                                             | <a href="#">27</a> |
| <a href="#">(16) Commitments and Contingencies</a>                                                            | <a href="#">27</a> |
| <a href="#">(17) Share-based Compensation</a>                                                                 | <a href="#">30</a> |
| <a href="#">(18) Equity</a>                                                                                   | <a href="#">31</a> |
| <a href="#">(19) Related Parties</a>                                                                          | <a href="#">32</a> |
| <a href="#">(20) Operating Segment and Related Information</a>                                                | <a href="#">33</a> |
| <a href="#">(21) Basic and Diluted Income (Loss) Per Common Share</a>                                         | <a href="#">35</a> |
| <a href="#">(22) Subsequent Events</a>                                                                        | <a href="#">37</a> |
| <a href="#">Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</a> | <a href="#">38</a> |
| <a href="#">Item 4. Controls and Procedures</a>                                                               | <a href="#">60</a> |

**PART II. OTHER INFORMATION**

|          |                                                                             |                    |
|----------|-----------------------------------------------------------------------------|--------------------|
| Item 1.  | <a href="#">Legal Proceedings</a>                                           | <a href="#">61</a> |
| Item 1A. | <a href="#">Risk Factors</a>                                                | <a href="#">61</a> |
| Item 2.  | <a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a> | <a href="#">63</a> |
| Item 3.  | <a href="#">Defaults Upon Senior Securities</a>                             | <a href="#">63</a> |
| Item 4.  | <a href="#">Mine Safety Disclosures</a>                                     | <a href="#">63</a> |
| Item 5.  | <a href="#">Other Information</a>                                           | <a href="#">63</a> |
| Item 6.  | <a href="#">Exhibits</a>                                                    | <a href="#">63</a> |

**HC2 HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited, in millions, except per share amounts)

**PART I: FINANCIAL INFORMATION**

**Item 1. Financial Statements**

|                                                                                                 | <b>Three Months Ended March 31,</b> |                 |
|-------------------------------------------------------------------------------------------------|-------------------------------------|-----------------|
|                                                                                                 | <b>2020</b>                         | <b>2019</b>     |
| Revenue                                                                                         | \$ 383.4                            | \$ 362.5        |
| Life, accident and health earned premiums, net                                                  | 28.6                                | 29.9            |
| Net investment income                                                                           | 51.9                                | 51.1            |
| Net realized and unrealized gains (losses) on investments                                       | (19.1)                              | 5.5             |
| Net revenue                                                                                     | <u>444.8</u>                        | <u>449.0</u>    |
| Operating expenses                                                                              |                                     |                 |
| Cost of revenue                                                                                 | 346.1                               | 324.5           |
| Policy benefits, changes in reserves, and commissions                                           | 72.4                                | 52.7            |
| Selling, general and administrative                                                             | 52.3                                | 46.9            |
| Depreciation and amortization                                                                   | 0.6                                 | 0.3             |
| Other operating income                                                                          | 0.2                                 | (1.0)           |
| Total operating expenses                                                                        | <u>471.6</u>                        | <u>423.4</u>    |
| Income (loss) from operations                                                                   | <u>(26.8)</u>                       | <u>25.6</u>     |
| Interest expense                                                                                | (21.3)                              | (18.8)          |
| Loss on early extinguishment or restructuring of debt                                           | (5.8)                               | —               |
| Loss from equity investees                                                                      | (2.5)                               | (5.9)           |
| Other income, net                                                                               | 2.8                                 | 3.4             |
| (Loss) income from continuing operations before income taxes                                    | (53.6)                              | 4.3             |
| Income tax benefit (expense)                                                                    | 12.6                                | (4.0)           |
| (Loss) income from continuing operations                                                        | (41.0)                              | 0.3             |
| Loss from discontinued operations (including loss on disposal of \$39.3 million)                | (60.0)                              | (6.6)           |
| Net loss                                                                                        | (101.0)                             | (6.3)           |
| Net loss attributable to noncontrolling interest and redeemable noncontrolling interest         | 17.9                                | 3.5             |
| Net loss attributable to HC2 Holdings, Inc.                                                     | (83.1)                              | (2.8)           |
| Less: Preferred dividends, deemed dividends and repurchase gains                                | 0.4                                 | (1.2)           |
| Net loss attributable to common stock and participating preferred stockholders                  | <u>\$ (83.5)</u>                    | <u>\$ (1.6)</u> |
| (Loss) income per share - continuing operations                                                 |                                     |                 |
| Basic:                                                                                          | \$ (0.85)                           | \$ 0.08         |
| Diluted:                                                                                        | \$ (0.85)                           | \$ 0.04         |
| Loss per share - discontinued operations                                                        |                                     |                 |
| Basic:                                                                                          | \$ (0.97)                           | \$ (0.12)       |
| Diluted:                                                                                        | \$ (0.97)                           | \$ (0.09)       |
| Loss per share - Net loss attributable to common stock and participating preferred stockholders |                                     |                 |
| Basic:                                                                                          | \$ (1.82)                           | \$ (0.03)       |
| Diluted:                                                                                        | \$ (1.82)                           | \$ (0.05)       |
| Weighted average common shares outstanding:                                                     |                                     |                 |
| Basic:                                                                                          | 45.9                                | 44.8            |
| Diluted:                                                                                        | 45.9                                | 59.7            |

See notes to Condensed Consolidated Financial Statements

**HC2 HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME**  
(Unaudited, in millions)

|                                                                                                              | <b>Three Months Ended March 31,</b> |             |
|--------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------|
|                                                                                                              | <b>2020</b>                         | <b>2019</b> |
| Net loss                                                                                                     | \$ (101.0)                          | \$ (6.3)    |
| Other comprehensive income (loss)                                                                            |                                     |             |
| Foreign currency translation adjustment                                                                      | 0.2                                 | 0.9         |
| Unrealized gains (losses) on available-for-sale securities                                                   | (276.0)                             | 148.2       |
| Disposition of subsidiary                                                                                    | 22.8                                | —           |
| Other comprehensive income (loss)                                                                            | (253.0)                             | 149.1       |
| Comprehensive income (loss)                                                                                  | (354.0)                             | 142.8       |
| Comprehensive loss (income) attributable to noncontrolling interests and redeemable noncontrolling interests | (8.9)                               | 3.2         |
| Comprehensive income (loss) attributable to HC2 Holdings, Inc.                                               | \$ (362.9)                          | \$ 146.0    |

See notes to Condensed Consolidated Financial Statements

**HC2 HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(Unaudited, in millions, except share amounts)

|                                                                                                             | March 31,<br>2020 | December 31,<br>2019 |
|-------------------------------------------------------------------------------------------------------------|-------------------|----------------------|
| <b>Assets</b>                                                                                               |                   |                      |
| <b>Investments:</b>                                                                                         |                   |                      |
| Fixed maturity securities, available-for-sale at fair value                                                 | \$ 3,753.0        | \$ 4,028.9           |
| Equity securities                                                                                           | 72.4              | 92.5                 |
| Mortgage loans                                                                                              | 142.2             | 183.5                |
| Policy loans                                                                                                | 18.9              | 19.1                 |
| Other invested assets                                                                                       | 70.3              | 68.1                 |
| <b>Total investments</b>                                                                                    | <b>4,056.8</b>    | <b>4,392.1</b>       |
| Cash and cash equivalents                                                                                   | 186.9             | 228.8                |
| Accounts receivable, net                                                                                    | 333.3             | 311.8                |
| Recoverable from reinsurers                                                                                 | 958.4             | 953.7                |
| Deferred tax asset                                                                                          | 2.2               | 2.7                  |
| Property, plant and equipment, net                                                                          | 223.4             | 223.7                |
| Goodwill                                                                                                    | 112.0             | 112.5                |
| Intangibles, net                                                                                            | 220.1             | 221.7                |
| Assets held for sale                                                                                        | —                 | 323.3                |
| Other assets                                                                                                | 246.0             | 188.0                |
| <b>Total assets</b>                                                                                         | <b>\$ 6,339.1</b> | <b>\$ 6,958.3</b>    |
| <b>Liabilities, temporary equity and stockholders' equity</b>                                               |                   |                      |
| Life, accident and health reserves                                                                          | \$ 4,593.9        | \$ 4,567.1           |
| Annuity reserves                                                                                            | 235.4             | 236.4                |
| Value of business acquired                                                                                  | 215.1             | 221.1                |
| Accounts payable and other current liabilities                                                              | 334.4             | 306.2                |
| Deferred tax liability                                                                                      | 24.4              | 83.7                 |
| Debt obligations                                                                                            | 686.0             | 773.6                |
| Liabilities held for sale                                                                                   | —                 | 153.9                |
| Other liabilities                                                                                           | 170.8             | 151.1                |
| <b>Total liabilities</b>                                                                                    | <b>6,260.0</b>    | <b>6,493.1</b>       |
| <b>Commitments and contingencies</b>                                                                        |                   |                      |
| <b>Temporary equity</b>                                                                                     |                   |                      |
| Preferred stock                                                                                             | 10.3              | 10.3                 |
| Redeemable noncontrolling interest                                                                          | 8.3               | 11.3                 |
| <b>Total temporary equity</b>                                                                               | <b>18.6</b>       | <b>21.6</b>          |
| <b>Stockholders' equity</b>                                                                                 |                   |                      |
| Common stock, \$.001 par value                                                                              | —                 | —                    |
| Shares authorized: 80,000,000 at March 31, 2020 and December 31, 2019;                                      |                   |                      |
| Shares issued: 47,571,416 and 46,810,676 at March 31, 2020 and December 31, 2019;                           |                   |                      |
| Shares outstanding: 46,461,665 and 46,067,852 at March 31, 2020 and December 31, 2019, respectively         |                   |                      |
| Additional paid-in capital                                                                                  | 282.7             | 281.1                |
| Treasury stock, at cost: 1,109,751 and 742,824 shares at March 31, 2020 and December 31, 2019, respectively | (4.2)             | (3.3)                |
| Accumulated deficit                                                                                         | (179.8)           | (96.7)               |
| Accumulated other comprehensive income (loss)                                                               | (84.6)            | 168.7                |
| <b>Total HC2 Holdings, Inc. stockholders' equity</b>                                                        | <b>14.1</b>       | <b>349.8</b>         |
| Noncontrolling interest                                                                                     | 46.4              | 93.8                 |
| <b>Total stockholders' equity</b>                                                                           | <b>60.5</b>       | <b>443.6</b>         |
| <b>Total liabilities, temporary equity and stockholders' equity</b>                                         | <b>\$ 6,339.1</b> | <b>\$ 6,958.3</b>    |

See notes to Condensed Consolidated Financial Statements

**HC2 HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(Unaudited, in millions)

|                                                                  | Common Stock |        | Additional<br>Paid-In<br>Capital | Treasury<br>Stock | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total HC2<br>Stockholders'<br>Equity | Non-<br>controlling<br>Interest | Total<br>Stockholders'<br>Equity | Temporary<br>Equity |
|------------------------------------------------------------------|--------------|--------|----------------------------------|-------------------|------------------------|--------------------------------------------------------|--------------------------------------|---------------------------------|----------------------------------|---------------------|
|                                                                  | Shares       | Amount |                                  |                   |                        |                                                        |                                      |                                 |                                  |                     |
| Balance as of December 31, 2019                                  | 46.1         | \$ —   | \$ 281.1                         | \$ (3.3)          | \$ (96.7)              | \$ 168.7                                               | \$ 349.8                             | \$ 93.8                         | \$ 443.6                         | \$ 21.6             |
| Share-based compensation                                         | —            | —      | 2.6                              | —                 | —                      | —                                                      | 2.6                                  | —                               | 2.6                              | —                   |
| Fair value adjustment of redeemable noncontrolling interest      | —            | —      | (4.1)                            | —                 | —                      | —                                                      | (4.1)                                | —                               | (4.1)                            | 4.1                 |
| Taxes paid in lieu of shares issued for share-based compensation | (0.4)        | —      | —                                | (0.9)             | —                      | —                                                      | (0.9)                                | —                               | (0.9)                            | —                   |
| Preferred stock dividend                                         | —            | —      | (0.2)                            | —                 | —                      | —                                                      | (0.2)                                | —                               | (0.2)                            | —                   |
| Issuance of common stock                                         | 0.8          | —      | —                                | —                 | —                      | —                                                      | —                                    | —                               | —                                | —                   |
| Transactions with noncontrolling interests                       | —            | —      | 3.3                              | —                 | —                      | —                                                      | 3.3                                  | (40.1)                          | (36.8)                           | (5.5)               |
| Net loss                                                         | —            | —      | —                                | —                 | (83.1)                 | —                                                      | (83.1)                               | (15.0)                          | (98.1)                           | (2.9)               |
| Other comprehensive income (loss)                                | —            | —      | —                                | —                 | —                      | (253.3)                                                | (253.3)                              | 7.7                             | (245.6)                          | 1.3                 |
| Balance as of March 31, 2020                                     | 46.5         | \$ —   | \$ 282.7                         | \$ (4.2)          | \$ (179.8)             | \$ (84.6)                                              | \$ 14.1                              | \$ 46.4                         | \$ 60.5                          | \$ 18.6             |

|                                                                  | Common Stock |        | Additional<br>Paid-In<br>Capital | Treasury<br>Stock | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total HC2<br>Stockholders'<br>Equity | Non-<br>controlling<br>Interest | Total<br>Stockholders'<br>Equity | Temporary<br>Equity |
|------------------------------------------------------------------|--------------|--------|----------------------------------|-------------------|------------------------|--------------------------------------------------------|--------------------------------------|---------------------------------|----------------------------------|---------------------|
|                                                                  | Shares       | Amount |                                  |                   |                        |                                                        |                                      |                                 |                                  |                     |
| Balance as of December 31, 2018                                  | 44.9         | \$ —   | \$ 260.5                         | \$ (2.6)          | \$ (57.2)              | \$ (112.6)                                             | \$ 88.1                              | \$ 105.6                        | \$ 193.7                         | \$ 28.3             |
| Cumulative effect of accounting for leases <sup>(1)</sup>        | —            | —      | —                                | —                 | (4.3)                  | —                                                      | (4.3)                                | (0.7)                           | (5.0)                            | (0.1)               |
| Share-based compensation                                         | —            | —      | 2.5                              | —                 | —                      | —                                                      | 2.5                                  | —                               | 2.5                              | —                   |
| Fair value adjustment of redeemable noncontrolling interest      | —            | —      | 0.2                              | —                 | —                      | —                                                      | 0.2                                  | —                               | 0.2                              | (0.2)               |
| Taxes paid in lieu of shares issued for share-based compensation | (0.2)        | —      | —                                | (0.6)             | —                      | —                                                      | (0.6)                                | —                               | (0.6)                            | —                   |
| Preferred stock dividend                                         | —            | —      | (0.3)                            | —                 | —                      | —                                                      | (0.3)                                | —                               | (0.3)                            | —                   |
| Issuance of common stock                                         | 0.9          | —      | —                                | —                 | —                      | —                                                      | —                                    | —                               | —                                | —                   |
| Purchase of preferred stock by subsidiary                        | —            | —      | 1.7                              | —                 | —                      | —                                                      | 1.7                                  | —                               | 1.7                              | (10.0)              |
| Transactions with noncontrolling interests                       | —            | —      | (0.5)                            | —                 | —                      | —                                                      | (0.5)                                | (3.0)                           | (3.5)                            | —                   |
| Other                                                            | —            | —      | 0.3                              | —                 | —                      | —                                                      | 0.3                                  | —                               | 0.3                              | —                   |
| Net loss                                                         | —            | —      | —                                | —                 | (2.8)                  | —                                                      | (2.8)                                | (3.1)                           | (5.9)                            | (0.4)               |
| Other comprehensive income                                       | —            | —      | —                                | —                 | —                      | 148.8                                                  | 148.8                                | 0.3                             | 149.1                            | —                   |
| Balance as of March 31, 2019                                     | 45.6         | \$ —   | \$ 264.4                         | \$ (3.2)          | \$ (64.3)              | \$ 36.2                                                | \$ 233.1                             | \$ 99.1                         | \$ 332.2                         | \$ 17.6             |

<sup>(1)</sup> See Note 2. Summary of Significant Accounting Policies for further information about adjustments resulting from the Company's adoption of new accounting standards in 2019.

See notes to Condensed Consolidated Financial Statements

**HC2 HOLDINGS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited, in millions)

|                                                                                            | <b>Three Months Ended March 31,</b> |             |
|--------------------------------------------------------------------------------------------|-------------------------------------|-------------|
|                                                                                            | <b>2020</b>                         | <b>2019</b> |
| <b>Cash flows from operating activities</b>                                                |                                     |             |
| Net loss                                                                                   | \$ (101.0)                          | \$ (6.3)    |
| Less: Loss from discontinued operations, net of tax                                        | (60.0)                              | (6.6)       |
| Loss (income) income from continuing operations                                            | (41.0)                              | 0.3         |
| Adjustments to reconcile (loss) income to cash provided by continuing operating activities |                                     |             |
| Depreciation and amortization                                                              | 2.9                                 | 2.4         |
| Amortization of deferred financing costs and debt discount                                 | 3.8                                 | 2.7         |
| Amortization of (discount) premium on investments                                          | 2.0                                 | 1.6         |
| Loss on early extinguishment or restructuring of debt                                      | 5.8                                 | —           |
| Loss from equity investees                                                                 | 2.5                                 | 5.9         |
| Deferred income taxes                                                                      | 19.7                                | (0.6)       |
| Net realized and unrealized gains on investments                                           | 18.3                                | (5.8)       |
| Other operating activities                                                                 | 3.0                                 | (0.4)       |
| Changes in assets and liabilities, net of acquisitions and disposition:                    |                                     |             |
| Accounts receivable                                                                        | (21.6)                              | 50.8        |
| Recoverable from reinsurers                                                                | (4.8)                               | 1.9         |
| Other assets                                                                               | (53.7)                              | (5.6)       |
| Life, accident and health reserves                                                         | 27.1                                | 7.5         |
| Accounts payable and other current liabilities                                             | 55.5                                | (24.9)      |
| Other liabilities                                                                          | 16.6                                | (1.8)       |
| Cash provided by continuing operating activities                                           | 36.1                                | 34.0        |
| Cash (used in) provided by discontinued operating activities                               | (0.8)                               | 4.1         |
| Cash provided by operating activities                                                      | 35.3                                | 38.1        |
| <b>Cash flows from investing activities</b>                                                |                                     |             |
| Purchase of property, plant and equipment                                                  | (6.1)                               | (3.3)       |
| Disposal of property, plant and equipment                                                  | 0.5                                 | 1.0         |
| Purchase of investments                                                                    | (278.2)                             | (257.9)     |
| Sale of investments                                                                        | 175.0                               | 199.0       |
| Maturities and redemptions of investments                                                  | 31.0                                | 13.9        |
| Cash received from dispositions, net                                                       | 144.0                               | —           |
| Cash paid for acquisitions, net                                                            | —                                   | (6.0)       |
| Other investing activities                                                                 | 0.9                                 | (3.2)       |
| Cash provided by (used in) continuing investing activities                                 | 67.1                                | (56.5)      |
| Cash used in discontinued investing activities                                             | (7.0)                               | (1.9)       |
| Cash provided by (used in) investing activities                                            | 60.1                                | (58.4)      |
| <b>Cash flows from financing activities</b>                                                |                                     |             |
| Proceeds from debt obligations                                                             | 3.9                                 | 16.4        |
| Principal payments on debt obligations                                                     | (101.3)                             | (2.6)       |
| Cash paid by subsidiary to purchase HC2 preferred stock                                    | —                                   | (8.3)       |
| Annuity receipts                                                                           | 0.4                                 | 0.5         |
| Annuity surrenders                                                                         | (3.4)                               | (4.4)       |
| Transactions with noncontrolling interests                                                 | (42.5)                              | (3.5)       |
| Other financing activities                                                                 | (2.9)                               | (1.9)       |
| Cash used in continuing financing activities                                               | (145.8)                             | (3.8)       |
| Cash used in discontinued financing activities                                             | (2.4)                               | (2.6)       |
| Cash used in financing activities                                                          | (148.2)                             | (6.4)       |
| Effects of exchange rate changes on cash, cash equivalents and restricted cash             | 0.5                                 | 0.1         |
| Net change in cash, cash equivalents and restricted cash                                   | (42.1)                              | (26.2)      |
| Cash, cash equivalents and restricted cash, beginning of period                            | 230.4                               | 321.3       |
| Cash, cash equivalents and restricted cash, end of period                                  | \$ 188.3                            | \$ 295.1    |
| <b>Supplemental cash flow information:</b>                                                 |                                     |             |
| Cash paid for interest                                                                     | \$ 6.1                              | \$ 3.3      |
| Cash paid for taxes, net of (refunds)                                                      | \$ (0.1)                            | \$ 0.2      |

See notes to Condensed Consolidated Financial Statements





**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. Organization and Business**

HC2 Holdings, Inc. ("HC2" and, together with its consolidated subsidiaries, the "Company", "we" and "our") is a diversified holding company which seeks to acquire and grow attractive businesses that we believe can generate long-term sustainable free cash flow and attractive returns. While the Company generally intends to acquire controlling equity interests in its operating subsidiaries, the Company may invest to a limited extent in a variety of debt instruments or noncontrolling equity interest positions. The Company's shares of common stock trade on the NYSE under the symbol "HCHC".

The Company currently has seven reportable segments based on management's organization of the enterprise - Construction, Energy, Telecommunications, Insurance, Life Sciences, Broadcasting, and Other, which includes businesses that do not meet the separately reportable segment thresholds.

1. Our Construction segment is comprised of DBM Global Inc. ("DBMG") and its wholly-owned subsidiaries. DBMG is a fully integrated Building Information Modelling modeler, detailer, fabricator and erector of structural steel and heavy steel plate. DBMG models, details, fabricates and erects structural steel for commercial and industrial construction projects such as high- and low-rise buildings and office complexes, hotels and casinos, convention centers, sports arenas, shopping malls, hospitals, dams, bridges, mines and power plants. DBMG also fabricates trusses and girders and specializes in the fabrication and erection of large-diameter water pipe and water storage tanks. Through GrayWolf, DBMG provides services including maintenance, repair, and installation to a diverse range of end markets in order to provide high-quality outage, turnaround, and new installation services to customers. Through Aitken Manufacturing, DBMG manufactures pollution control scrubbers, tunnel liners, pressure vessels, strainers, filters, separators and a variety of customized products. The Company maintains an approximately 92% controlling interest in DBMG.

2. Our Energy segment is comprised of American Natural Energy Corp. (f/k/a American Natural Gas, Inc.) ("ANG"). ANG is a premier distributor of natural gas motor fuel. ANG designs, builds, owns, acquires, operates and maintains compressed natural gas fueling stations for transportation vehicles. The Company maintains an approximately 69% controlling interest in ANG.

3. Our Telecommunications segment is comprised of PTGi International Carrier Services, Inc. ("ICS"). ICS operates a telecommunications business including a network of direct routes and provides premium voice communication services for national telecommunications operators, mobile operators, wholesale carriers, prepaid operators, voice over internet protocol service operators and internet service providers. ICS provides a quality service via direct routes and by forming strong relationships with carefully selected partners. The Company maintains a 100% interest in ICS.

4. Our Insurance segment is comprised of Continental Insurance Group Ltd. ("CIG") and its wholly-owned subsidiary Continental General Insurance Company ("CGI"). CGI provides long-term care, life, annuity, and other accident and health coverage that help protect policy and certificate holders from the financial hardships associated with illness, injury, loss of life, or income continuation. The Company maintains a 100% interest in CIG.

5. Our Life Sciences segment is comprised of Pansend Life Sciences, LLC ("Pansend"). Pansend maintains controlling interests of approximately 80% in Genovel Orthopedics, Inc. ("Genovel"), which seeks to develop products to treat early osteoarthritis of the knee and approximately 64% in R2 Technologies, Inc. ("R2"), which develops aesthetic and medical technologies for the skin. Pansend also invests in other early stage or developmental stage healthcare companies including an approximately 47% interest in MediBeacon Inc., and an investment in Triple Ring Technologies, Inc.

6. Our Broadcasting segment is comprised of HC2 Broadcasting Holdings Inc. ("HC2 Broadcasting") and its subsidiaries. HC2 Broadcasting strategically acquires and operates over-the-air broadcasting stations across the United States. In addition, HC2 Broadcasting, through its wholly-owned subsidiary, HC2 Network Inc. ("Network"), operates Azteca America, a Spanish-language broadcast network offering high quality Hispanic content to a diverse demographic across the United States. The Company maintains an approximately 98% controlling interest in HC2 Broadcasting and an approximately 50% controlling interest in DTV America Corporation ("DTV") as well as approximately 10% proxy and voting rights from minority holders.

7. Our Other segment represents all other businesses or investments we believe have significant growth potential or that do not meet the definition of a segment individually or in the aggregate. Included in the Other segment is the former Marine Services segment, which includes its holding company, Global Marine Holdings, LLC ("GMH"), in which the Company maintains approximately 73% controlling interest. GMH results include the current and prior year equity investment in Huawei Marine Networks Co., Limited ("HMN"), its 49% equity method investment with Huawei Technologies Co., Ltd., and the discontinued operations of Global Marine Systems Limited ("GMSL").

**2. Summary of Significant Accounting Policies**

***Principles of Consolidation***

The Condensed Consolidated Financial Statements include the accounts of the Company, its wholly owned subsidiaries and all other subsidiaries over which the Company exerts control. All intercompany profits, transactions and balances have been eliminated in consolidation. As of March 31, 2020, the results of DBMG, GMH, ANG, ICS, CIG, Genovel, R2, and HC2 Broadcasting have been consolidated into the Company's results based on guidance from the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC" 810, *Consolidation*). The remaining interests not owned by the Company are presented as a noncontrolling interest component of total equity.

***Basis of Presentation***

The accompanying unaudited Condensed Consolidated Financial Statements of the Company included herein have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of such information. All such adjustments are of a normal recurring nature. Certain information and note disclosures, including a description of significant accounting policies normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), have been condensed or omitted pursuant to such rules and regulations. Certain prior amounts have been reclassified or combined to conform to the current year presentation.

These interim financial statements should be read in conjunction with the Company's annual Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2019, filed with the SEC on March 16, 2020. The results of operations for the three months ended March 31, 2020 are not necessarily indicative of the results for any subsequent periods or the entire fiscal year ending December 31, 2020.

***Use of Estimates and Assumptions***

The preparation of the Company's Condensed Consolidated Financial Statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions used.

***COVID-19***

There are many uncertainties regarding the current coronavirus ("COVID-19") pandemic, and the Company is closely monitoring the impact of the COVID-19 pandemic on all aspects of its business, including how it will impact its customers, employees, suppliers, vendors, business partners and distribution channels. We are unable to predict the impact that COVID-19 will have on its financial position and operating results due to numerous uncertainties. The Company expects to continue to assess the evolving impact of the COVID-19 pandemic.

***Statement of Cash Flows***

The following table provides a reconciliation of cash and cash equivalents and restricted cash to amounts reported within the Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Cash Flows (in millions):

|                                                            | March 31,       |                 |
|------------------------------------------------------------|-----------------|-----------------|
|                                                            | 2020            | 2019            |
| Cash and cash equivalents, beginning of period             | \$ 228.8        | \$ 315.9        |
| Restricted cash included in other assets                   | 1.6             | 5.4             |
| <b>Total cash and cash equivalents and restricted cash</b> | <b>\$ 230.4</b> | <b>\$ 321.3</b> |
| Cash and cash equivalents, end of period                   | \$ 186.9        | \$ 293.5        |
| Restricted cash included in other assets                   | 1.4             | 1.6             |
| <b>Total cash and cash equivalents and restricted cash</b> | <b>\$ 188.3</b> | <b>\$ 295.1</b> |

***Reclassification***

Certain previous year amounts have been reclassified to conform with current year presentations, including:

- The reclassification of GMSL's results to discontinued operations. Further, the reclassification of prior period assets and liabilities have been classified as held for sale. See Note 3. Discontinued Operations for further information;

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

- As a result of the sale of GMSL, and in accordance with ASC 280, the Company no longer considers the results of operations and Balance Sheets of GMH and its subsidiaries as a separate segment. Formerly the Marine Services segment, these entities and the investment in HMN have been reclassified to the Other segment. See Note 20. Operating Segment and Related Information for further information; and
- The restatement of prior year Earnings per share as a result of the discontinued operations noted above. This includes presenting EPS for Net (loss) income from continuing operations, Net (loss) income from discontinuing operations, and Net (loss) income. See Note 21. Basic and Diluted Income Per Common Share for further details.

***Accounting Pronouncements Adopted in the Current Year***

The Company has implemented all new accounting pronouncements that are in effect and that may impact its Condensed Consolidated Financial Statements. The Company does not believe that there are any new accounting pronouncements issued since the filing of its 2019 Form 10-K that will have a material impact on its financial condition, results of operations or liquidity.

***Accounting Pronouncements to be Adopted Subsequent to December 31, 2020***

***Credit Loss Standard***

ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments*, was issued by FASB in June 2016. This standard is effective January 1, 2020 (with early adoption permitted), and will impact, at least to some extent, the Company's accounting and disclosure requirements for its recoverable from reinsurers, accounts receivable, and mortgage loans. The FASB has voted to delay the effective date of ASU 2016-13 to January 1, 2023 for smaller reporting companies with a revised ASU in the fourth quarter of 2019. Currently, the Company continues to focus on developing models and procedures, with testing and refinement of models occurring in 2020 and 2021 with parallel testing to be performed in 2022.

Available for sale fixed maturity securities are not in scope of the new credit loss model, but will undergo targeted improvements to the current reporting model including the establishment of a valuation allowance for credit losses versus the current direct write down approach. The Company will continue to identify any other financial assets not excluded from scope.

The Company plans to use the modified retrospective method which will include a cumulative effect adjustment on the balance sheet as of the beginning of the fiscal year of adoption. However, prospective application is required for purchased credit deteriorated assets previously accounted for under ASU 310-39 for debt securities for which an other-than-temporary impairment ("OTTI") was recognized prior to the date of adoption. The Company does not currently expect to early adopt this standard and is currently evaluating the impact of this new accounting guidance on its Condensed Consolidated Financial Statements.

Outlined below are key areas of change, although there are other changes not noted below:

- Financial assets (or a group of financial assets) measured at amortized cost will be required to be presented at the net amount expected to be collected, with an allowance for credit losses deducted from the amortized cost basis, resulting in a net carrying value that reflects the amount the entity expects to collect on the financial asset at purchase.
- Credit losses relating to available for sale fixed maturity securities will be recorded through an allowance for credit losses, rather than reductions in the amortized cost of the securities and is anticipated to increase volatility in the Company's Condensed Consolidated Statements of Operations. The allowance methodology recognizes that value may be realized either through collection of contractual cash flows or through the sale of the security. Therefore, the amount of the allowance for credit losses will be limited to the amount by which fair value is below amortized cost because the classification as available for sale is premised on an investment strategy that recognizes that the investment could be sold at fair value, if cash collection would result in the realization of an amount less than fair value.
- The Company's Condensed Consolidated Statements of Operations will reflect the measurement of expected credit losses for newly recognized financial assets as well as the expected increases or decreases (including the reversal of previously recognized losses) of expected credit losses that have taken place during the period. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount.
- Disclosures will be required to include information around how the credit loss allowance was developed, further details on information currently disclosed about credit quality of financing receivables and net investments in leases, and a rollforward of the allowance for credit losses for available for sale fixed maturity securities as well as an aging analysis for securities that are past due.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

The Company anticipates a significant impact on the systems, processes and controls. While the requirements of the new guidance represent a material change from existing GAAP, the underlying economics of items in scope and related cash flows are unchanged. Focus areas will include, but not be limited to: (i) updating procedures to reflect new guidance requiring establishment of allowance for credit losses on available for sale debt securities; (ii) establishing procedures to review reinsurance risk to include but not limited to review of reinsurer ratings, trust agreements where applicable and historical and current performance; (iii) establishing procedures to identify and review all remaining financial assets within scope; and (iv) developing, testing, and implementing controls for newly developed procedures, as well as for additional annual reporting requirements.

*Long-Duration Contracts*

ASU 2018-12, *Financial Services - Insurance (Topic 944): Targeted Improvements to the Accounting for Long-Duration Contracts*, was issued by the FASB in August 2018 and is expected to have a significant impact on the Company's Condensed Consolidated Financial Statements and Notes to the Condensed Consolidated Financial Statements. The standard is effective January 1, 2021 (with early adoption permitted), and will impact, at least to some extent, Company's accounting and disclosure requirements for its long-duration insurance contracts. The Company does not currently expect to early adopt this standard and is currently evaluating the impact of this new accounting guidance on its Condensed Consolidated Financial Statements.

Outlined below are key areas of change, although there are other changes not noted below:

- Cash flow assumptions must be reviewed at least annually and updated if necessary. The impact of these updates will be reported through net income. Current accounting policy requires the liability assumptions for long-duration contracts and limited payment contracts be locked in at contract inception, unless the contracts project a loss position which would allow the liability assumptions to be unlocked so that the loss could be recognized.
- The rate used to discount the liability projections is to be based on an A-rated asset with observable market inputs and duration consistent with the duration of the liabilities. The discount rate is to be updated quarterly with the impact of the change in the discount rate recognized through other comprehensive income. Current accounting policy allows the use of an expected investment yield (which is not required to be observable in the market) to discount the liability projections.
- Deferred acquisition costs for long-duration contracts are to be amortized in proportion to premiums, gross profits, or gross margins and those balances must be amortized on a constant-level basis over the expected life of the contract. Current accounting policy would amortize deferred acquisition costs based on revenue and profits. The Company does not have any deferred acquisition costs but VOBA amortization will follow this new guidance.
- Market risk benefits are to be measured at fair value and presented separately in the statement of financial position. Under current accounting policy benefit features that will meet the definition of market risk benefits are accounted for as embedded derivatives or insurance liabilities via the benefit ratio model. The Company does not have any benefit features that will be categorized as market risk benefits.
- Disaggregated rollforwards of beginning to ending balances of the liability for future policy benefits, policyholder account balances, VOBA, as well as information about significant inputs, judgments, assumptions, and methods used in measurement are required to be disclosed.

The Company anticipates that the requirement to update assumptions for liability for future policy benefits will increase volatility in the Company's Condensed Consolidated Statements of Operations while the requirement to update the discount rate will increase volatility in the Company's Condensed Consolidated Statements of Stockholders' Equity. The Company anticipates a significant impact on the systems, processes and controls. While the requirements of the new guidance represent a material change from existing GAAP, the underlying economics of the Company's Insurance segment and related cash flows are unchanged.

The FASB has voted to delay the effective date of ASU 2018-12 to January 1, 2024 for smaller reporting companies with a revised ASU in the fourth quarter of 2019. Currently, the Company plans to focus on developing models and procedures through 2021, with testing and refinement of models occurring in 2022 and parallel testing performed in 2023. The Company may choose one of two adoption methods for the liability for future policy benefits: (i) a modified retrospective transition method whereby the entity will apply the amendments to contracts in force as of the beginning of the earliest period presented on the basis of their existing carrying amounts adjusted for the removal of any related amounts in AOCI or (ii) a full retrospective transition method. Focus areas will include, but not be limited to: (i) determining an appropriate upper-medium grade fixed income instrument yield source from the market; (ii) establishing appropriate aggregation of liabilities; (iii) establishing liability models for each contract grouping identified that may be quickly updated to reflect current in force listing and new discount rates on a quarterly basis; (iv) establishing appropriate best estimate assumptions with no provision for adverse deviation; (v) establishing procedures for annual review of assumptions including tracking of actual experience for enhanced reporting requirements; (vi) establishing new VOBA amortization that will align with new guidance for DAC amortization; and (vii) developing, testing, and implementing controls for newly developed procedures, as well as for additional annual reporting requirements.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

*Income Taxes*

In December 2019, the FASB issued ASU 2019-12, *Income Taxes* (Topic 740). The new guidance removes the following exceptions from ASC 740, *Income Taxes*: (i) exception to the incremental approach for intraperiod tax allocation; (ii) exception for the recognition of a deferred tax liability when an equity method investment becomes a foreign subsidiary or a foreign subsidiary becomes an equity method investment, and (iii) exception to the general methodology for calculating income taxes in an interim period when year-to-date losses exceed expected losses for the year. ASU 2019-12 also provides guidance to increase simplicity of Topic 740. This standard is effective January 1, 2021 for public business entities. Certain amendments should be applied retrospectively with cumulative-effect adjustments made to retained earnings, while other amendments should be applied prospectively. The Company is currently evaluating the implementation date and the impact of this amendment on its financial statements.

***Subsequent Events***

ASC 855, *Subsequent Events* requires the Company to evaluate events that occur after the balance sheet date as of which the financial statements are issued, and to determine whether adjustments to or additional disclosures in the financial statements are necessary. See Note 22. Subsequent Events for the summary of the subsequent events.

**3. Discontinued Operations**

The sale of GMSL closed on February 28, 2020. As a result of the sale, the results of GMSL and transaction related expenses directly attributable to the sale were reported as discontinued operations. Summarized operating results of the discontinued operations are as follows (in millions):

|                                           | Three Months Ended March 31, |          |
|-------------------------------------------|------------------------------|----------|
|                                           | 2020                         | 2019     |
| Net revenue                               | \$ 17.3                      | \$ 42.4  |
| Cost of revenue                           | 18.2                         | 33.2     |
| Selling, general and administrative       | 13.7                         | 6.0      |
| Depreciation and amortization             | 3.8                          | 6.6      |
| Other operating expenses                  | —                            | 0.6      |
| Loss from operations                      | (18.4)                       | (4.0)    |
| Interest expense                          | (3.6)                        | (3.5)    |
| Loss on sale of subsidiary                | (39.3)                       | —        |
| Income from equity investees              | 0.5                          | 1.0      |
| Other income (loss)                       | 0.9                          | (0.1)    |
| Pre-tax loss from discontinued operations | (59.9)                       | (6.6)    |
| Income tax benefit (expense)              | (0.1)                        | —        |
| Loss from discontinued operations         | \$ (60.0)                    | \$ (6.6) |

The Company recorded a \$39.3 million loss on the sale, inclusive of recognizing a \$31.3 million loss from the realization of AOCI. The Company expects to record an overall gain from the disposition of the Marine Segment upon the sale of 30% of its interests in HMN, anticipated to close during the second quarter of 2020.

The net proceeds from the sale of GMSL were used to permanently repay HC2's \$15.0 million 2019 Revolving Credit Agreement and redeem \$76.9 million aggregate principal amount of HC2's Senior Secured Notes, plus accrued and unpaid interest since December 1, 2019 (the last regularly scheduled interest payment date).

As a result of the mandatory redemption of \$15.0 million on the secured revolving line of credit as a result of the sale of GMSL, the Company allocated interest of \$0.2 million, and the amortization of deferred financing costs of \$0.1 million for the three months ended March 31, 2020, associated with the principal prepayment from continuing operations to discontinued operations on the Company's Condensed Consolidated statement of operations.

As a result of the mandatory redemption of \$76.9 million on the Senior Secured Notes as a result of the sale of GMSL, the Company allocated the pro-rata interest of \$2.2 million, and the pro-rata amortization of deferred financing costs and original issuance discount of \$0.2 million and \$0.1 million, respectively, for each of the three months ended March 31, 2020 and 2019, related to the Senior Secured Notes from continuing operations to discontinued operations on the Company's Condensed Consolidated statement of operations.

Summarized assets and liabilities of the discontinued operations are as follows (in millions):

|                                                | December 31,<br>2019 |
|------------------------------------------------|----------------------|
| <b>Assets</b>                                  |                      |
| Other invested assets                          | \$ 16.9              |
| Cash and cash equivalents                      | 10.2                 |
| Accounts receivable, net                       | 26.0                 |
| Deferred tax asset                             | —                    |
| Property, plant and equipment, net             | 182.1                |
| Goodwill                                       | 14.3                 |
| Intangibles, net                               | 5.3                  |
| Other assets                                   | 68.5                 |
| <b>Total assets held for sale</b>              | <b>\$ 323.3</b>      |
| <b>Liabilities</b>                             |                      |
| Accounts payable and other current liabilities | \$ 33.4              |
| Debt obligations                               | 65.6                 |
| Pension Liability                              | 18.8                 |
| Other liabilities                              | 36.1                 |
| <b>Total liabilities held for sale</b>         | <b>\$ 153.9</b>      |

For further details related to the sale of GMSL, see note 5. Acquisitions, Dispositions, and Deconsolidations.

#### 4. Revenue

Revenue from contracts with customers consist of the following (in millions):

|                        | Three Months Ended March 31, |                 |
|------------------------|------------------------------|-----------------|
|                        | 2020                         | 2019            |
| Revenue <sup>(1)</sup> |                              |                 |
| Construction           | \$ 176.5                     | \$ 192.1        |
| Energy                 | 10.4                         | 5.1             |
| Telecommunications     | 186.4                        | 155.5           |
| Broadcasting           | 10.1                         | 9.8             |
| <b>Total revenue</b>   | <b>\$ 383.4</b>              | <b>\$ 362.5</b> |

<sup>(1)</sup> The Insurance segment does not have revenues in scope of ASC 606.

Accounts receivables, net from contracts with customers consist of the following (in millions):

|                                                  | March 31,<br>2020 | December 31,<br>2019 |
|--------------------------------------------------|-------------------|----------------------|
| Accounts receivables with customers              |                   |                      |
| Construction                                     | \$ 208.4          | \$ 199.2             |
| Energy                                           | 22.4              | 31.1                 |
| Telecommunications                               | 74.1              | 51.9                 |
| Broadcasting                                     | 7.1               | 8.5                  |
| <b>Total accounts receivables with customers</b> | <b>\$ 312.0</b>   | <b>\$ 290.7</b>      |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Construction Segment**

The following table disaggregates DBMG's revenue by market (in millions):

|                                             | Three Months Ended March 31, |          |
|---------------------------------------------|------------------------------|----------|
|                                             | 2020                         | 2019     |
| Commercial                                  | \$ 62.8                      | \$ 59.4  |
| Convention                                  | 2.4                          | 28.7     |
| Healthcare                                  | 8.0                          | 8.8      |
| Industrial                                  | 58.9                         | 53.8     |
| Transportation                              | 16.3                         | 18.1     |
| Leisure                                     | 16.0                         | 14.9     |
| Other                                       | 12.1                         | 8.4      |
| Total revenue from contracts with customers | 176.5                        | 192.1    |
| Other revenue                               | —                            | —        |
| Total Construction segment revenue          | \$ 176.5                     | \$ 192.1 |

Contract assets and contract liabilities consisted of the following (in millions):

|                      | March 31, | December 31, |
|----------------------|-----------|--------------|
|                      | 2020      | 2019         |
| Contract assets      | \$ 61.5   | \$ 50.6      |
| Contract liabilities | \$ (69.6) | \$ (50.6)    |

The change in contract assets is a result of the recording of \$19.0 million of costs in excess of billings driven by new commercial projects, offset by \$8.1 million of costs in excess of billings transferred to receivables from contract assets recognized at the beginning of the period. The change in contract liabilities is a result of periodic billing in excess of costs of \$52.7 million driven largely by new commercial projects, offset by revenue recognized that was included in the contract liability balance at the beginning of the period in the amount of \$33.7 million.

The transaction price allocated to remaining unsatisfied performance obligations consisted of the following (in millions):

|                                               | Within one year | Within five years | Total    |
|-----------------------------------------------|-----------------|-------------------|----------|
|                                               | Commercial      | \$ 145.4          | \$ —     |
| Convention                                    | 19.2            | —                 | 19.2     |
| Healthcare                                    | 44.8            | —                 | 44.8     |
| Industrial                                    | 101.6           | —                 | 101.6    |
| Transportation                                | 67.5            | —                 | 67.5     |
| Leisure                                       | 19.8            | —                 | 19.8     |
| Other                                         | 67.3            | —                 | 67.3     |
| Remaining unsatisfied performance obligations | \$ 465.6        | \$ —              | \$ 465.6 |

DBMG includes an additional \$19.9 million in its backlog that is not included in the remaining unsatisfied performance obligations noted above. This backlog represents commitments under master service agreements that are estimated amounts of work to be performed based on customer communications, historic experience and knowledge of our customers' intentions.

**Energy Segment**

The following table disaggregates ANG's revenue by type (in millions):

|                                             | Three Months Ended March 31, |        |
|---------------------------------------------|------------------------------|--------|
|                                             | 2020                         | 2019   |
| Volume-related                              | \$ 8.7                       | \$ 4.8 |
| Total revenue from contracts with customers | 8.7                          | 4.8    |
| RNG incentives                              | 0.1                          | 0.3    |
| Alternative fuel tax credit                 | 1.4                          | —      |
| Other revenue                               | 0.2                          | —      |
| Total Energy segment revenue                | \$ 10.4                      | \$ 5.1 |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Telecommunications Segment**

ICS's revenues are predominantly derived from wholesale of international long distance minutes (in millions):

|                                             | Three Months Ended March 31, |          |
|---------------------------------------------|------------------------------|----------|
|                                             | 2020                         | 2019     |
| Termination of long distance minutes        | \$ 186.4                     | \$ 155.5 |
| Total revenue from contracts with customers | 186.4                        | 155.5    |
| Other revenue                               | —                            | —        |
| Total Telecommunications segment revenue    | \$ 186.4                     | \$ 155.5 |

**Broadcasting Segment**

The following table disaggregates the Broadcasting segment's revenue by type (in millions):

|                                             | Three Months Ended March 31, |        |
|---------------------------------------------|------------------------------|--------|
|                                             | 2020                         | 2019   |
| Network advertising                         | \$ 5.0                       | \$ 5.4 |
| Broadcast station                           | 3.5                          | 2.7    |
| Network distribution                        | 1.0                          | 1.5    |
| Other                                       | 0.6                          | 0.2    |
| Total revenue from contracts with customers | 10.1                         | 9.8    |
| Other revenue                               | —                            | —      |
| Total Broadcasting segment revenue          | \$ 10.1                      | \$ 9.8 |

The transaction price allocated to remaining unsatisfied performance obligations consisted of \$4.3 million, \$6.5 million, and \$0.4 million of network advertising, broadcasting station revenues, and other revenues, respectively, of which \$4.7 million is expected to be recognized within one year and \$6.5 million is expected to be recognized within five years.

**5. Acquisitions, Dispositions, and Deconsolidations**

**Other Segment**

*Sale of GMSL*

On January 30, 2020, the Company announced that, through its indirect subsidiary GMH in which the Company holds an approximately 73% controlling interest, the Company entered into a definitive agreement to sell 100% of the shares of GMSL to Trafalgar AcquisitionCo, Ltd. and an affiliate of J.F. Lehman & Company, LLC. The total base consideration was \$250.0 million, subject to customary purchase price adjustments, working capital adjustments, and a potential earn-out of up to \$12.5 million at such time, if any, if J.F. Lehman & Company, LLC and its investment affiliates achieve a specified multiple of their invested capital.

The purchase price is subject to customary potential downward or upward post-closing adjustments based on net working capital, cash, unpaid transaction expenses, indebtedness and certain of the Company's pre-closing paid capital expenditures. The SPA contains customary representations, warranties and covenants for a transaction of this nature. In connection with the closing of the transaction, the purchaser deposited (i) \$1.25 million of the base price into an escrow fund for the purpose of securing certain indemnification obligations for losses payable in the first twelve months after closing and (ii) \$1.91 million of the base price into an escrow fund for the purpose of securing a purchase price adjustment, if any, in favor of purchaser. Following the closing, the purchaser shall pay an amount equal to \$2.4 million on the earlier of December 31, 2020 and the date on which a cash collateralized bonding facility is released.

The transaction closed on February 28, 2020. GMH received approximately \$144.0 million of net proceeds from the sale, of which \$36.8 million and \$5.5 million were paid to non-controlling interest holders and redeemable non-controlling interest holders, respectively. In addition, GMH held \$3.1 million as reserves for transaction related costs and HC2 received net proceeds of approximately \$98.6 million.

The Company recorded a \$39.3 million loss on the sale, inclusive of recognizing a \$31.3 million loss from the realization of AOCI. The Company expects to record an overall gain from the disposition of the Marine Segment upon the sale of the portion of New Saxon's interest in HMN that represents 30% of HMN, anticipated to close during the second quarter of 2020.

See Note 3. Discontinued Operations for further details.



**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

*Sale of HMN*

On October 30, 2019, the Company announced the sale of its stake in Huawei Marine Networks Co., Limited (“HMN”), its 49% joint venture with Huawei Technologies Co., Ltd., to Hengtong Optic-Electric Co Ltd. The equity investment in HMN has contributed \$5.0 million and \$12.7 million in equity method income for the years ended December 31, 2019 and 2018, respectively. HMN contributed \$1.5 million and \$4.8 million in equity method losses for the three months ended March 31, 2020 and 2019, respectively. The sale of GMSL’s interest values HMN at \$285 million, and GMH’s 49% stake at approximately \$140 million.

Under the terms of the SPA, the sale of New Saxon’s 49% interest in HMN will be affected in two tranches, with the sale of the portion of New Saxon’s interest in HMN that represents 30% of HMN, anticipated to close during the second quarter of 2020 (the “First HMN Close”). The remaining 19% interest of HMN is retained by New Saxon and subject to a put option agreement by New Saxon, exercisable starting on the second year anniversary of the closing date of the the First HMN Close at a price equal to the greater of the share price paid for the 30% interest or fair market value as of the two year anniversary date.

**Energy Segment**

On June 14, 2019, ANG acquired ampCNG’s 20 natural gas fueling stations, located primarily in the Southeastern U.S. and Texas, for cash consideration of \$41.2 million. ANG’s network reach expanded to over 60 stations, making it one of the largest owners and operators of compressed natural gas stations in the country. Transaction was accounted for as asset acquisition.

To finance the acquisition, ANG entered into a term loan with M&T bank for \$28.0 million and issued preferred stock and ten year warrants for common stock for \$14.0 million. The preferred stock bears a 14% coupon and is mandatorily redeemable in four years. The warrants are exercisable at \$0.001 per share of common stock and will represent 6% of ANG when exercised. ANG received \$5.0 million of proceeds from CGI. Consequently, related preferred stock and warrants are eliminated in consolidation. Mandatorily redeemable preferred stock and warrants are recorded within Other liabilities.

**Broadcasting Segment**

During the year ended December 31, 2019 HC2 Broadcasting acquired a series of licenses for a total consideration of \$71.4 million. All transactions were accounted for as asset acquisitions.

**6. Investments**

**Fixed Maturity Securities**

The following tables provide information relating to investments in fixed maturity securities (in millions):

| <u>March 31, 2020</u>                             | Amortized<br>Cost | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value     |
|---------------------------------------------------|-------------------|---------------------|----------------------|-------------------|
| U.S. Government and government agencies           | \$ 7.5            | \$ 1.3              | \$ —                 | \$ 8.8            |
| States, municipalities and political subdivisions | 391.8             | 36.0                | (0.4)                | 427.4             |
| Residential mortgage-backed securities            | 60.0              | 3.2                 | (2.2)                | 61.0              |
| Commercial mortgage-backed securities             | 112.5             | 0.7                 | (13.5)               | 99.7              |
| Asset-backed securities                           | 651.8             | 0.7                 | (111.3)              | 541.2             |
| Corporate and other                               | 2,600.4           | 199.3               | (184.8)              | 2,614.9           |
| <b>Total fixed maturity securities</b>            | <b>\$ 3,824.0</b> | <b>\$ 241.2</b>     | <b>\$ (312.2)</b>    | <b>\$ 3,753.0</b> |

| <u>December 31, 2019</u>                          | Amortized<br>Cost | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value     |
|---------------------------------------------------|-------------------|---------------------|----------------------|-------------------|
| U.S. Government and government agencies           | \$ 7.0            | \$ 0.7              | \$ —                 | \$ 7.7            |
| States, municipalities and political subdivisions | 405.4             | 34.7                | —                    | 440.1             |
| Residential mortgage-backed securities            | 63.0              | 4.5                 | (0.6)                | 66.9              |
| Commercial mortgage-backed securities             | 108.2             | 1.8                 | (0.6)                | 109.4             |
| Asset-backed securities                           | 592.6             | 2.2                 | (17.0)               | 577.8             |
| Corporate and other                               | 2,569.1           | 273.1               | (15.2)               | 2,827.0           |
| <b>Total fixed maturity securities</b>            | <b>\$ 3,745.3</b> | <b>\$ 317.0</b>     | <b>\$ (33.4)</b>     | <b>\$ 4,028.9</b> |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

The amortized cost and fair value of fixed maturity securities available-for-sale as of March 31, 2020 are shown by contractual maturity in the table below (in millions). Actual maturities can differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Asset and mortgage-backed securities are shown separately in the table below, as they are not due at a single maturity date:

|                                                            | Amortized<br>Cost | Fair<br>Value     |
|------------------------------------------------------------|-------------------|-------------------|
| Corporate, Municipal, U.S. Government and Other securities |                   |                   |
| Due in one year or less                                    | \$ 42.2           | \$ 42.2           |
| Due after one year through five years                      | 277.5             | 269.1             |
| Due after five years through ten years                     | 427.5             | 392.4             |
| Due after ten years                                        | 2,252.5           | 2,347.4           |
| Subtotal                                                   | 2,999.7           | 3,051.1           |
| Mortgage-backed securities                                 | 172.5             | 160.7             |
| Asset-backed securities                                    | 651.8             | 541.2             |
| Total                                                      | <u>\$ 3,824.0</u> | <u>\$ 3,753.0</u> |

The tables below show the major industry types of the Company's corporate and other fixed maturity securities (in millions):

|                                                  | March 31, 2020    |                   |                | December 31, 2019 |                   |                |
|--------------------------------------------------|-------------------|-------------------|----------------|-------------------|-------------------|----------------|
|                                                  | Amortized<br>Cost | Fair<br>Value     | % of<br>Total  | Amortized<br>Cost | Fair<br>Value     | % of<br>Total  |
| Finance, insurance, and real estate              | \$ 626.3          | \$ 585.6          | 22.4 %         | \$ 632.2          | \$ 674.9          | 23.8 %         |
| Transportation, communication and other services | 794.8             | 752.8             | 28.8 %         | 785.7             | 855.2             | 30.3 %         |
| Manufacturing                                    | 707.2             | 782.1             | 29.9 %         | 728.7             | 825.9             | 29.2 %         |
| Other                                            | 472.1             | 494.4             | 18.9 %         | 422.5             | 471.0             | 16.7 %         |
| Total                                            | <u>\$ 2,600.4</u> | <u>\$ 2,614.9</u> | <u>100.0 %</u> | <u>\$ 2,569.1</u> | <u>\$ 2,827.0</u> | <u>100.0 %</u> |

A portion of certain OTTI losses on fixed maturity securities is recognized in Accumulated Other Comprehensive Income ("AOCI"). For these securities the net amount represents the difference between the amortized cost of the security and the net present value of its projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. Any remaining difference between the fair value and amortized cost is recognized in AOCI. The Company recognized the following (in millions):

|                                                  | Three Months Ended March 31, |             |
|--------------------------------------------------|------------------------------|-------------|
|                                                  | 2020                         | 2019        |
| Net realized and unrealized gains on investments | \$ 0.8                       | \$ —        |
| Other income (expenses), net                     | 0.1                          | —           |
| Total other-than-temporary impairments           | <u>\$ 0.9</u>                | <u>\$ —</u> |

The following table presents the total unrealized losses for the 360 and 139 fixed maturity securities held by the Company as of March 31, 2020 and December 31, 2019, respectively, where the estimated fair value had declined and remained below amortized cost by the indicated amount (in millions):

|                                       | March 31, 2020    |                | December 31, 2019 |                |
|---------------------------------------|-------------------|----------------|-------------------|----------------|
|                                       | Unrealized Losses | % of<br>Total  | Unrealized Losses | % of<br>Total  |
| Fixed maturity securities             |                   |                |                   |                |
| Less than 20%                         | \$ (58.0)         | 18.6 %         | \$ (32.6)         | 97.6 %         |
| 20% or more for less than six months  | (252.2)           | 80.8 %         | —                 | — %            |
| 20% or more for six months or greater | (2.0)             | 0.6 %          | (0.8)             | 2.4 %          |
| Total                                 | <u>\$ (312.2)</u> | <u>100.0 %</u> | <u>\$ (33.4)</u>  | <u>100.0 %</u> |

The determination of whether unrealized losses are "other-than-temporary" requires judgment based on subjective as well as objective factors. Factors considered and resources used by management include (i) whether the unrealized loss is credit-driven or a result of changes in market interest rates, (ii) the extent to which fair value is less than cost basis, (iii) cash flow projections received from independent sources, (iv) historical operating, balance sheet and cash flow data contained in issuer SEC filings and news releases, (v) near-term prospects for improvement in the issuer and/or its industry, (vi) third party research and communications with industry specialists, (vii) financial models and forecasts, (viii) the continuity of dividend payments, maintenance of investment grade ratings and hybrid nature of certain investments, (ix) discussions with issuer management, and (x) ability and intent to hold the investment for a period of time sufficient to allow for anticipated recovery in fair value.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

The Company analyzes its MBS for OTTI each quarter based upon expected future cash flows. Management estimates expected future cash flows based upon its knowledge of the MBS market, cash flow projections (which reflect loan-to-collateral values, subordination, vintage and geographic concentration) received from independent sources, implied cash flows inherent in security ratings and analysis of historical payment data.

The Company believes it will recover its cost basis in the non-impaired securities with unrealized losses and that the Company has the ability to hold the securities until they recover in value. The Company neither intends to sell nor does it expect to be required to sell the securities with unrealized losses as of March 31, 2020. However, unforeseen facts and circumstances may cause the Company to sell fixed maturity and equity securities in the ordinary course of managing its portfolio to meet certain diversification, credit quality and liquidity guidelines.

The following tables present the estimated fair values and gross unrealized losses for the 360 and 139 fixed maturity securities held by the Company that have estimated fair values below amortized cost as of each of March 31, 2020 and December 31, 2019, respectively. The Company does not have any OTTI losses reported in AOCI. These investments are presented by investment category and the length of time the related fair value has remained below amortized cost (in millions):

March 31, 2020

|                                                   | Less than 12 months |                   | 12 months or greater |                   | Total             |                   |
|---------------------------------------------------|---------------------|-------------------|----------------------|-------------------|-------------------|-------------------|
|                                                   | Fair Value          | Unrealized Losses | Fair Value           | Unrealized Losses | Fair Value        | Unrealized Losses |
| U.S. Government and government agencies           | \$ 0.2              | \$ —              | \$ —                 | \$ —              | \$ 0.2            | \$ —              |
| States, municipalities and political subdivisions | 28.9                | (0.4)             | —                    | —                 | 28.9              | (0.4)             |
| Residential mortgage-backed securities            | 14.6                | (1.6)             | 4.0                  | (0.6)             | 18.6              | (2.2)             |
| Commercial mortgage-backed securities             | 71.9                | (13.5)            | 0.2                  | —                 | 72.1              | (13.5)            |
| Asset-backed securities                           | 482.5               | (109.1)           | 11.0                 | (2.2)             | 493.5             | (111.3)           |
| Corporate and other                               | 765.4               | (181.9)           | 12.1                 | (2.9)             | 777.5             | (184.8)           |
| <b>Total fixed maturity securities</b>            | <b>\$ 1,363.5</b>   | <b>\$ (306.5)</b> | <b>\$ 27.3</b>       | <b>\$ (5.7)</b>   | <b>\$ 1,390.8</b> | <b>\$ (312.2)</b> |

December 31, 2019

|                                                   | Less than 12 months |                   | 12 months of greater |                   | Total           |                   |
|---------------------------------------------------|---------------------|-------------------|----------------------|-------------------|-----------------|-------------------|
|                                                   | Fair Value          | Unrealized Losses | Fair Value           | Unrealized Losses | Fair Value      | Unrealized Losses |
| U.S. Government and government agencies           | \$ 0.3              | \$ —              | \$ —                 | \$ —              | \$ 0.3          | \$ —              |
| States, municipalities and political subdivisions | 2.0                 | —                 | —                    | —                 | 2.0             | —                 |
| Residential mortgage-backed securities            | 2.3                 | —                 | 8.2                  | (0.6)             | 10.5            | (0.6)             |
| Commercial mortgage-backed securities             | 58.1                | (0.6)             | 0.2                  | —                 | 58.3            | (0.6)             |
| Asset-backed securities                           | 126.5               | (1.5)             | 255.8                | (15.5)            | 382.3           | (17.0)            |
| Corporate and other                               | 169.6               | (3.7)             | 177.4                | (11.5)            | 347.0           | (15.2)            |
| <b>Total fixed maturity securities</b>            | <b>\$ 358.8</b>     | <b>\$ (5.8)</b>   | <b>\$ 441.6</b>      | <b>\$ (27.6)</b>  | <b>\$ 800.4</b> | <b>\$ (33.4)</b>  |

As of March 31, 2020, investment grade fixed maturity securities (as determined by nationally recognized rating agencies) represented approximately 77.5% of the gross unrealized loss and 88.0% of the fair value. As of December 31, 2019, investment grade fixed maturity securities represented approximately 68.3% of the gross unrealized loss and 81.8% of the fair value. Certain risks are inherent in connection with fixed maturity securities, including loss upon default, price volatility in reaction to changes in interest rates, and general market factors and risks associated with reinvestment of proceeds due to prepayments or redemptions in a period of declining interest rates.

**Equity securities**

The following tables provide information relating to investments in equity securities measured at fair value (in millions):

|                                | March 31,<br>2020 | December 31,<br>2019 |
|--------------------------------|-------------------|----------------------|
| Equity securities              |                   |                      |
| Common stock                   | \$ 9.7            | \$ 10.5              |
| Perpetual preferred stock      | 62.7              | 82.0                 |
| <b>Total equity securities</b> | <b>\$ 72.4</b>    | <b>\$ 92.5</b>       |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Net investment income**

The major sources of net investment income were as follows (in millions):

|                                                             | Three Months Ended March 31, |                |
|-------------------------------------------------------------|------------------------------|----------------|
|                                                             | 2020                         | 2019           |
| Fixed maturity securities, available-for-sale at fair value | \$ 45.6                      | \$ 43.6        |
| Equity securities                                           | 1.0                          | 2.5            |
| Mortgage loans                                              | 5.4                          | 3.7            |
| Policy loans                                                | 0.3                          | 0.3            |
| Other invested assets                                       | —                            | 1.2            |
| Gross investment income                                     | 52.3                         | 51.3           |
| External investment expense                                 | (0.4)                        | (0.2)          |
| Net investment income                                       | <u>\$ 51.9</u>               | <u>\$ 51.1</u> |

**Net realized and unrealized gains (losses) on investments**

The major sources of net realized and unrealized gains and losses on investments were as follows (in millions):

|                                                         | Three Months Ended March 31, |               |
|---------------------------------------------------------|------------------------------|---------------|
|                                                         | 2020                         | 2019          |
| Realized gains on fixed maturity securities             | \$ 3.7                       | \$ 0.8        |
| Realized losses on fixed maturity securities            | (0.6)                        | (1.7)         |
| Realized gains on equity securities                     | —                            | 0.1           |
| Realized losses on equity securities                    | —                            | (0.9)         |
| Realized gains on mortgage loans                        | 0.1                          | —             |
| Net unrealized gains (losses) on equity securities      | (21.7)                       | 7.4           |
| Net unrealized gains (losses) on derivative instruments | 0.2                          | (0.2)         |
| Impairment loss                                         | (0.8)                        | —             |
| Net realized and unrealized gains (losses)              | <u>\$ (19.1)</u>             | <u>\$ 5.5</u> |

**7. Fair Value of Financial Instruments**

**Assets by Hierarchy Level**

Assets and liabilities measured at fair value on a recurring basis are summarized below (in millions):

| <u>March 31, 2020</u>                             | Fair Value Measurement Using: |                |                   |                 |
|---------------------------------------------------|-------------------------------|----------------|-------------------|-----------------|
|                                                   | Total                         | Level 1        | Level 2           | Level 3         |
| <b>Assets</b>                                     |                               |                |                   |                 |
| Fixed maturity securities                         |                               |                |                   |                 |
| U.S. Government and government agencies           | \$ 8.8                        | \$ 5.5         | \$ 3.3            | \$ —            |
| States, municipalities and political subdivisions | 427.4                         | —              | 418.4             | 9.0             |
| Residential mortgage-backed securities            | 61.0                          | —              | 48.0              | 13.0            |
| Commercial mortgage-backed securities             | 99.7                          | —              | 65.5              | 34.2            |
| Asset-backed securities                           | 541.2                         | —              | 255.7             | 285.5           |
| Corporate and other                               | 2,614.9                       | 31.9           | 2,414.3           | 168.7           |
| Total fixed maturity securities                   | <u>3,753.0</u>                | <u>37.4</u>    | <u>3,205.2</u>    | <u>510.4</u>    |
| Equity securities                                 |                               |                |                   |                 |
| Common stocks                                     | 9.7                           | 6.3            | —                 | 3.4             |
| Perpetual preferred stocks                        | 62.7                          | 4.4            | 20.1              | 38.2            |
| Total equity securities                           | <u>72.4</u>                   | <u>10.7</u>    | <u>20.1</u>       | <u>41.6</u>     |
| Total assets accounted for at fair value          | <u>\$ 3,825.4</u>             | <u>\$ 48.1</u> | <u>\$ 3,225.3</u> | <u>\$ 552.0</u> |
| <b>Liabilities</b>                                |                               |                |                   |                 |
| Embedded derivative                               | \$ 0.7                        | \$ —           | \$ —              | \$ 0.7          |
| Other                                             | 3.7                           | —              | —                 | 3.7             |
| Total liabilities accounted for at fair value     | <u>\$ 4.4</u>                 | <u>\$ —</u>    | <u>\$ —</u>       | <u>\$ 4.4</u>   |



**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

December 31, 2019

|                                                   | Fair Value Measurement Using: |         |            |          |
|---------------------------------------------------|-------------------------------|---------|------------|----------|
|                                                   | Total                         | Level 1 | Level 2    | Level 3  |
| <b>Assets</b>                                     |                               |         |            |          |
| Fixed maturity securities                         |                               |         |            |          |
| U.S. Government and government agencies           | \$ 7.7                        | \$ 4.8  | \$ 2.9     | \$ —     |
| States, municipalities and political subdivisions | 440.1                         | —       | 440.1      | —        |
| Residential mortgage-backed securities            | 66.9                          | —       | 57.7       | 9.2      |
| Commercial mortgage-backed securities             | 109.4                         | —       | 74.8       | 34.6     |
| Asset-backed securities                           | 577.8                         | —       | 27.2       | 550.6    |
| Corporate and other                               | 2,827.0                       | 46.5    | 2,669.5    | 111.0    |
| Total fixed maturity securities                   | 4,028.9                       | 51.3    | 3,272.2    | 705.4    |
| Equity securities                                 |                               |         |            |          |
| Common stocks                                     | 10.5                          | 7.1     | —          | 3.4      |
| Perpetual preferred stocks                        | 82.0                          | 5.0     | 22.8       | 54.2     |
| Total equity securities                           | 92.5                          | 12.1    | 22.8       | 57.6     |
| Total assets accounted for at fair value          | \$ 4,121.4                    | \$ 63.4 | \$ 3,295.0 | \$ 763.0 |
| <b>Liabilities</b>                                |                               |         |            |          |
| Embedded Derivatives                              | \$ 3.0                        | \$ —    | \$ —       | \$ 3.0   |
| Other                                             | 4.8                           | —       | —          | 4.8      |
| Total liabilities accounted for at fair value     | \$ 7.8                        | \$ —    | \$ —       | \$ 7.8   |

The Company reviews the fair value hierarchy classifications each reporting period. Changes in the observability of the valuation attributes may result in a reclassification of certain financial assets or liabilities. Such reclassifications are reported as transfers in and out of Level 3 at the beginning fair value for the reporting period in which the changes occur. Availability of secondary market activity and consistency of pricing from third-party sources impacts the Company's ability to classify securities as Level 2 or Level 3.

The Company's assessment resulted in a net transfer out of Level 3 of \$119.5 million primarily related to corporate securities during the three months ended March 31, 2020. The Company's assessment resulted in a net transfer out of Level 3 of \$104.9 million primarily related to corporate securities during the three months ended March 31, 2019.

The methods and assumptions the Company uses to estimate the fair value of assets and liabilities measured at fair value on a recurring basis are summarized below:

**Fixed Maturity Securities.** The fair values of the Company's publicly-traded fixed maturity securities are generally based on prices obtained from independent pricing services. Prices from pricing services are sourced from multiple vendors, and a vendor hierarchy is maintained by asset type based on historical pricing experience and vendor expertise. In some cases, the Company receives prices from multiple pricing services for each security, but ultimately uses the price from the pricing service highest in the vendor hierarchy based on the respective asset type. Consistent with the fair value hierarchy described above, securities with validated quotes from pricing services are generally reflected within Level 2, as they are primarily based on observable pricing for similar assets and/or other market observable inputs.

If the Company ultimately concludes that pricing information received from the independent pricing service is not reflective of market activity, non-binding broker quotes are used, if available. If the Company concludes the values from both pricing services and brokers are not reflective of market activity, it may override the information from the pricing service or broker with an internally developed valuation, however, this occurs infrequently. Internally developed valuations or non-binding broker quotes are also used to determine fair value in circumstances where vendor pricing is not available. These estimates may use significant unobservable inputs, which reflect the Company's assumptions about the inputs that market participants would use in pricing the asset. Pricing service overrides, internally developed valuations and non-binding broker quotes are generally based on significant unobservable inputs and are reflected as Level 3 in the valuation hierarchy.

The inputs used in the valuation of corporate and government securities include, but are not limited to, standard market observable inputs which are derived from, or corroborated by, market observable data including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues that incorporate the credit quality and industry sector of the issuer.

For structured securities, valuation is based primarily on matrix pricing or other similar techniques using standard market inputs including spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, rating, weighted average coupon, weighted average maturity, average delinquency rates, geographic region, debt-service coverage ratios and issuance-specific information including, but not limited to: collateral type, payment terms of the underlying assets, payment priority within the tranche, structure of the security, deal performance and vintage of loans.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

When observable inputs are not available, the market standard valuation techniques for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value but that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs are sometimes based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are believed to be consistent with what other market participants would use when pricing such securities.

The fair values of private placement securities are primarily determined using a discounted cash flow model. In certain cases, these models primarily use observable inputs with a discount rate based upon the average of spread surveys collected from private market intermediaries who are active in both primary and secondary transactions, taking into account, among other factors, the credit quality and industry sector of the issuer and the reduced liquidity associated with private placements. Generally, these securities have been reflected within Level 3. For certain private fixed maturities, the discounted cash flow model may also incorporate significant unobservable inputs, which reflect the Company's own assumptions about the inputs market participants would use in pricing the security. To the extent management determines that such unobservable inputs are not significant to the price of a security, a Level 2 classification is made. Otherwise, a Level 3 classification is used.

*Equity Securities.* The balance consists principally of common and preferred stock of publicly and privately traded companies. The fair values of publicly traded equity securities are primarily based on quoted market prices in active markets and are classified within Level 1 in the fair value hierarchy. The fair values of preferred equity securities, for which quoted market prices are not readily available, are based on prices obtained from independent pricing services and these securities are generally classified within Level 2 in the fair value hierarchy. The fair value of common stock of privately held companies was determined using unobservable market inputs, including volatility and underlying security values and was classified as Level 3.

*Cash Equivalents.* The balance consists of money market instruments, which are generally valued using unadjusted quoted prices in active markets that are accessible for identical assets and are primarily classified as Level 1. Various time deposits carried as cash equivalents are not measured at estimated fair value and, therefore, are excluded from the tables presented.

**Level 3 Measurements and Transfers**

The following tables summarize changes to the Company's financial instruments carried at fair value and classified within Level 3 of the fair value hierarchy for the three months ended March 31, 2020 and 2019 (in millions):

|                                                   | Balance at<br>December 31,<br>2019 | Total realized/unrealized gains<br>(losses) included in |                              |                | Purchases and<br>issuances | Sales and<br>settlements | Transfer to<br>Level 3 | Transfer out of<br>Level 3 | Balance at<br>March 31,<br>2020 |
|---------------------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------|----------------|----------------------------|--------------------------|------------------------|----------------------------|---------------------------------|
|                                                   |                                    | Net earnings<br>(loss)                                  | Other comp.<br>income (loss) |                |                            |                          |                        |                            |                                 |
| <b>Assets</b>                                     |                                    |                                                         |                              |                |                            |                          |                        |                            |                                 |
| <b>Fixed maturity securities</b>                  |                                    |                                                         |                              |                |                            |                          |                        |                            |                                 |
| States, municipalities and political subdivisions | \$ —                               | \$ 0.1                                                  | \$ (1.0)                     | \$ —           | \$ —                       | \$ 9.9                   | \$ —                   | \$ 9.0                     |                                 |
| Residential mortgage-backed securities            | 9.2                                | —                                                       | (1.9)                        | —              | (0.7)                      | 6.8                      | (0.4)                  | 13.0                       |                                 |
| Commercial mortgage-backed securities             | 34.6                               | —                                                       | (5.3)                        | —              | (0.2)                      | 5.1                      | —                      | 34.2                       |                                 |
| Asset-backed securities                           | 550.6                              | —                                                       | (93.3)                       | 60.0           | (51.5)                     | —                        | (180.3)                | 285.5                      |                                 |
| Corporate and other                               | 111.0                              | (0.1)                                                   | (13.0)                       | 32.7           | (1.3)                      | 40.7                     | (1.3)                  | 168.7                      |                                 |
| <b>Total fixed maturity securities</b>            | <b>705.4</b>                       | <b>—</b>                                                | <b>(114.5)</b>               | <b>92.7</b>    | <b>(53.7)</b>              | <b>62.5</b>              | <b>(182.0)</b>         | <b>510.4</b>               |                                 |
| <b>Equity securities</b>                          |                                    |                                                         |                              |                |                            |                          |                        |                            |                                 |
| Common stocks                                     | 3.4                                | —                                                       | —                            | —              | —                          | —                        | —                      | 3.4                        |                                 |
| Perpetual preferred stocks                        | 54.2                               | —                                                       | (16.0)                       | —              | —                          | —                        | —                      | 38.2                       |                                 |
| <b>Total equity securities</b>                    | <b>57.6</b>                        | <b>—</b>                                                | <b>(16.0)</b>                | <b>—</b>       | <b>—</b>                   | <b>—</b>                 | <b>—</b>               | <b>41.6</b>                |                                 |
| <b>Total financial assets</b>                     | <b>\$ 763.0</b>                    | <b>\$ —</b>                                             | <b>\$ (130.5)</b>            | <b>\$ 92.7</b> | <b>\$ (53.7)</b>           | <b>\$ 62.5</b>           | <b>\$ (182.0)</b>      | <b>\$ 552.0</b>            |                                 |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

|                                    | Balance at<br>December 31,<br>2019 | Total realized/unrealized (gains)<br>losses included in |                              |                            |                          |             | Transfer to<br>Level 3 | Transfer out of<br>Level 3 | Balance at<br>March 31,<br>2020 |
|------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------|----------------------------|--------------------------|-------------|------------------------|----------------------------|---------------------------------|
|                                    |                                    | Net earnings<br>(loss)                                  | Other comp.<br>income (loss) | Purchases and<br>issuances | Sales and<br>settlements |             |                        |                            |                                 |
| <b>Liabilities</b>                 |                                    |                                                         |                              |                            |                          |             |                        |                            |                                 |
| Embedded derivative                | \$ 3.0                             | \$ (2.3)                                                | \$ —                         | \$ —                       | \$ —                     | \$ —        | \$ —                   | \$ —                       | \$ 0.7                          |
| Other                              | 4.8                                | (1.1)                                                   | —                            | —                          | —                        | —           | —                      | 3.7                        |                                 |
| <b>Total financial liabilities</b> | <b>\$ 7.8</b>                      | <b>\$ (3.4)</b>                                         | <b>\$ —</b>                  | <b>\$ —</b>                | <b>\$ —</b>              | <b>\$ —</b> | <b>\$ —</b>            | <b>\$ 4.4</b>              |                                 |

|                                        | Balance at<br>December 31,<br>2018 | Total realized/unrealized gains<br>(losses) included in |                              |                            |                          |                 | Transfer to<br>Level 3 | Transfer out of<br>Level 3 | Balance at<br>March 31,<br>2019 |
|----------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------|----------------------------|--------------------------|-----------------|------------------------|----------------------------|---------------------------------|
|                                        |                                    | Net earnings<br>(loss)                                  | Other comp.<br>income (loss) | Purchases and<br>issuances | Sales and<br>settlements |                 |                        |                            |                                 |
| <b>Assets</b>                          |                                    |                                                         |                              |                            |                          |                 |                        |                            |                                 |
| Fixed maturity securities              |                                    |                                                         |                              |                            |                          |                 |                        |                            |                                 |
| Residential mortgage-backed securities | 19.0                               | —                                                       | 0.1                          | —                          | (0.3)                    | —               | (5.7)                  | 13.1                       |                                 |
| Commercial mortgage-backed securities  | 58.2                               | —                                                       | 1.6                          | 2.4                        | (0.4)                    | —               | —                      | 61.8                       |                                 |
| Asset-backed securities                | 478.2                              | —                                                       | 13.3                         | 48.6                       | (73.6)                   | 5.6             | —                      | 472.1                      |                                 |
| Corporate and other                    | 85.0                               | —                                                       | 8.5                          | 4.6                        | (4.6)                    | 105.0           | —                      | 198.5                      |                                 |
| <b>Total fixed maturity securities</b> | <b>640.4</b>                       | <b>—</b>                                                | <b>23.5</b>                  | <b>55.6</b>                | <b>(78.9)</b>            | <b>110.6</b>    | <b>(5.7)</b>           | <b>745.5</b>               |                                 |
| Equity securities                      |                                    |                                                         |                              |                            |                          |                 |                        |                            |                                 |
| Common stocks                          | 5.9                                | 0.2                                                     | —                            | —                          | —                        | —               | —                      | 6.1                        |                                 |
| Perpetual preferred stocks             | 55.3                               | (0.2)                                                   | —                            | —                          | —                        | —               | —                      | 55.1                       |                                 |
| <b>Total equity securities</b>         | <b>61.2</b>                        | <b>—</b>                                                | <b>—</b>                     | <b>—</b>                   | <b>—</b>                 | <b>—</b>        | <b>—</b>               | <b>61.2</b>                |                                 |
| <b>Total financial assets</b>          | <b>\$ 701.6</b>                    | <b>\$ —</b>                                             | <b>\$ 23.5</b>               | <b>\$ 55.6</b>             | <b>\$ (78.9)</b>         | <b>\$ 110.6</b> | <b>\$ (5.7)</b>        | <b>\$ 806.7</b>            |                                 |

|                                    | Balance at<br>December 31,<br>2018 | Total realized/unrealized (gains)<br>losses included in |                              |                            |                          |             | Transfer to<br>Level 3 | Transfer out of<br>Level 3 | Balance at<br>March 31, 2019 |
|------------------------------------|------------------------------------|---------------------------------------------------------|------------------------------|----------------------------|--------------------------|-------------|------------------------|----------------------------|------------------------------|
|                                    |                                    | Net earnings<br>(loss)                                  | Other comp.<br>income (loss) | Purchases and<br>issuances | Sales and<br>settlements |             |                        |                            |                              |
| <b>Liabilities</b>                 |                                    |                                                         |                              |                            |                          |             |                        |                            |                              |
| Embedded derivatives               | \$ 8.4                             | \$ (2.3)                                                | \$ —                         | \$ —                       | \$ —                     | \$ —        | \$ —                   | \$ 6.1                     |                              |
| Other                              | 3.5                                | (0.8)                                                   | —                            | —                          | —                        | —           | —                      | 2.7                        |                              |
| <b>Total financial liabilities</b> | <b>\$ 11.9</b>                     | <b>\$ (3.1)</b>                                         | <b>\$ —</b>                  | <b>\$ —</b>                | <b>\$ —</b>              | <b>\$ —</b> | <b>\$ —</b>            | <b>\$ 8.8</b>              |                              |

Internally developed fair values of Level 3 assets represent less than 1% of the Company's total assets. Any justifiable changes in unobservable inputs used to determine internally developed fair values would not have a material impact on the Company's financial position.



**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Fair Value of Financial Instruments Not Measured at Fair Value**

The following table presents the carrying amounts and estimated fair values of the Company's financial instruments, which were not measured at fair value on a recurring basis. The table excludes carrying amounts for cash and cash equivalents, accounts receivable, accounts payable and other current liabilities, and other assets and liabilities approximate fair value due to relatively short periods to maturity (in millions):

March 31, 2020

|                                                   | Carrying Value | Estimated Fair Value | Fair Value Measurement Using: |          |          |
|---------------------------------------------------|----------------|----------------------|-------------------------------|----------|----------|
|                                                   |                |                      | Level 1                       | Level 2  | Level 3  |
| <b>Assets</b>                                     |                |                      |                               |          |          |
| Mortgage loans                                    | \$ 142.2       | \$ 142.3             | \$ —                          | \$ —     | \$ 142.3 |
| Policy loans                                      | 18.9           | 18.9                 | —                             | 18.9     | —        |
| Total assets not accounted for at fair value      | \$ 161.1       | \$ 161.2             | \$ —                          | \$ 18.9  | \$ 142.3 |
| <b>Liabilities</b>                                |                |                      |                               |          |          |
| Annuity benefits accumulated <sup>(1)</sup>       | \$ 232.5       | \$ 229.8             | \$ —                          | \$ —     | \$ 229.8 |
| Long-term obligations <sup>(2)</sup>              | 684.6          | 675.9                | —                             | 675.9    | —        |
| Total liabilities not accounted for at fair value | \$ 917.1       | \$ 905.7             | \$ —                          | \$ 675.9 | \$ 229.8 |

December 31, 2019

|                                                   | Carrying Value | Estimated Fair Value | Fair Value Measurement Using: |          |          |
|---------------------------------------------------|----------------|----------------------|-------------------------------|----------|----------|
|                                                   |                |                      | Level 1                       | Level 2  | Level 3  |
| <b>Assets</b>                                     |                |                      |                               |          |          |
| Mortgage loans                                    | \$ 183.5       | \$ 183.5             | \$ —                          | \$ —     | \$ 183.5 |
| Policy loans                                      | 19.1           | 19.1                 | —                             | 19.1     | —        |
| Total assets not accounted for at fair value      | \$ 202.6       | \$ 202.6             | \$ —                          | \$ 19.1  | \$ 183.5 |
| <b>Liabilities</b>                                |                |                      |                               |          |          |
| Annuity benefits accumulated <sup>(1)</sup>       | \$ 233.9       | \$ 231.0             | \$ —                          | \$ —     | \$ 231.0 |
| Long-term obligations <sup>(2)</sup>              | 772.0          | 768.9                | —                             | 768.9    | —        |
| Total liabilities not accounted for at fair value | \$ 1,005.9     | \$ 999.9             | \$ —                          | \$ 768.9 | \$ 231.0 |

<sup>(1)</sup> Excludes life contingent annuities in the payout phase.

<sup>(2)</sup> Excludes certain lease obligations accounted for under ASC 842, *Leases*.

**Mortgage Loans on Real Estate.** The fair value of mortgage loans on real estate is estimated by discounting cash flows, both principal and interest, using current interest rates for mortgage loans with similar credit ratings and similar remaining maturities. As such, inputs include current treasury yields and spreads, which are based on the credit rating and average life of the loan, corresponding to the market spreads. The valuation of mortgage loans on real estate is considered Level 3 in the fair value hierarchy.

**Annuity Benefits Accumulated.** The fair value of annuity benefits was determined using the surrender values of the annuities and classified as Level 3.

**Long-term Obligations.** The fair value of the Company's long-term obligations was determined using Bloomberg Valuation Service BVAL. The methodology combines direct market observations from contributed sources with quantitative pricing models to generate evaluated prices and classified as Level 2.

**8. Accounts Receivable, net**

Accounts receivable, net consist of the following (in millions):

|                                 | March 31,<br>2020 | December 31,<br>2019 |
|---------------------------------|-------------------|----------------------|
| Contracts in progress           | \$ 170.7          | \$ 177.8             |
| Trade receivables               | 81.9              | 60.6                 |
| Unbilled retentions             | 61.2              | 53.9                 |
| Other receivables               | 21.1              | 21.0                 |
| Allowance for doubtful accounts | (1.6)             | (1.5)                |
| Total accounts receivable, net  | \$ 333.3          | \$ 311.8             |

**9. Recoverable from Reinsurers**

Recoverable from reinsurers consists of the following (in millions):

| Reinsurer                                    | A.M. Best Rating | March 31, 2020  |                | December 31, 2019 |                |
|----------------------------------------------|------------------|-----------------|----------------|-------------------|----------------|
|                                              |                  | Amount          | % of Total     | Amount            | % of Total     |
| Munich American Reassurance Company          | A+               | \$ 354.3        | 37.0 %         | \$ 347.6          | 36.4 %         |
| Hannover Life Reassurance Company of America | A+               | 320.6           | 33.5 %         | 323.3             | 33.9 %         |
| Loyal American Life Insurance Company        | A                | 148.6           | 15.5 %         | 147.5             | 15.5 %         |
| Great American Life Insurance Company        | A                | 57.2            | 6.0 %          | 56.2              | 5.9 %          |
| ManhattanLife Assurance Company of America   | B+               | 46.2            | 4.8 %          | 47.0              | 4.9 %          |
| Other                                        |                  | 31.5            | 3.2 %          | 32.1              | 3.4 %          |
| <b>Total</b>                                 |                  | <b>\$ 958.4</b> | <b>100.0 %</b> | <b>\$ 953.7</b>   | <b>100.0 %</b> |

**10. Property, Plant and Equipment, net**

Property, plant and equipment consists of the following (in millions):

|                                                 | March 31,<br>2020 | December 31,<br>2019 |
|-------------------------------------------------|-------------------|----------------------|
| Equipment, furniture and fixtures, and software | \$ 215.5          | \$ 212.8             |
| Building and leasehold improvements             | 41.0              | 40.1                 |
| Land                                            | 36.5              | 36.8                 |
| Construction in progress                        | 5.6               | 4.8                  |
| Plant and transportation equipment              | 5.1               | 5.2                  |
|                                                 | 303.7             | 299.7                |
| Less: Accumulated depreciation                  | 80.3              | 76.0                 |
| <b>Total</b>                                    | <b>\$ 223.4</b>   | <b>\$ 223.7</b>      |

Depreciation expense was \$6.8 million and \$5.9 million for the three months ended March 31, 2020 and 2019, respectively. These amounts included \$2.3 million and \$2.2 million of depreciation expense recognized within cost of revenue for the three months ended March 31, 2020 and 2019, respectively.

**11. Goodwill and Intangibles, net**

HC2 is required to assess goodwill and indefinite-intangible assets for impairment annually, or more frequently if circumstances indicate impairment may have occurred. The Company considered the current and expected future economic and market conditions surrounding the COVID-19 pandemic and its impact on each of the reporting units. Further, the Company assessed the current market capitalization, forecasts and the amount of headroom in the 2019 impairment test.

As a result of this assessment, the Company determined that a “triggering event” had occurred relative to its Broadcasting segment and, as required, performed a quantitative analysis, with the assistance of a third-party valuation firm, of the value of the Broadcasting reporting unit and its indefinite-lived intangible assets. Based on the analysis, the Company determined that the fair value of the Broadcasting reporting unit and the related indefinite-lived intangible assets continue to exceed their carrying values and were not impaired as of March 31, 2020.

Determining the fair value of the Broadcasting reporting unit and indefinite-lived intangible assets requires significant judgment and estimates by management, utilizing the income-approach, which utilizes several key inputs, including future cash flows consistent with management’s strategic plans, sales growth rates and a discount rate, amongst others. Estimating sales growth rates requires significant judgment by management in areas such as future economic conditions, growth rates, pricing, and consumer tastes and preferences. Given the inherent uncertainties in estimating the future impacts of the COVID-19 pandemic on global macroeconomic conditions and interest rates in general and on the Broadcasting business, actual results may differ from management’s current estimates and could have an adverse impact on one or more of the assumptions used in our quantitative models related to the Broadcasting reporting unit, resulting in potential impairment charges in subsequent periods. As of March 31, 2020, while the fair value of the Broadcasting reporting unit declined, the fair value of the Broadcasting reporting unit continued to exceed its carrying value.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

The COVID-19 pandemic could cause a further and sustained decline in the value of our reporting units or other triggering event that could cause the Company to perform a goodwill impairment test and result in an impairment charge being recorded in a future period.

**Goodwill**

The carrying amount of goodwill by segment was as follows (in millions):

|                              | Construction   | Energy        | Broadcasting   | Total           |
|------------------------------|----------------|---------------|----------------|-----------------|
| Balance at December 31, 2019 | \$ 89.0        | \$ 2.1        | \$ 21.4        | \$ 112.5        |
| Translation                  | (0.5)          | —             | —              | (0.5)           |
| Balance at March 31, 2020    | <u>\$ 88.5</u> | <u>\$ 2.1</u> | <u>\$ 21.4</u> | <u>\$ 112.0</u> |

**Indefinite-lived Intangible Assets**

The carrying amount of indefinite-lived intangible assets were as follows (in millions):

|                | March 31,<br>2020 | December 31,<br>2019 |
|----------------|-------------------|----------------------|
| FCC licenses   | \$ 136.6          | \$ 136.2             |
| State licenses | 2.5               | 2.5                  |
| Total          | <u>\$ 139.1</u>   | <u>\$ 138.7</u>      |

**Definite Lived Intangible Assets**

The gross carrying amount and accumulated amortization of amortizable intangible assets by major intangible asset class were as follows (in millions):

|                              | Weighted-<br>Average Original<br>Useful Life | March 31, 2020           |                             |                | December 31, 2019        |                             |                |
|------------------------------|----------------------------------------------|--------------------------|-----------------------------|----------------|--------------------------|-----------------------------|----------------|
|                              |                                              | Gross Carrying<br>Amount | Accumulated<br>Amortization | Net            | Gross Carrying<br>Amount | Accumulated<br>Amortization | Net            |
| Trade names                  | 13 Years                                     | \$ 24.2                  | \$ (7.1)                    | \$ 17.1        | \$ 24.2                  | \$ (6.6)                    | \$ 17.6        |
| Customer relationships       | 10 Years                                     | 48.3                     | (14.1)                      | 34.2           | 48.6                     | (13.1)                      | 35.5           |
| Channel sharing arrangements | 35 Years                                     | 27.2                     | (1.1)                       | 26.1           | 27.2                     | (0.9)                       | 26.3           |
| Other                        | 7 Years                                      | 5.6                      | (2.0)                       | 3.6            | 5.5                      | (1.9)                       | 3.6            |
| Total                        |                                              | <u>\$ 105.3</u>          | <u>\$ (24.3)</u>            | <u>\$ 81.0</u> | <u>\$ 105.5</u>          | <u>\$ (22.5)</u>            | <u>\$ 83.0</u> |

Amortization expense for definite lived intangible assets was \$2.0 million and \$3.1 million for the three months ended March 31, 2020 and 2019, respectively, and was included in Depreciation and amortization in our Condensed Consolidated Statements of Operations.

Excluding the impact of any future acquisitions, dispositions or change in foreign currency, the Company estimates the annual amortization expense of amortizable intangible assets for the next five fiscal years will be as follows (in millions):

|            |                |
|------------|----------------|
| 2020       | \$ 6.0         |
| 2021       | 7.8            |
| 2022       | 7.6            |
| 2023       | 7.5            |
| 2024       | 7.0            |
| Thereafter | 45.1           |
| Total      | <u>\$ 81.0</u> |

**12. Life, Accident and Health Reserves**

Life, accident and health reserves consist of the following (in millions):

|                                              | March 31,<br>2020 | December 31,<br>2019 |
|----------------------------------------------|-------------------|----------------------|
| Long-term care insurance reserves            | \$ 4,231.0        | \$ 4,201.6           |
| Traditional life insurance reserves          | 170.6             | 173.4                |
| Other accident and health insurance reserves | 192.3             | 192.1                |
| Total life, accident and health reserves     | <u>\$ 4,593.9</u> | <u>\$ 4,567.1</u>    |

The following table sets forth changes in the liability for claims for the portion of our long-term care insurance reserves (in millions):

|                                                      | Three Months Ended March 31, |                 |
|------------------------------------------------------|------------------------------|-----------------|
|                                                      | 2020                         | 2019            |
| Beginning balance                                    | \$ 761.3                     | \$ 738.7        |
| Less: recoverable from reinsurers                    | (131.0)                      | (136.4)         |
| Beginning balance, net                               | 630.3                        | 602.3           |
| Incurred related to insured events of:               |                              |                 |
| Current year                                         | 68.9                         | 62.4            |
| Prior years                                          | (13.3)                       | (36.0)          |
| Total incurred                                       | 55.6                         | 26.4            |
| Paid related to insured events of:                   |                              |                 |
| Current year                                         | (0.6)                        | (0.6)           |
| Prior years                                          | (42.8)                       | (36.4)          |
| Total paid                                           | (43.4)                       | (37.0)          |
| Interest on liability for policy and contract claims | 5.6                          | 5.3             |
| Ending balance, net                                  | 648.1                        | 597.0           |
| Add: recoverable from reinsurers                     | 136.2                        | 136.4           |
| Ending balance                                       | <u>\$ 784.3</u>              | <u>\$ 733.4</u> |

The Insurance segment experienced a favorable claims reserve development of \$13.3 million and \$36.0 million for the three months ended March 31, 2020 and 2019, respectively. There was favorable development with claim terminations and care transitions for claims incurred prior to 2020 that created the sufficiency within the three months ended March 31, 2020. Due to favorable development in the estimates for benefits remaining during the three months ended March 31, 2019, experience in the first quarter of 2020 has been less favorable than in 2019, it is too early to determine if this trend will be persistent or is the result of normal volatility in claims activity from period to period.

**13. Accounts Payable and Other Current Liabilities**

Accounts payable and other current liabilities consist of the following (in millions):

|                                                      | March 31,<br>2020 | December 31,<br>2019 |
|------------------------------------------------------|-------------------|----------------------|
| Accounts payable                                     | \$ 147.4          | \$ 134.6             |
| Accrued expenses and other current liabilities       | 51.3              | 75.2                 |
| Accrued interconnection costs                        | 69.6              | 43.5                 |
| Accrued payroll and employee benefits                | 35.1              | 39.6                 |
| Accrued interest                                     | 24.7              | 11.3                 |
| Accrued income taxes                                 | 6.3               | 2.0                  |
| Total accounts payable and other current liabilities | <u>\$ 334.4</u>   | <u>\$ 306.2</u>      |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**14. Debt Obligations**

Debt obligations consist of the following (in millions):

|                                                     | March 31,<br>2020 | December 31,<br>2019 |
|-----------------------------------------------------|-------------------|----------------------|
| <b>Construction</b>                                 |                   |                      |
| LIBOR plus 5.85% Note, due 2023                     | \$ 75.6           | \$ 77.0              |
| LIBOR plus 1.50% Line of Credit                     | 49.7              | 48.9                 |
| Obligations under finance leases                    | 0.2               | 0.2                  |
| <b>Energy</b>                                       |                   |                      |
| LIBOR plus 3.0% Term Loan due in 2023               | 26.3              | 27.1                 |
| 5.00% Term Loan due in 2022                         | 10.9              | 11.2                 |
| 4.50% Note due in 2022                              | 9.9               | 10.2                 |
| Other, various maturity dates                       | 3.0               | 2.4                  |
| <b>Broadcasting</b>                                 |                   |                      |
| 8.50% Note due 2020                                 | 39.3              | 36.2                 |
| 10.50% Note due 2020                                | 42.5              | 42.5                 |
| Other, various maturity dates                       | 5.1               | 7.9                  |
| Obligations under finance leases                    | 1.2               | 1.4                  |
| <b>Non-Operating Corporate</b>                      |                   |                      |
| 11.50% Senior Secured Notes, due 2021               | 393.0             | 470.0                |
| 7.50% Convertible Senior Notes, due 2022            | 55.0              | 55.0                 |
| LIBOR plus 6.75% Line of Credit <sup>(1)</sup>      | —                 | 15.0                 |
| Total                                               | 711.7             | 805.0                |
| Issuance discount, net and deferred financing costs | (25.7)            | (31.4)               |
| Total debt obligations                              | \$ 686.0          | \$ 773.6             |

(1) On April 16, 2020, HC2 drew \$10.0 million on its 2020 Revolving Credit Agreement. HC2 intends to use the proceeds for general corporate purposes.

Aggregate finance lease and debt payments, including interest are as follows (in millions):

|                                                 | Finance Leases | Debt     | Total    |
|-------------------------------------------------|----------------|----------|----------|
| 2020                                            | \$ 1.0         | \$ 178.0 | \$ 179.0 |
| 2021                                            | 0.5            | 459.0    | 459.5    |
| 2022                                            | —              | 76.7     | 76.7     |
| 2023                                            | —              | 93.8     | 93.8     |
| 2024                                            | —              | 11.3     | 11.3     |
| Thereafter                                      | —              | 7.5      | 7.5      |
| Total minimum principal & interest payments     | 1.5            | 826.3    | 827.8    |
| Less: Amount representing interest              | (0.1)          | (116.0)  | (116.1)  |
| Total aggregate finance lease and debt payments | \$ 1.4         | \$ 710.3 | \$ 711.7 |

The interest rates on the finance leases range from approximately 2.0% to 11.5%.

**Broadcasting**

In February 2020, Broadcasting amended its agreement governing its privately placed note funded by MSD Partners, L.P., increasing the principal balance to \$39.3 million. The proceeds were used to repay principal and interest on existing debt.

**Non-Operating Corporate**

In March 2020, with the cash proceeds from the sale of GMSL, HC2 fully repaid its \$15.0 million secured revolving line of credit with MSD PCOF Partners IX, LLC (the "2019 Revolving Credit Agreement")

In March 2020 HC2 entered into a new \$15.0 million secured revolving credit agreement (the "2020 Revolving Credit Agreement"). The 2020 Revolving Credit Agreement matures in June 2021. Loans under the Revolving Credit Agreement bear interest at a per annum rate equal to, at HC2's option, one, two or three month LIBOR plus a margin of 6.75%.

In March 2020, with the cash proceeds from the sale of GMSL, HC2 redeemed \$76.9 million of its 11.50% senior secured notes due 2021 (the "Senior Secured Notes") at a price equal to 104.5% of the principal amount plus accrued interest through the redemption date.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

For the three months ended March 31, 2020, HC2 recognized \$0.4 million and \$5.4 million in extinguishment loss related to the repayments of 2019 Revolving Credit Agreement and the redemption of the Senior Secured Notes, respectively, which were included in Loss on early extinguishment or restructuring of debt in our Condensed Consolidated Statements of Operations.

**15. Income Taxes**

***Income Tax Expense***

The Company used the Annual Effective Tax Rate ("ETR") approach of ASC 740-270, Interim Reporting, to calculate its 2020 interim tax provision. Income tax was a benefit of \$12.6 million and an expense of \$4.0 million for the three months ended March 31, 2020 and 2019, respectively.

The income tax benefit recorded for the three months ended March 31, 2020 primarily relates to a one-time, discrete tax benefit from the carryback of net operating losses at the Insurance segment as a result of the enactment of the CARES Act on March 27, 2020. The CARES Act was enacted during the first quarter of 2020 and includes several provisions which were applicable to the Company, including the ability to carryback Federal net operating losses generated in tax years beginning in 2018-2020, the removal of the 80% taxable income limitation for net operating loss deductions for tax years beginning before January 1, 2021, and a temporary increase in the interest limitation from 30% to 50% for tax years beginning in 2019 and 2020. We have included the impact of these provisions in our overall tax benefit for the three months ended March 31, 2020. Additionally, the tax benefits associated with losses generated by the HC2 Holdings, Inc. U.S. consolidated income tax return and certain other businesses have been reduced by a full valuation allowance as we do not believe it is more-likely-than-not that the losses will be utilized prior to expiration.

The income tax expense recorded for March 31, 2019 relates to the projected expense as calculated under ASC 740 for taxpaying entities and because no benefit is recognized on the losses of the HC2 U.S. tax consolidated group and the losses of their subsidiaries as valuation allowances are recorded on the deferred tax assets of these companies.

***Unrecognized Tax Benefits***

The Company follows the provision of ASC 740-10, Income Taxes, which prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the Company has taken or expects to take on a tax return. The Company is subject to challenge from various taxing authorities relative to certain tax planning strategies, including certain intercompany transactions as well as regulatory taxes.

***Examinations***

The Company conducts business globally, and as a result, the Company or one or more of its subsidiaries files income tax returns in the United States federal jurisdiction and various state and foreign jurisdictions. In the normal course of business the Company is subject to examination by taxing authorities throughout the world. The open tax years contain matters that could be subject to differing interpretations of applicable tax laws and regulations as they relate to the amount, character, timing or inclusion of revenue and expenses or the applicability of income tax credits for the relevant tax period. Given the nature of tax audits there is a risk that disputes may arise. Tax years 2002 - 2019 remain open for examination.

**16. Commitments and Contingencies**

Future minimum purchase obligations as of December 31, 2019 were as follows (in millions):

|                   |    |             |
|-------------------|----|-------------|
| 2020              | \$ | 86.3        |
| 2021              |    | 3.3         |
| 2022              |    | 0.2         |
| 2023              |    | 0.2         |
| 2024              |    | 0.2         |
| Thereafter        |    | —           |
| Total obligations | \$ | <u>90.2</u> |

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

As of December 31, 2019, undiscounted cash flows for finance and operating leases are as follows (in millions):

|                               | Operating Leases | Finance Leases |
|-------------------------------|------------------|----------------|
| 2020                          | \$ 15.1          | \$ 1.0         |
| 2021                          | 13.4             | 0.7            |
| 2022                          | 10.9             | 0.1            |
| 2023                          | 8.8              | —              |
| 2024                          | 6.6              | —              |
| Thereafter                    | 8.2              | —              |
| Total future lease payments   | 63.0             | 1.8            |
| Less: Present values          | (9.3)            | (0.1)          |
| Total lease liability balance | \$ 53.7          | \$ 1.7         |

**Litigation**

The Company is subject to claims and legal proceedings that arise in the ordinary course of business. Such matters are inherently uncertain, and there can be no guarantee that the outcome of any such matter will be decided favorably to the Company or that the resolution of any such matter will not have a material adverse effect upon the Company's Condensed Consolidated Financial Statements. The Company does not believe that any of such pending claims and legal proceedings will have a material adverse effect on its Condensed Consolidated Financial Statements. The Company records a liability in its Condensed Consolidated Financial Statements for these matters when a loss is known or considered probable and the amount can be reasonably estimated. The Company reviews these estimates each accounting period as additional information is known and adjusts the loss provision when appropriate. If a matter is both probable to result in a liability and the amounts of loss can be reasonably estimated, the Company estimates and discloses the possible loss or range of loss to the extent necessary for its Condensed Consolidated Financial Statements not to be misleading. If the loss is not probable or cannot be reasonably estimated, a liability is not recorded in its Condensed Consolidated Financial Statements.

Based on a review of the current facts and circumstances with counsel in each of the matters disclosed, management has provided for what is believed to be a reasonable estimate of loss exposure. While acknowledging the uncertainties of litigation, management believes that the ultimate outcome of litigation will not have a material effect on its financial position and will defend itself vigorously.

**VAT assessment**

On February 20, 2017, and on August 15, 2017, the Company's subsidiary, ICS, received notices from Her Majesty's Revenue and Customs office in the U.K. (the "HMRC") indicating that it was required to pay certain Value-Added Taxes ("VAT") for the 2015 and 2016 tax years. ICS disagrees with HMRC's assessments on technical and factual grounds and intends to dispute the assessed liabilities and vigorously defend its interests. We do not believe the assessment to be probable and expect to prevail based on the facts and merits of our existing VAT position.

**DBMG Class Action**

On November 6, 2014, a putative stockholder class action complaint challenging the tender offer by which HC2 acquired approximately 721,000 of the issued and outstanding common shares of DBMG was filed in the Court of Chancery of the State of Delaware, captioned Mark Jacobs v. Philip A. Falcone, Keith M. Hladek, Paul Voigt, Michael R. Hill, Rustin Roach, D. Ronald Yagoda, Phillip O. Elbert, HC2 Holdings, Inc., and Schuff International, Inc., Civil Action No. 10323 (the "Complaint"). On November 17, 2014, a second lawsuit was filed in the Court of Chancery of the State of Delaware, captioned Arlen Diercks v. Schuff International, Inc. Philip A. Falcone, Keith M. Hladek, Paul Voigt, Michael R. Hill, Rustin Roach, D. Ronald Yagoda, Phillip O. Elbert, HC2 Holdings, Inc., Civil Action No. 10359. On February 19, 2015, the court consolidated the actions (now designated as Schuff International, Inc. Stockholders Litigation) and appointed lead plaintiff and counsel. The currently operative complaint is the Complaint filed by Mark Jacobs. The Complaint alleges, among other things, that in connection with the tender offer, the individual members of the DBMG Board of Directors and HC2, the now-controlling stockholder of DBMG, breached their fiduciary duties to members of the plaintiff class. The Complaint also purports to challenge a potential short-form merger based upon plaintiff's expectation that the Company would cash out the remaining public stockholders of DBMG following the completion of the tender offer. The Complaint seeks rescission of the tender offer and/or compensatory damages, as well as attorney's fees and other relief. The defendants filed answers to the Complaint on July 30, 2015. On November 15, 2019, the parties filed definitive documentation in support of a proposed settlement of the action. On January 14, 2020, plaintiff filed an amended complaint restating and elaborating on the claims raised in the Complaint. The Amended Complaint seeks compensatory and rescissory damages, as well as attorney's fees and other relief.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

On February 13, 2020, the Court held a settlement hearing to consider the proposed settlement and certain objections filed by two current DBMG stockholders. The Court expressed concerns about certain terms of the proposed settlement and the parties requested additional time to evaluate potential modifications to the proposed settlement. On May 8, 2020, the parties filed with the Court a revised settlement agreement for all claims relating to the Amended Complaint (the “Revised Settlement Framework”).

The Revised Settlement Framework provides for a settlement payment of \$35.95 per share to a fund for the benefit of the former DBMG stockholders who tendered their shares in the 2014 tender offer other than stockholders who were defendants in the action or their immediate family members, officers of DBMG, or directors or officers of HC2 (the “Tendered Stockholders”). The proposed settlement payment to the Tendered Stockholders applies to approximately 568,550 shares and totals approximately \$20.4 million. The Revised Settlement Framework provides that the amount received by the Tendered Stockholders will be reduced by the per share amount of any fee award to lead plaintiff’s counsel. HC2’s D&O insurers have agreed to contribute approximately \$12.4 million of this approximately \$20.4 million settlement payment, and DBMG has agreed to fund the remaining approximately \$8.1 million either through cash on hand or borrowing from a third-party lender.

The Revised Settlement Framework also provides that HC2 will fund two types of payments to the current owners of the 289,902 shares of DBMG common stock not owned by HC2 or its affiliates (the “public DBMG stockholders”). The first payment of \$2.51 per share, or \$0.7 million total, is intended to offset the indirect burden that the public DBMG stockholders arguably bear (by virtue of their approximately 7.52% ownership of DBMG) from DBMG’s funding of the approximately \$8.1 million portion of the settlement payment to the Tendered Stockholders. The second payment of \$1.00 per share, or \$289,902 total, represents consideration for a full release of claims from the public DBMG stockholders related to the action and the implementation of the Revised Settlement Framework. In sum, the Revised Settlement Framework provides that HC2 would fund payments of \$3.51 per share, or \$1.0 million total, to the public DBMG stockholders.

If approved, the Revised Settlement Framework would result in a global settlement of the action and the certification of a non-opt-out plaintiff class consisting of any and all record and beneficial owners of outstanding shares of DBMG common stock who held such stock at any time during May 12, 2014 through and including the close of business on May 8, 2020, and including, among others, their successors.

The Revised Settlement Framework also provides for a release of claims by the plaintiff class in favor of a broad group of released defendant parties relating to, among other things, the action, the 2014 tender offer, all claims relating to HC2’s decision not to close a short-form merger shortly after the 2014 tender offer, and the implementation and funding of the Revised Settlement Framework.

Although the parties are seeking approval of Revised Settlement Framework, there can be no assurance that the Delaware Courts will approve the revised or any other settlement proposed by the parties. If a settlement cannot be reached, the Company believes it has meritorious defenses and intends to vigorously defend this matter.

#### ***Non-Operating Corporate***

##### ***Stockholder Litigation***

On April 10, 2020, a purported stockholder of the Company filed a class action complaint in the Delaware Court of Chancery captioned *Tera v. HC2 Holdings Inc., et al.*, C.A. No. 2020-0275-JRS (the “Stockholder Litigation”). The complaint alleges that the Company’s consent revocation materials (i) contain misleading disclosures relating to the Certificates of Designation, (ii) fail to disclose that a majority of the Board may approve the nominees set forth by Percy Rockdale LLC and certain of its affiliates (collectively, “Percy Rockdale”), for purposes of the Certificates of Designation such that the Percy Rockdale nominees would be considered “Continuing Directors” (as defined in the Certificates of Designation) and (iii) inaccurately state that electing the Percy Rockdale nominees will cause a Change of Control (as defined in the Certificates of Designation) under the Certificates of Designation because it will lead to a person or group obtaining the power to elect a majority of the members of the Board. The complaint seeks (i) a declaration requiring the Board to approve the Percy Rockdale nominees for purposes of the Certificates of Designation, (ii) a declaration that the Board breached its fiduciary duties by issuing misleading disclosures and (iii) an injunction requiring the Board to issue additional disclosures relating to the Change of Control provisions in the Certificates of Designation. On April 19, 2020, the plaintiff amended his complaint to allege that the Supplement to the Consent Revocation Statement, filed with the SEC on April 17, 2020, contained misleading disclosures relating to the Certificates of Designation. The amended complaint seeks, among other remedies, (i) a declaration that the Board breached its fiduciary duties by issuing misleading disclosures; (ii) a declaration that, if a Change of Control could be deemed to occur under the Certificates of Designation, that such Change of Control provisions are invalid and unenforceable under Delaware law; (iii) an injunction requiring the defendants to issue corrective disclosures; and (iv) an order enjoining the Board from relying upon consent revocations received to date. On April 20, 2020, the Court of Chancery granted the plaintiff’s motion for expedited proceedings.

On April 15, 2020, the Board (with Mr. Falcone recusing himself because he is not an Independent Director) determined to approve the Percy Rockdale nominees, solely and specifically for the purposes of deeming them Continuing Directors pursuant to the Certificates of Designation, to avoid triggering, and to render inapplicable, such prong of the Change of Control definition. On April 17, 2020 and April 21, 2020, each of the holder of the Series A Preferred Stock and the holder of the Series A-2 Preferred Stock, respectively, and, in each case, entitled to give a waiver, agreed that such holder will not seek to exercise its right to require the Company to redeem the shares of such Series A Preferred Stock or Series A-2 Preferred Stock, as applicable, if such redemption right were to arise as a result of the outcome of the Consent Solicitation based on one of the Change of Control prongs of the Certificate of Designation (which prong may require the Company to make an offer to redeem the Preferred Stock if any person or “group” (within the meaning of Rules 13d-3 and 13d-5 under the Exchange Act) obtains the power to elect a majority of the members of the Board). Therefore, in light of the foregoing, if the Percy Rockdale nominees become a majority of the Board pursuant to Percy Rockdale’s consent solicitation, the Company will not be required to offer to redeem the shares of the Series A Preferred Stock and the Series A-2 Preferred Stock. On April 23, 2020, the parties agreed that the waiver and



**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

additional disclosures, combined with the prior disclosures and approval of Percy Rockdale's nominees as Continuing Directors, mooted the need for expedition and a preliminary injunction hearing, and the parties informed the court that the plaintiff was withdrawing its request for expedition and a preliminary injunction. In exchange for the plaintiff agreeing to withdraw its request for preliminary injunction, the parties agreed to allow plaintiff to reserve the right to challenge the validity of the consent revocations received prior to the mooted actions in the event that Percy Rockdale loses the consent solicitation and the number of revocations received prior to the mooted actions were determinative of the outcome of the consent solicitation.

**Tax Matters**

Currently, the Canada Revenue Agency ("CRA") is auditing a subsidiary previously held by the Company. The Company intends to cooperate in audit matters. To date, CRA has not proposed any specific adjustments and the audit is ongoing.

**17. Share-based Compensation**

The Company granted zero options during the three months ended March 31, 2020 and 2019, respectively.

Total share-based compensation expense recognized by HC2 and its subsidiaries under all equity compensation arrangements was \$1.5 million and \$1.3 million for the three months ended March 31, 2020 and 2019, respectively.

All grants are time based and vest either immediately or over a period established at grant. The Company recognizes compensation expense for equity awards, reduced by actual forfeitures, using the straight-line basis.

**Restricted Stock**

A summary of HC2's restricted stock activity is as follows:

|                              | Shares           | Weighted Average<br>Grant Date Fair<br>Value |
|------------------------------|------------------|----------------------------------------------|
| Unvested - December 31, 2019 | 2,213,775        | \$ 5.12                                      |
| Granted                      | —                | \$ —                                         |
| Vested                       | (1,063,434)      | \$ 5.27                                      |
| Forfeited                    | (68,629)         | \$ 5.10                                      |
| Unvested - March 31, 2020    | <u>1,081,712</u> | <u>\$ 4.98</u>                               |

At March 31, 2020, the total unrecognized stock-based compensation expense related to unvested restricted stock was \$3.7 million. The unrecognized compensation cost is expected to be recognized over the remaining weighted average period of 1.1 years.

**Stock Options**

A summary of HC2's stock option activity is as follows:

|                                 | Shares           | Weighted Average<br>Exercise Price |
|---------------------------------|------------------|------------------------------------|
| Outstanding - December 31, 2019 | 7,067,592        | \$ 6.52                            |
| Granted                         | —                | \$ —                               |
| Exercised                       | —                | \$ —                               |
| Forfeited                       | —                | \$ —                               |
| Expired                         | —                | \$ —                               |
| Outstanding - March 31, 2020    | <u>7,067,592</u> | <u>\$ 6.52</u>                     |
| Eligible for exercise           | <u>6,885,584</u> | <u>\$ 6.55</u>                     |

At March 31, 2020, the intrinsic value and average remaining life of the Company's outstanding options were zero and approximately 5.01 years, and intrinsic value and average remaining life of the Company's exercisable options were zero and approximately 4.9 years.

At March 31, 2020, total unrecognized stock-based compensation expense related to unvested stock options was \$0.5 million. The unrecognized compensation cost is expected to be recognized over the remaining weighted average period of 0.96 years. There are 182,008 unvested stock options expected to vest, with a weighted average remaining life of 7.36 years, a weighted average exercise price of \$5.45, and an intrinsic value of zero.

**18. Equity**

***Series A Preferred Stock and Series A-2 Preferred Stock***

The Company's preferred shares authorized, issued and outstanding consisted of the following:

|                                                | March 31,<br>2020 | December 31,<br>2019 |
|------------------------------------------------|-------------------|----------------------|
| Preferred shares authorized, \$0.001 par value | 20,000,000        | 20,000,000           |
| Series A shares issued and outstanding         | 6,375             | 6,375                |
| Series A-2 shares issued and outstanding       | 4,000             | 4,000                |

*Preferred Share Activity*

*CGI Purchase*

On January 11, 2019, CGI purchased 10,000 shares of Series A-2 Preferred Stock, which are convertible into a total of 1,426,534 shares of the Company's common stock, for a total consideration of \$8.3 million. The shares and dividends accrued related to the Series A-2 Preferred Stock owned by CGI are eliminated in consolidation. The shares were purchased at a discount of \$1.7 million, which was recorded within the Preferred dividends, deemed dividends, and repurchase gains line item of the Condensed Consolidated Statements of Operations as a deemed dividend.

*Luxor and Corrib Conversions*

On August 2, 2016, the Company entered into separate agreements with each of Corrib Master Fund, Ltd. ("Corrib"), then a holder of 1,000 shares of Series A Preferred Stock, and certain investment entities managed by Luxor Capital Group, LP ("Luxor"), that together then held 9,000 shares of Series A-1 Preferred Stock. In conjunction with the conversions, the Company agreed to provide the following two forms of additional consideration for as long as the Preferred Stock remained entitled to receive dividend payments (the "Additional Share Consideration"):

- The Company agreed that in the event that Corrib and Luxor would have been entitled to any Participating Dividends payable, had they not converted the Preferred Stock (as defined in the respective Series A and Series A-1 Certificate of Designation), after the date of their Preferred Share conversion, then the Company will issue to Corrib and Luxor, on the date such Participating Dividends become payable by the Company, in a transaction exempt from the registration requirements of the Securities Act the number of shares of common stock equal to (a) the value of the Participating Dividends Corrib or Luxor would have received pursuant to Sections (2)(c) and (2)(d) of the respective Series A and Series A-1 Certificate of Designation, divided by (b) the Thirty Day VWAP (as defined in the respective Series A and Series A-1 Certificate of Designation) for the period ending two business days prior to the underlying event or transaction that would have entitled Corrib or Luxor to such Participating Dividend had Corrib's or Luxor's Preferred Stock remain unconverted.
- The Company agreed that it will issue to Corrib and Luxor, on each quarterly anniversary commencing May 29, 2017 (or, if later, the date on which the corresponding dividend payment is made to the holders of the outstanding Preferred Stock), through and until the Maturity Date (as defined in the respective Series A and Series A-1 Certificate of Designation), in a transaction exempt from the registration requirements of the Securities Act the number of shares of common stock equal to (a) 1.875% the Accrued Value (as defined in the respective Series A and Series A-1 Certificate of Designation) of Corrib's or Luxor's Preferred Stock as of the Closing Date (as defined in applicable Voluntary Conversion Agreements) divided by (b) the Thirty Day VWAP (as defined in the respective Series A and Series A-1 Certificate of Designation) for the period ending two business days prior to the applicable Dividend Payment Date (as defined in the respective Series A and Series A-1 Certificate of Designation).

For the three months ended March 31, 2020, 77,794 and 8,752 shares of the Company's common stock have been issued to Luxor and Corrib, respectively, in conjunction with the Conversion agreement.

The fair value of the Additional Share Consideration was valued by the Company at \$0.2 million on the date of issuance and was recorded within Preferred stock and deemed dividends from conversion line item of the Condensed Consolidated Statements of Operations as a deemed dividend.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Preferred Share Dividends**

During the three months ended March 31, 2020 and 2019, HC2's Board of Directors declared cash dividends with respect to HC2's issued and outstanding Preferred Stock, excluding Preferred Stock owned by CGI which is eliminated in consolidation, as presented in the following table (in millions):

2020

|                        |                |
|------------------------|----------------|
| Declaration Date       | March 31, 2020 |
| Holders of Record Date | March 31, 2020 |
| Payment Date           | April 15, 2020 |
| Total Dividend         | \$ 0.2         |

2019

|                        |                |
|------------------------|----------------|
| Declaration Date       | March 31, 2019 |
| Holders of Record Date | March 31, 2019 |
| Payment Date           | April 15, 2019 |
| Total Dividend         | \$ 0.2         |

**19. Related Parties**

**HC2**

In January 2015, the Company entered into a services agreement (the "Services Agreement") with Harbinger Capital Partners ("HCP"), a related party of the Company, with respect to the provision of services that may include providing office space and operational support and each party making available their respective employees to provide services as reasonably requested by the other party, subject to any limitations contained in applicable employment agreements and the terms of the Services Agreement. The Company recognized expenses of \$0.7 million and \$1.0 million and income of zero and \$0.1 million for the three months ended March 31, 2020 and 2019, respectively.

|                                      | Three Months Ended March 31, |                      |               |               |                      |               |
|--------------------------------------|------------------------------|----------------------|---------------|---------------|----------------------|---------------|
|                                      | 2020                         |                      |               | 2019          |                      |               |
|                                      | Corporate                    | Other <sup>(1)</sup> | Total         | Corporate     | Other <sup>(1)</sup> | Total         |
| <b>Allocated to HC2 by HCP</b>       |                              |                      |               |               |                      |               |
| Office space                         | \$ 0.5                       | \$ 0.2               | \$ 0.7        | \$ 0.7        | \$ 0.2               | \$ 0.9        |
| Administrative salaries and benefits | —                            | —                    | —             | 0.1           | —                    | 0.1           |
| Other shared overhead                | —                            | —                    | —             | —             | —                    | —             |
| <b>Total Expenses</b>                | <b>0.5</b>                   | <b>0.2</b>           | <b>0.7</b>    | <b>0.8</b>    | <b>0.2</b>           | <b>1.0</b>    |
| <b>Charged back to HCP by HC2</b>    |                              |                      |               |               |                      |               |
| Administrative salaries and benefits | —                            | —                    | —             | —             | —                    | —             |
| Other shared overhead                | —                            | —                    | —             | 0.1           | —                    | 0.1           |
| <b>Total Income</b>                  | <b>—</b>                     | <b>—</b>             | <b>—</b>      | <b>0.1</b>    | <b>—</b>             | <b>0.1</b>    |
| <b>Net related party activity</b>    | <b>\$ 0.5</b>                | <b>\$ 0.2</b>        | <b>\$ 0.7</b> | <b>\$ 0.7</b> | <b>\$ 0.2</b>        | <b>\$ 0.9</b> |

<sup>(1)</sup> Other in the above table represent certain entities within our Broadcasting, Life Sciences and Insurance segments.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

**Other**

GMH's subsidiary GMSL, prior to its sale in February 2020, had transactions with several of its equity method investees. A summary of transactions with such equity method investees and balances outstanding are as follows (in millions). Such activity is reclassified to discontinued operations as a result of the sale of GMSL. See note 3. Discontinued Operations for further information:

|                    | Three Months Ended March 31, |        |
|--------------------|------------------------------|--------|
|                    | 2020                         | 2019   |
| Net revenue        | \$ 0.7                       | \$ 2.0 |
| Operating expenses | \$ —                         | \$ 0.6 |
| Interest expense   | \$ 0.1                       | \$ 0.3 |

  

|                     | March 31, | December 31, |
|---------------------|-----------|--------------|
|                     | 2020      | 2019         |
| Accounts receivable | \$ —      | \$ 1.2       |
| Debt obligations    | \$ —      | \$ 22.5      |
| Accounts payable    | \$ —      | \$ 0.1       |
| Dividends           | \$ —      | \$ 4.5       |

**Life Sciences**

Pansend has an investment in Triple Ring Technologies, Inc. ("Triple Ring"). Various subsidiaries of HC2 utilize the services of Triple Ring, incurring \$0.7 million and zero in services for the three months ended March 31, 2020 and 2019, respectively.

**20. Operating Segment and Related Information**

The Company currently has one primary reportable geographic segments - United States. The Company has seven reportable operating segments based on management's organization of the enterprise - Construction, Energy, Telecommunications, Insurance, Life Sciences, Broadcasting, Other, and a Non-operating Corporate segment. All inter-segment revenues are eliminated.

As a result of the sale of GMSL, and in accordance with ASC 280, the Company no longer considers the results of operations and Balance Sheets of GMH and its subsidiaries as a separate segment. Formerly the Marine Services segment, these entities and the investment in HMN have been reclassified to the Other segment. In addition, as GMSL is a discontinued operation as of March 31, 2020, all operating results of GMSL have been reclassified to Discontinued operations. This has been reflected in the tables below for both the current and historical periods presented.

The Company's revenue concentrations of 10% and greater are as follows:

|            | Segment            | Three Months Ended March 31, |       |
|------------|--------------------|------------------------------|-------|
|            |                    | 2020                         | 2019  |
| Customer A | Telecommunications | *                            | 11.5% |

\* Less than 10% revenue concentration

Summary information with respect to the Company's operating segments is as follows (in millions):

|                    | Three Months Ended March 31, |          |
|--------------------|------------------------------|----------|
|                    | 2020                         | 2019     |
| Net revenue        |                              |          |
| Construction       | \$ 176.5                     | \$ 192.1 |
| Energy             | 10.4                         | 5.1      |
| Telecommunications | 186.4                        | 155.5    |
| Insurance          | 63.8                         | 88.8     |
| Broadcasting       | 10.1                         | 9.8      |
| Eliminations (*)   | (2.4)                        | (2.3)    |
| Total net revenue  | \$ 444.8                     | \$ 449.0 |

(\*) The Insurance segment revenues are inclusive of realized and unrealized gains and net investment income for the three months ended March 31, 2020 and 2019 which are related to entities under common control which are eliminated or are reclassified in consolidation.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

|                                     | Three Months Ended March 31, |                |
|-------------------------------------|------------------------------|----------------|
|                                     | 2020                         | 2019           |
| Income (loss) from operations       |                              |                |
| Construction                        | \$ 2.6                       | \$ 5.7         |
| Energy                              | 1.7                          | (0.4)          |
| Telecommunications                  | 0.1                          | 0.6            |
| Insurance                           | (12.6)                       | 34.4           |
| Life Sciences                       | (3.2)                        | (1.8)          |
| Broadcasting                        | (2.9)                        | (3.3)          |
| Other                               | (1.0)                        | (0.1)          |
| Non-operating Corporate             | (9.1)                        | (7.2)          |
| Eliminations (*)                    | (2.4)                        | (2.3)          |
| Total income (loss) from operations | <u>\$ (26.8)</u>             | <u>\$ 25.6</u> |

(\*) The Insurance segment revenues are inclusive of realized and unrealized gains and net investment income for the three months ended March 31, 2020 and 2019 which are related to transactions between entities under common control which are eliminated or are reclassified in consolidation.

A reconciliation of the Company's consolidated segment operating income to consolidated earnings before income taxes is as follows (in millions):

|                                                                                         | Three Months Ended March 31, |                 |
|-----------------------------------------------------------------------------------------|------------------------------|-----------------|
|                                                                                         | 2020                         | 2019            |
| Income (loss) from operations                                                           | \$ (26.8)                    | \$ 25.6         |
| Interest expense                                                                        | (21.3)                       | (18.8)          |
| Loss on early extinguishment or restructuring of debt                                   | (5.8)                        | —               |
| Loss from equity investees                                                              | (2.5)                        | (5.9)           |
| Other income, net                                                                       | 2.8                          | 3.4             |
| (Loss) income from continuing operations                                                | (53.6)                       | 4.3             |
| Income tax benefit (expense)                                                            | 12.6                         | (4.0)           |
| (Loss) income from continuing operations                                                | (41.0)                       | 0.3             |
| Loss from discontinued operations (including loss on disposal of \$39.3 million)        | (60.0)                       | (6.6)           |
| Net loss                                                                                | (101.0)                      | (6.3)           |
| Net loss attributable to noncontrolling interest and redeemable noncontrolling interest | 17.9                         | 3.5             |
| Net loss attributable to HC2 Holdings, Inc.                                             | (83.1)                       | (2.8)           |
| Less: Preferred dividends, deemed dividends and repurchase gains                        | 0.4                          | (1.2)           |
| Net loss attributable to common stock and participating preferred stockholders          | <u>\$ (83.5)</u>             | <u>\$ (1.6)</u> |

|                               | Three Months Ended March 31, |               |
|-------------------------------|------------------------------|---------------|
|                               | 2020                         | 2019          |
| Depreciation and Amortization |                              |               |
| Construction                  | \$ 2.6                       | \$ 3.9        |
| Energy                        | 2.1                          | 1.4           |
| Telecommunications            | 0.1                          | 0.1           |
| Insurance (*)                 | (5.9)                        | (6.5)         |
| Broadcasting                  | 1.7                          | 1.4           |
| Total                         | <u>\$ 0.6</u>                | <u>\$ 0.3</u> |

(\*) Balance includes amortization of negative VOBA, which increases net income.

|                          | Three Months Ended March 31, |               |
|--------------------------|------------------------------|---------------|
|                          | 2020                         | 2019          |
| Capital Expenditures (*) |                              |               |
| Construction             | \$ 2.3                       | \$ 2.6        |
| Energy                   | 1.0                          | 0.1           |
| Insurance                | 0.1                          | 0.2           |
| Broadcasting             | 2.7                          | 0.4           |
| Total                    | <u>\$ 6.1</u>                | <u>\$ 3.3</u> |

(\*) The above capital expenditures exclude assets acquired under terms of capital lease and vendor financing obligations.

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

|                         | March 31,<br>2020 | December 31,<br>2019 |
|-------------------------|-------------------|----------------------|
| <b>Investments</b>      |                   |                      |
| Construction            | \$ 0.9            | \$ 0.9               |
| Insurance               | 4,090.0           | 4,423.0              |
| Life Sciences           | 21.0              | 22.0                 |
| Other                   | 42.9              | 43.1                 |
| Eliminations            | (98.0)            | (96.9)               |
| <b>Total</b>            | <b>\$ 4,056.8</b> | <b>\$ 4,392.1</b>    |
|                         |                   |                      |
|                         | March 31,<br>2020 | December 31,<br>2019 |
| <b>Total Assets</b>     |                   |                      |
| Construction            | \$ 557.3          | \$ 530.4             |
| Energy                  | 144.1             | 142.8                |
| Telecommunications      | 123.4             | 89.3                 |
| Insurance               | 5,264.4           | 5,611.9              |
| Life Sciences           | 24.8              | 28.4                 |
| Broadcasting            | 257.7             | 257.9                |
| Other                   | 44.2              | 366.3                |
| Non-operating Corporate | 20.7              | 27.2                 |
| Eliminations            | (97.5)            | (95.9)               |
| <b>Total</b>            | <b>\$ 6,339.1</b> | <b>\$ 6,958.3</b>    |

**21. Basic and Diluted Income Per Common Share**

Earnings per share ("EPS") is calculated using the two-class method, which allocates earnings among common stock and participating securities to calculate EPS when an entity's capital structure includes either two or more classes of common stock or common stock and participating securities. Unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities. As such, shares of any unvested restricted stock of the Company are considered participating securities. The dilutive effect of options and their equivalents (including non-vested stock issued under stock-based compensation plans), is computed using the "treasury" method as this measurement was determined to be more dilutive between the two available methods in each period.

The Company had zero dilutive common share equivalents during the three months ended March 31, 2020 due to the results being a loss from continuing operations and discontinued operations, net of tax.

The following table presents a reconciliation of net income (loss) used in basic and diluted EPS calculations (in millions, except per share amounts):

**HC2 HOLDINGS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS – CONTINUED**

|                                                                                                                                                  | Three Months Ended March 31, |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|-----------|
|                                                                                                                                                  | 2020                         | 2019      |
| Amounts attributable to HC2 common and participating preferred stockholders                                                                      |                              |           |
| Loss from continuing operations                                                                                                                  | \$ (41.0)                    | \$ 0.3    |
| Net loss attributable to noncontrolling interest and redeemable noncontrolling interest                                                          | 2.6                          | 2.4       |
| Loss (income) from continuing operations attributable to the Company                                                                             | (38.4)                       | 2.7       |
| Less: Preferred dividends, deemed dividends and repurchase gains                                                                                 | 0.4                          | (1.2)     |
| (Loss) income from continuing operations attributable to HC2 common stockholders                                                                 | (38.8)                       | 3.9       |
| Loss from discontinued operations (including loss on disposal of \$39.3 million)                                                                 | (60.0)                       | (6.6)     |
| Net loss attributable to noncontrolling interest and redeemable noncontrolling interest                                                          | 15.3                         | 1.1       |
| Loss from discontinued operations, net of tax and noncontrolling interest                                                                        | \$ (44.7)                    | \$ (5.5)  |
| Net loss attributable to common stock and participating preferred stockholders                                                                   | \$ (83.5)                    | \$ (1.6)  |
| Earnings allocable to common shares:                                                                                                             |                              |           |
| Participating shares at end of period:                                                                                                           |                              |           |
| Weighted-average common stock outstanding                                                                                                        | 45.9                         | 44.8      |
| Unvested restricted stock                                                                                                                        | —                            | 0.4       |
| Preferred stock (as-converted basis)                                                                                                             | —                            | 2.2       |
| Total                                                                                                                                            | 45.9                         | 47.4      |
| Percentage of (loss) income allocated to:                                                                                                        |                              |           |
| Common stock                                                                                                                                     | 100.0 %                      | 94.5 %    |
| Unvested restricted stock                                                                                                                        | — %                          | 0.8 %     |
| Preferred stock                                                                                                                                  | — %                          | 4.6 %     |
| <i>Numerator for earnings per share, basic:</i>                                                                                                  |                              |           |
| Net (loss) income from continuing operations attributable to common stock, basic                                                                 | \$ (38.8)                    | \$ 3.7    |
| Net loss from discontinued operations attributable to common stock, basic and diluted                                                            | \$ (44.7)                    | \$ (5.2)  |
| Net loss attributable to common stock and participating preferred stockholders, basic and diluted                                                | \$ (83.5)                    | \$ (1.5)  |
| Earnings allocable to common shares, diluted:                                                                                                    |                              |           |
| <i>Numerator for earnings per share, diluted</i>                                                                                                 |                              |           |
| Effect of assumed shares under treasury stock method for stock options and restricted shares and if-converted method for convertible instruments | \$ —                         | \$ (1.6)  |
| Net (loss) income from continuing operations attributable to common stock, diluted                                                               | \$ (38.8)                    | \$ 2.1    |
| Net (loss) income from discontinued operations attributable to common stock, diluted                                                             | \$ (44.7)                    | \$ (5.2)  |
| Net loss attributable to common stock and participating preferred stockholders, diluted                                                          | \$ (83.5)                    | \$ (3.1)  |
| <i>Denominator for basic and dilutive earnings per share:</i>                                                                                    |                              |           |
| Weighted average common shares outstanding - basic                                                                                               | 45.9                         | 44.8      |
| Effect of assumed shares under treasury stock method for stock options and restricted shares and if-converted method for convertible instruments | —                            | 14.9      |
| Weighted average common shares outstanding - diluted                                                                                             | 45.9                         | 59.7      |
| (Loss) income per share - continuing operations                                                                                                  |                              |           |
| Basic:                                                                                                                                           | \$ (0.85)                    | \$ 0.08   |
| Diluted:                                                                                                                                         | \$ (0.85)                    | \$ 0.04   |
| Loss per share - Discontinued operations                                                                                                         |                              |           |
| Basic:                                                                                                                                           | \$ (0.97)                    | \$ (0.12) |
| Diluted:                                                                                                                                         | \$ (0.97)                    | \$ (0.09) |
| Loss per share - Net loss attributable to common stock and participating preferred stockholders                                                  |                              |           |
| Basic:                                                                                                                                           | \$ (1.82)                    | \$ (0.03) |
| Diluted:                                                                                                                                         | \$ (1.82)                    | \$ (0.05) |

## **22. Subsequent Events**

### ***Construction***

On May 4, 2020, HC2 announced that its Construction segment will pay a cash dividend of \$15.0 million, or \$3.89 per share. As the largest stockholder of DBM Global Inc., HC2 expects to receive approximately \$13.9 million of the total dividend payout.

### ***Life Sciences***

On April 16, 2020, R2 received \$10.0 million in funding from Huadong Medicine Company Limited as part of Huadong's \$30.0 million Series B equity investment in R2. These funds will be used to commercialize R2's revolutionary CryoAesthetic technology which promises physicians a new way to lighten, brighten and rejuvenate skin. This investment represents the second tranche of Huadong's investment at an approximate post-money valuation of \$90.0 million and reduces Pansend's ownership by 7.8% to 56.1%.

### ***Corporate***

On April 16, 2020, HC2 drew \$10.0 million on its 2020 Revolving Credit Agreement. HC2 intends to use the proceeds for general corporate purposes.



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion and analysis of our financial condition and results of operations together with the information in our annual audited Consolidated Financial Statements and the notes thereto, each of which are contained in Item 8 entitled "Financial Statements and Supplementary Data," and other financial information included herein. Some of the information contained in this discussion and analysis includes forward-looking statements that involve risks and uncertainties. You should review the "Risk Factors" section in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 16, 2020, as well as the section below entitled "Special Note Regarding Forward-Looking Statements" for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained in the following discussion and analysis.

Unless the context otherwise requires, in this Annual Report on Form 10-K, "HC2" means HC2 Holdings, Inc. and the "Company," "we" and "our" mean HC2 together with its consolidated subsidiaries. "U.S. GAAP" means accounting principles accepted in the United States of America.

### Our Business

We are a diversified holding company with principal operations conducted through seven operating platforms or reportable segments: Construction ("DBMG"), Energy ("ANG"), Telecommunications ("ICS"), Insurance ("CIG"), Life Sciences ("Pansend"), Broadcasting, and Other, which includes businesses that do not meet the separately reportable segment thresholds.

Certain previous year amounts have been reclassified to conform with current year presentations, including:

- The reclassification of GMSL's results to discontinued operations. Further, the reclassification of prior period assets and liabilities have been classified as held for sale;
- As a result of the sale of GMSL, and in accordance with ASC 280, the Company no longer considers the results of operations and Balance Sheets of GMH and its subsidiaries as a separate segment. Formerly the Marine Services segment, these entities and the investment in HMN have been reclassified to the Other segment.
- The restatement of Earnings per share in the prior period, as a result of the discontinued operations noted above. This includes presenting EPS for Net (loss) income from continuing operations, Net (loss) income from discontinuing operations, and Net (loss) income.

We continually evaluate acquisition opportunities, as well as monitor a variety of key indicators of our underlying platform companies in order to maximize stakeholder value. These indicators include, but are not limited to, revenue, cost of revenue, operating profit, Adjusted EBITDA and free cash flow. Furthermore, we work very closely with our subsidiary platform executive management teams on their operations and assist them in the evaluation and diligence of asset acquisitions, dispositions and any financing or operational needs at the subsidiary level. We believe that this close relationship allows us to capture synergies within the organization across all platforms and strategically position the Company for ongoing growth and value creation.

The potential for additional acquisitions and new business opportunities, while strategic, may result in acquiring assets unrelated to our current or historical operations. As part of any acquisition strategy, we may raise capital in the form of debt and/or equity securities (including preferred stock) or a combination thereof. We have broad discretion and experience in identifying and selecting acquisition and business combination opportunities and the industries in which we seek such opportunities. Many times, we face significant competition for these opportunities, including from numerous companies with a business plan similar to ours. As such, there can be no assurance that any of the past or future discussions we have had or may have with candidates will result in a definitive agreement and, if they do, what the terms or timing of any potential agreement would be. As part of our acquisition strategy, we may utilize a portion of our available cash to acquire interests in possible acquisition targets. Any securities acquired are marked to market and may increase short-term earnings volatility as a result.

We believe our track record, our platform and our strategy will enable us to deliver strong financial results, while positioning our Company for long-term growth. We believe the unique alignment of our executive compensation program, with our objective of increasing long-term stakeholder value, is paramount to executing our vision of long-term growth, while maintaining our disciplined approach. Having designed our business structure to not only address capital allocation challenges over time, but also maintain the flexibility to capitalize on opportunities during periods of market volatility, we believe the combination thereof positions us well to continue to build long-term stakeholder value.

### Our Operations

Refer to Note 1. Organization and Business to our Condensed Consolidated Financial Statements for additional information.

## Seasonality and Cyclical Patterns

Our segments' operations can be highly cyclical and subject to seasonal patterns. Our volume of business in our Construction segment may be adversely affected by declines or delays in projects, which may vary by geographic region. Project schedules, particularly in connection with large, complex, and longer-term projects can also create fluctuations in the services provided, which may adversely affect us in a given period.

For example, in connection with larger, more complicated projects, the timing of obtaining permits and other approvals may be delayed, and we may need to maintain a portion of our workforce and equipment in an underutilized capacity to ensure we are strategically positioned to deliver on such projects when they move forward.

Examples of other items that may cause our results or demand for our services to fluctuate materially from quarter to quarter include: weather or project site conditions, financial condition of our customers and their access to capital; margins of projects performed during any particular period; economic, and political and market conditions on a regional, national or global scale.

Accordingly, our operating results in any particular period may not be indicative of the results that can be expected for any other period.

## Recent Developments

### *COVID-19 Impact on our Business*

On March 11, 2020, the World Health Organization declared the outbreak of the novel coronavirus ("COVID-19") a pandemic resulting in action from federal, state and local governments that has significantly affected virtually all facets of the U.S. and global economies. The U.S. federal and various state governments, have implemented enhanced screenings, quarantine requirements, and travel restrictions in connection with the COVID-19 outbreak.

The Company's top priority is to protect its employees and their families, and those of the Company's customers. The Company is taking precautionary measures as directed by health authorities and the local government, including changing operational procedures as necessary, providing additional protective gear and cleaning to protect them, which has resulted and may continue to result in in disruptions to and increased costs of the Company's operations. We may take further actions as may be required by government authorities or that we determine are in the best interests of our employees, customers, partners, vendors, and suppliers. Work-from-home and other measures introduce additional operational risks, including cybersecurity risks, and have affected the way we conduct our operations. There is no certainty that such measures will be sufficient to mitigate the risks posed by the virus, and illness and workforce disruptions could lead to unavailability of key personnel and harm our ability to perform critical functions.

The extent of the impact of COVID-19 on our operational and financial performance will depend on future developments, including, but not limited to, the duration and spread of the outbreak and related travel advisories and restrictions, and its impact to the U.S. and global financial markets, all of which are highly uncertain and cannot be predicted. Preventing the effects from and responding to this market disruption if any other public health threat, related or otherwise, may further increase costs of our business and may have a material adverse effect on our business, financial condition, and results of operations.

We continue to monitor the rapidly evolving situation and guidance from authorities, including federal, state and local public health departments, and may take additional actions based on their recommendations. In these circumstances, there may be developments outside our control requiring us to adjust our plans. As such, given the dynamic nature of this situation, we cannot reasonably estimate the impact of COVID-19 on our results of operations, financial condition, or cash flows in the future. However, we do expect that it could have a material adverse impact on our future revenue growth as well as our overall profitability and may lead to revised payment terms with certain of our customers.

During the three months ended March 31, 2020, particularly the month of March, the effects of COVID-19 and the related actions undertaken in the U.S. to attempt to control its spread, specifically impacting certain of our segments as follows:

### *Construction*

DBMG is dependent on its workforce to carry out its services. Developments resulting from governmental responses to COVID-19 such as social distancing and shelter-in-place directives have impacted, and will continue to impact, DBMG's ability to deploy its workforce in its facilities and project sites efficiently. The nature of DBMG's business does not permit alternative workforce arrangements in its facilities and project sites such as remote work schemes to be implemented effectively, and as a result of potential workforce disruptions, DBMG may experience delays or suspensions of projects, however there have not been material impacts during the three months ended March 31, 2020. DBMG may also experience disruptions in the supply chain depending on the spread of COVID-19 and related governmental orders. These delays, suspensions, and impacts to supply chain, may negatively impact DBMG's results of operations, cash flows or financial condition. This could cause the timing of revenue to be delayed and possibly impact earnings and backlog. Persistent delays, suspensions or cancellations of projects under contract may occur while governments implement policies designed to respond to the COVID-19 pandemic. Any such continued loss or suspension of projects under contract may negatively impact the DBMG's results of operations, cash flows or financial condition.

### *Insurance*

Our Insurance segment has been impacted by the COVID-19 pandemic, including multiple reductions in target interest rates by the Board of Governors of the Federal Reserve System, and significant market volatility, driving actual and projected results of our business operations as well as our views on potential effectiveness of certain prudent and feasible tax planning strategies. The Company's March 31, 2020 loss reflected in earnings is primarily impacted by the Insurance segment's unrealized losses on investments of \$21.5 million, included in the Net realized and unrealized gains (loss) on investments line, primarily driven by equity and derivative mark to market adjustments. The impact on other comprehensive income was \$355.5 million of unrealized losses on fixed maturity securities. Both of these were largely attributable to market factors caused by the COVID-19 crisis. Future recovery of losses will largely depend upon market reaction to additional COVID-19 stimulus packages, interest rates and timing and manner in which the economy is reopened. These unrealized losses are considered temporary in nature, as we have the ability to hold these securities to maturity.

### *Broadcasting*

As a result of COVID-19, our Broadcasting segment has experienced adverse effects on its advertising business because of weakness in the advertising market as advertisers seek to reduce their own costs in response to the pandemic's impact on their businesses. We are not able to predict when or whether advertising budgets and the advertising market generally, will return or be comparable to historical levels.

In addition, COVID-19 could impact our Broadcasting segment's business, financial condition and results of operations in a number of other ways, including, but not limited to:

- negative impact on our broadcast station revenue, as many of our customers also rely on advertising revenues and might be negatively affected by COVID-19;
- slow-down of our ability to build out additional broadcast television stations, as illness, social distancing, and other pandemic-related precautions may result in equipment delivery delays and labor shortages, including the availability of tower crews, an already limited, highly-specialized work force necessary to install broadcast equipment;
- negative impact on our network distribution revenues, as consumers may seek to reduce discretionary spending by cutting back or foregoing subscriptions to cable television or other multichannel video programming distributors;
- negative impact on our financial condition or our ability to fund operations or future investment opportunities due to an increase in the cost or difficulty in obtaining debt or equity financing, or refinancing our debt in the future, or our ability to comply with our covenants;
- impairments of our programming inventory, goodwill and other indefinite-lived intangible assets, and other long-lived assets; and
- increased cyber and payment fraud risk, as cybercriminals attempt to profit from the disruption, given increased online activity.

The magnitude of the impact on our Broadcasting segment will depend on numerous evolving factors that we may not be able to accurately predict, including the duration and extent of the pandemic, the impact of federal, state, local and foreign governmental actions, consumer behavior in response to the pandemic and such governmental actions, and the economic and operating conditions that we may face in the aftermath of COVID-19. Even after COVID-19 has subsided, we may experience materially adverse impacts to our business as a result of its global economic impact, including any recession that has occurred or may occur in the future.

For further discussion regarding the potential future impacts of COVID-19 and related economic conditions on the Company's liquidity and capital resources, see "Part II-Item 1A-Risk Factors."

### *Debt Obligations*

In March 2020, with the proceeds received from the sale of GMSL, the Company repaid \$15.0 million of its 2019 Revolving Credit Agreement and \$76.9 million of its Senior Secured Notes.

On April 16, 2020 the Company drew \$10.0 million on its 2020 Revolving Credit Agreement. The proceeds from the draw are for general corporate purposes.

*Dividends*

HC2 received \$0.5 million in dividends from our Telecommunications segment during the three months ended March 31, 2020.

HC2 received \$1.8 million in net management fees during the three months ended March 31, 2020.

On May 4, 2020 HC2 announced that its Construction segment will pay a cash dividend of \$15.0 million, or \$3.89 per share. As the largest stockholder of DBM Global Inc., HC2 expects to receive approximately \$13.9 million of the total dividend payout.

*Other*

On April 16, 2020, R2 received \$10 million in funding from Huadong Medicine Company Limited as part of Huadong's \$30 million Series B equity investment in R2. These funds will be used to commercialize R2's revolutionary CryoAesthetic technology which promises physicians a new way to lighten, brighten and rejuvenate skin. This investment represents the second tranche of Huadong's investment at an approximate post-money valuation of \$90 million and reduces Pansend's ownership by 7.8% to 56.1%.

## Financial Presentation Background

In the below section within this Management's Discussion and Analysis of Financial Condition and Results of Operations, we compare, pursuant to U.S. GAAP and SEC disclosure rules, the Company's results of operations for the three months ended March 31, 2020 as compared to the three months ended March 31, 2019.

## Results of Operations

The following table summarizes our results of operations and a comparison of the change between the periods (in millions):

|                                                                                         | Three Months Ended March 31, |          |                       |
|-----------------------------------------------------------------------------------------|------------------------------|----------|-----------------------|
|                                                                                         | 2020                         | 2019     | Increase / (Decrease) |
| Net revenue                                                                             |                              |          |                       |
| Construction                                                                            | \$ 176.5                     | \$ 192.1 | \$ (15.6)             |
| Energy                                                                                  | 10.4                         | 5.1      | 5.3                   |
| Telecommunications                                                                      | 186.4                        | 155.5    | 30.9                  |
| Insurance                                                                               | 63.8                         | 88.8     | (25.0)                |
| Broadcasting                                                                            | 10.1                         | 9.8      | 0.3                   |
| Eliminations <sup>(1)</sup>                                                             | (2.4)                        | (2.3)    | (0.1)                 |
| Total net revenue                                                                       | 444.8                        | 449.0    | (4.2)                 |
| Income (loss) from operations                                                           |                              |          |                       |
| Construction                                                                            | 2.6                          | 5.7      | (3.1)                 |
| Energy                                                                                  | 1.7                          | (0.4)    | 2.1                   |
| Telecommunications                                                                      | 0.1                          | 0.6      | (0.5)                 |
| Insurance                                                                               | (12.6)                       | 34.4     | (47.0)                |
| Life Sciences                                                                           | (3.2)                        | (1.8)    | (1.4)                 |
| Broadcasting                                                                            | (2.9)                        | (3.3)    | 0.4                   |
| Other                                                                                   | (1.0)                        | (0.1)    | (0.9)                 |
| Non-operating Corporate                                                                 | (9.1)                        | (7.2)    | (1.9)                 |
| Eliminations <sup>(1)</sup>                                                             | (2.4)                        | (2.3)    | (0.1)                 |
| Total income (loss) from operations                                                     | (26.8)                       | 25.6     | (52.4)                |
| Interest expense                                                                        | (21.3)                       | (18.8)   | (2.5)                 |
| Loss on early extinguishment or restructuring of debt                                   | (5.8)                        | —        | (5.8)                 |
| Loss from equity investees                                                              | (2.5)                        | (5.9)    | 3.4                   |
| Other income, net                                                                       | 2.8                          | 3.4      | (0.6)                 |
| (Loss) income from continuing operations                                                | (53.6)                       | 4.3      | (57.9)                |
| Income tax benefit (expense)                                                            | 12.6                         | (4.0)    | 16.6                  |
| (Loss) income from continuing operations                                                | (41.0)                       | 0.3      | (41.3)                |
| Loss from discontinued operations (including loss on disposal of \$39.3 million)        | (60.0)                       | (6.6)    | (53.4)                |
| Net loss                                                                                | (101.0)                      | (6.3)    | (94.7)                |
| Net loss attributable to noncontrolling interest and redeemable noncontrolling interest | 17.9                         | 3.5      | 14.4                  |
| Net loss attributable to HC2 Holdings, Inc.                                             | (83.1)                       | (2.8)    | (80.3)                |
| Less: Preferred dividends, deemed dividends, and repurchase gains                       | 0.4                          | (1.2)    | 1.6                   |
| Net loss attributable to common stock and participating preferred stockholders          | \$ (83.5)                    | \$ (1.6) | \$ (81.9)             |

<sup>(1)</sup> The Insurance segment revenues are inclusive of realized and unrealized gains and net investment income for the three months ended March 31, 2020 and 2019, which are related to transactions between entities under common control which are eliminated or are reclassified in consolidation.

*Net revenue:* Net revenue for the three months ended March 31, 2020 decreased \$4.2 million to \$444.8 million from \$449.0 million for the three months ended March 31, 2019. The decrease in revenue was driven by our Insurance segment, net of eliminations, largely driven by unrealized losses resulting from unfavorable market movements in values for preferred stock holdings, partially offset by an increase in gains recognized on fixed maturities, and our Construction segment, primarily driven by lower revenues from our structural steel fabrication and erection business. These were largely offset by increases at our Telecommunications segment, attributed to changes in customer mix and fluctuations in wholesale traffic volumes.

*Income (loss) from operations:* Income (loss) from operations for the three months ended March 31, 2020 decreased \$52.4 million to a loss of \$26.8 million from income of \$25.6 million for the three months ended March 31, 2019. The decrease in operations was primarily driven by our Insurance segment largely driven by a decline in revenues, due to unrealized losses from unfavorable market movements in values for common and preferred stock holdings as a result of the COVID-19 pandemic, partially offset by an increase in gains recognized on certain fixed maturities. Further adding to the decrease was an increase in policy benefits, changes in reserves, and commissions due to non-recurring favorable claims activity recognized in the comparable period along with unfavorable claims activity and reserves development in the current quarter.

*Interest expense:* Interest expense for the three months ended March 31, 2020 increased \$2.5 million to \$21.3 million from \$18.8 million for the three months ended March 31, 2019. The increase was largely attributable to an increase in the aggregate principal amount of debt at our Broadcasting segment.

*Loss on early extinguishment or restructuring of debt:* Loss on early extinguishment or restructuring of debt for the three months ended March 31, 2020 was \$5.8 million. This was driven by the write-off of deferred financing costs and original issuance discount related to the \$15.0 million pay down of the 2019 Revolving Credit Agreement and the \$76.9 million redemption of the Senior Secured Notes at a 4.5% premium.

*Loss from equity investees:* Loss from equity investees for the three months ended March 31, 2020 decreased \$3.4 million to \$2.5 million from \$5.9 million for the three months ended March 31, 2019. The decrease in loss was largely due to lower equity method losses recorded from our equity investment in HMN.

*Income tax benefit (expense):* Income tax benefit (expense) was a benefit of \$12.6 million and an expense of \$4.0 million for the three months ended March 31, 2020 and 2019, respectively. The income tax benefit recorded for the three months ended March 31, 2020 primarily relates to a one-time, discrete tax benefit from the carry back of net operating losses at the Insurance segment as a result of the enactment of the CARES Act on March 27, 2020. Additionally, the tax benefits associated with losses generated by the HC2 Holdings, Inc. U.S. consolidated income tax return and certain other businesses have been reduced by a full valuation allowance as we do not believe it is more-likely-than-not that the losses will be utilized prior to expiration. The income tax expense recorded for the three months ended March 31, 2019 relates to the projected expense as calculated under ASC 740 for taxpaying entities and because no benefit is recognized on the losses of the HC2 U.S. tax consolidated group and the losses of their subsidiaries as valuation allowances are recorded on the deferred tax assets of these companies.

*Loss from discontinued operations (including loss on disposal of \$39.3 million):* Loss from discontinued operations for the three months ended March 31, 2020 increased \$53.4 million to \$60.0 million from \$6.6 million for the three months ended March 31, 2019. The increase in loss was largely driven by the \$39.3 million loss on the sale of GMSL. Also contributing to the increase in loss was a \$9.0 million increase in net loss from the discontinued entity, GMSL. The company did not recognize a tax benefit in discontinued operations from the loss on sale of GMSL and its subsidiaries due to the application of the UK Substantial Shareholder Exception, which exempt capital gains and losses from taxation.

*Preferred dividends, deemed dividends, and repurchase gains:* Preferred dividends, and deemed dividends, and repurchase gains for the three months ended March 31, 2020 decreased \$1.6 million to a loss of \$0.4 million compared to a gain of \$1.2 million for the three months ended March 31, 2019. The decrease was largely driven by the Insurance segment's 2019 purchase of 10,000 shares of the Company's Series A-2 Preferred Stock at a \$1.7 million discount.

### **Segment Results of Operations**

In the Company's Condensed Consolidated Financial Statements, other operating (income) expense includes (i) (gain) loss on sale or disposal of assets, (ii) lease termination costs, (iii) asset impairment expense, (iv) accretion of asset retirement obligations, and (v) FCC reimbursements. Each table summarizes the results of operations of our operating segments and compares the amount of the change between the periods presented (in millions).

## Construction Segment

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Net revenue                         | \$ 176.5                     | \$ 192.1 | \$ (15.6)             |
| Cost of revenue                     | 151.2                        | 162.8    | (11.6)                |
| Selling, general and administrative | 19.9                         | 19.8     | 0.1                   |
| Depreciation and amortization       | 2.6                          | 3.9      | (1.3)                 |
| Other operating (income) expense    | 0.2                          | (0.1)    | 0.3                   |
| Income from operations              | \$ 2.6                       | \$ 5.7   | \$ (3.1)              |

*Net revenue:* Net revenue from our Construction segment for the three months ended March 31, 2020 decreased \$15.6 million to \$176.5 million from \$192.1 million for the three months ended March 31, 2019. The decrease was primarily driven by lower revenues from our structural steel fabrication and erection business, attributable to a reduction in the scale of project work under execution as large, complex projects underway in the prior period were effectively complete in the current period. This was partially offset by an increase in revenue at GrayWolf due to increased project work in the current period.

*Cost of revenue:* Cost of revenue from our Construction segment for the three months ended March 31, 2020 decreased \$11.6 million to \$151.2 million from \$162.8 million for the three months ended March 31, 2019. The decrease was primarily driven by the timing of project work under execution and change in backlog mix, including a reduction in large commercial construction projects in the current period. This was partially offset by costs associated with increased project work at GrayWolf.

*Depreciation and amortization:* Depreciation and amortization from our Construction segment for the three months ended March 31, 2020 decreased \$1.3 million to \$2.6 million from \$3.9 million for the three months ended March 31, 2019. The decrease was primarily related to the full depreciation and amortization of assets that took place subsequent to the comparable period.

## Energy Segment

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Net revenue                         | \$ 10.4                      | \$ 5.1   | \$ 5.3                |
| Cost of revenue                     | 5.0                          | 3.2      | 1.8                   |
| Selling, general and administrative | 1.6                          | 0.9      | 0.7                   |
| Depreciation and amortization       | 2.1                          | 1.4      | 0.7                   |
| Income (loss) from operations       | \$ 1.7                       | \$ (0.4) | \$ 2.1                |

*Net revenue:* Net revenue from our Energy segment for the three months ended March 31, 2020 increased \$5.3 million to \$10.4 million from \$5.1 million for the three months ended March 31, 2019. The increase was primarily driven by higher volume-related revenues attributable to the inclusion of the acquired ampCNG stations, which was acquired in June 2019. Additionally, the increase was driven by AFTC revenue related to CNG sales recognized in the current period. The AFTC had not yet been renewed for 2019 in the comparable period.

*Cost of revenue:* Cost of revenue from our Energy segment for the three months ended March 31, 2020 increased \$1.8 million to \$5.0 million from \$3.2 million for the three months ended March 31, 2019. The increase was due to the overall growth in volume of gasoline gallons delivered and higher commodity and utility costs driven by the acquisition of ampCNG stations.

*Selling, general and administrative:* Selling, general and administrative expenses from our Energy segment for the three months ended March 31, 2020 increased \$0.7 million to \$1.6 million from \$0.9 million for the three months ended March 31, 2019. The increase was driven by the overall growth of the Energy segment as it continues to increase its national footprint.

*Depreciation and amortization:* Depreciation and amortization from our Energy segment for the three months ended March 31, 2020 increased \$0.7 million to \$2.1 million from \$1.4 million for the three months ended March 31, 2019. The increase was due to additional depreciation and amortization from the acquisition of ampCNG stations completed in June 2019.

## Telecommunications Segment

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Net revenue                         | \$ 186.4                     | \$ 155.5 | \$ 30.9               |
| Cost of revenue                     | 184.3                        | 152.3    | 32.0                  |
| Selling, general and administrative | 1.9                          | 2.5      | (0.6)                 |
| Depreciation and amortization       | 0.1                          | 0.1      | —                     |
| Income from operations              | \$ 0.1                       | \$ 0.6   | \$ (0.5)              |

*Net revenue:* Net revenue from our Telecommunications segment for the three months ended March 31, 2020 increased \$30.9 million to \$186.4 million from \$155.5 million for the three months ended March 31, 2019. The increase can be attributed to changes in our customer mix and fluctuations in wholesale traffic volumes, which can result in variability across periods.

*Cost of revenue:* Cost of revenue from our Telecommunications segment for the three months ended March 31, 2020 increased \$32.0 million to \$184.3 million from \$152.3 million for the three months ended March 31, 2019. The increase was directly correlated to the fluctuations in wholesale voice termination volumes, in addition to a slight reduction in margin mix attributed to market pressures on call termination rates.

*Selling, general and administrative:* Selling, general and administrative expenses from our Telecommunications segment for the three months ended March 31, 2020 decreased \$0.6 million to \$1.9 million from \$2.5 million for the three months ended March 31, 2019. The decrease was primarily due to a decrease in compensation expense due to a lower headcount and reductions in bad debt expense.

## Insurance Segment

|                                                         | Three Months Ended March 31, |         |                       |
|---------------------------------------------------------|------------------------------|---------|-----------------------|
|                                                         | 2020                         | 2019    | Increase / (Decrease) |
| Life, accident and health earned premiums, net          | \$ 28.5                      | \$ 29.8 | \$ (1.3)              |
| Net investment income                                   | 54.3                         | 53.0    | 1.3                   |
| Net realized and unrealized gains (loss) on investments | (19.0)                       | 6.0     | (25.0)                |
| Net revenue                                             | 63.8                         | 88.8    | (25.0)                |
| Policy benefits, changes in reserves, and commissions   | 72.4                         | 52.7    | 19.7                  |
| Selling, general and administrative                     | 9.9                          | 8.2     | 1.7                   |
| Depreciation and amortization                           | (5.9)                        | (6.5)   | 0.6                   |
| (Loss) income from operations <sup>(1)</sup>            | \$ (12.6)                    | \$ 34.4 | \$ (47.0)             |

<sup>(1)</sup> The Insurance segment revenues are inclusive of realized and unrealized gains and net investment income for the three months ended March 31, 2020 and 2019. Such adjustments are related to transactions between entities under common control which are eliminated or are reclassified in consolidation.

*Life, accident and health earned premiums, net:* Life, accident and health earned premiums, net from our Insurance segment for the three months ended March 31, 2020 decreased \$1.3 million to \$28.5 million from \$29.8 million for the three months ended March 31, 2019. The decrease was primarily related to run-off of the closed blocks of business.

*Net investment income:* Net investment income from our Insurance segment for the three months ended March 31, 2020 increased \$1.3 million to \$54.3 million from \$53.0 million for the three months ended March 31, 2019. The increase was due to the deployment of cash held in money market accounts into fixed maturity securities and mortgage loans offset by decline in dividend income from a reduction in preferred stock holdings.

*Net realized and unrealized gains (loss) on investments:* Net realized and unrealized gains (loss) on investments from our Insurance segment for the three months ended March 31, 2020 decreased \$25.0 million to a loss of \$19.0 million from a gain of \$6.0 million for the three months ended March 31, 2019. The decrease was driven by unrealized losses from unfavorable market movements in values for preferred stock holdings as a result of the COVID-19 pandemic, partially offset by an increase in gains recognized on fixed maturities.

*Policy benefits, changes in reserves, and commissions:* Policy benefits, changes in reserves, and commissions from our Insurance segment for the three months ended March 31, 2020 increased \$19.7 million to \$72.4 million from \$52.7 million for the three months ended March 31, 2019. The increase was due to non-recurring favorable claims activity recognized in the comparable period along with unfavorable claims activity and reserves development in the current quarter.

*Selling, general and administrative:* Selling, general and administrative expenses from our Insurance segment for the three months ended March 31, 2020 increased \$1.7 million to \$9.9 million from \$8.2 million for the three months ended March 31, 2019. The increase was driven by increases in headcount to support the growth of the segment, additional premium taxes, and miscellaneous software expenses.



*Depreciation and amortization:* Depreciation and amortization from our Insurance segment for the three months ended March 31, 2020 decreased \$0.6 million to \$5.9 million from \$6.5 million for the three months ended March 31, 2019. The decrease was driven by a reduction in negative VOBAs amortization largely due to lower policy terminations for the LTC policies acquired in 2018.

### Life Sciences Segment

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Selling, general and administrative | \$ 3.2                       | \$ 1.8   | \$ 1.4                |
| Loss from operations                | \$ (3.2)                     | \$ (1.8) | \$ (1.4)              |

*Selling, general and administrative:* Selling, general and administrative expenses from our Life Sciences segment for the three months ended March 31, 2020 increased \$1.4 million to \$3.2 million from \$1.8 million for the three months ended March 31, 2019. The increase was driven by higher expenses at R2 Technologies, which increased spending from the comparable period to ramp up efforts to achieve commercialization of its products.

### Broadcasting

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Net revenue                         | \$ 10.1                      | \$ 9.8   | \$ 0.3                |
| Cost of revenue                     | 5.6                          | 6.2      | (0.6)                 |
| Selling, general and administrative | 5.7                          | 6.4      | (0.7)                 |
| Depreciation and amortization       | 1.7                          | 1.4      | 0.3                   |
| Other operating income              | —                            | (0.9)    | 0.9                   |
| Loss from operations                | \$ (2.9)                     | \$ (3.3) | \$ 0.4                |

*Net revenue:* Net revenue from our Broadcasting segment for the three months ended March 31, 2020 increased \$0.3 million to \$10.1 million from \$9.8 million for the three months ended March 31, 2019. The increase was primarily driven by higher station revenues as our broadcasting segment grew the number of its operating stations, partially offset by a decrease in advertising revenues at the Azteca network driven by the negative impact of the COVID-19 pandemic.

*Cost of revenue:* Cost of revenue from our Broadcasting segment for the three months ended March 31, 2020 decreased \$0.6 million to \$5.6 million from \$6.2 million for the three months ended March 31, 2019. The overall decrease was primarily driven by cost reductions at Network, partially offset by increased cost of revenues associated with the higher number of operating stations.

*Selling, general and administrative:* Selling, general and administrative expenses from our Broadcasting segment for the three months ended March 31, 2020 decreased \$0.7 million to \$5.7 million from \$6.4 million for the three months ended March 31, 2019. The decrease was primarily due to lower stock-based compensation, acquisition, legal and other overhead expenses.

*Depreciation and amortization:* Depreciation and amortization from our Broadcasting segment for the three months ended March 31, 2020 increased \$0.3 million to \$1.7 million from \$1.4 million for the three months ended March 31, 2019. The increase was driven by additional amortization of fixed assets which were acquired subsequent to the comparable period.

*Other operating income:* Other operating income from our Broadcasting segment for the three months ended March 31, 2020 decreased \$0.9 million to zero from income of \$0.9 million for the three months ended March 31, 2019. The change was primarily due to losses from the disposal of fixed assets in the current period.

### Other

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Selling, general and administrative | \$ 1.0                       | \$ 0.1   | \$ 0.9                |
| Loss from operations                | \$ (1.0)                     | \$ (0.1) | \$ (0.9)              |

*Selling, general and administrative:* Selling, general and administrative expenses from our Other segment for the three months ended March 31, 2020 increased \$0.9 million to \$1.0 million from \$0.1 million for the three months ended March 31, 2019. The increase was driven by an increase in costs associated with the sale of the Company's equity investment in HMN, expected to close in the second quarter of 2020.

## Non-operating Corporate

|                                     | Three Months Ended March 31, |          |                       |
|-------------------------------------|------------------------------|----------|-----------------------|
|                                     | 2020                         | 2019     | Increase / (Decrease) |
| Selling, general and administrative | \$ 9.1                       | \$ 7.2   | \$ 1.9                |
| Loss from operations                | \$ (9.1)                     | \$ (7.2) | \$ (1.9)              |

*Selling, general and administrative:* Selling, general and administrative expenses from our Non-operating Corporate segment for the three months ended March 31, 2020 increased \$1.9 million to \$9.1 million from \$7.2 million for the three months ended March 31, 2019. The increase was driven by legal costs incurred associated with the consent revocation, acquisition costs, and the annual stockholder meeting related to the current board solicitation matter with certain stockholders of the Company. This was partially offset by reduced overhead costs in the current period.

## Loss from Equity Investees

|                            | Three Months Ended March 31, |          |                       |
|----------------------------|------------------------------|----------|-----------------------|
|                            | 2020                         | 2019     | Increase / (Decrease) |
| Life Sciences              | \$ (1.0)                     | \$ (1.1) | \$ 0.1                |
| Other                      | (1.5)                        | (4.8)    | 3.3                   |
| Loss from equity investees | \$ (2.5)                     | \$ (5.9) | \$ 3.4                |

*Other:* Loss from equity investees within our Other segment for the three months ended March 31, 2020 decreased \$3.3 million to \$1.5 million from \$4.8 million for the three months ended March 31, 2019. The decrease was driven by the equity investment in HMN, as the joint venture produced less losses than in the prior period, which is generally attributable to timing of turnkey project work.

## Non-GAAP Financial Measures and Other Information

### Adjusted EBITDA

Adjusted EBITDA is not a measurement recognized under U.S. GAAP. In addition, other companies may define Adjusted EBITDA differently than we do, which could limit its usefulness.

Management believes that Adjusted EBITDA provides investors with meaningful information for gaining an understanding of our results as it is frequently used by the financial community to provide insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation, amortization and the other items listed in the definition of Adjusted EBITDA below can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt. While management believes that non-U.S. GAAP measurements are useful supplemental information, such adjusted results are not intended to replace our U.S. GAAP financial results. Using Adjusted EBITDA as a performance measure has inherent limitations as an analytical tool as compared to net income (loss) or other U.S. GAAP financial measures, as this non-GAAP measure excludes certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Adjusted EBITDA should not be considered in isolation and does not purport to be an alternative to net income (loss) or other U.S. GAAP financial measures as a measure of our operating performance. Adjusted EBITDA excludes the results of operations and any consolidating eliminations of our Insurance segment.

The calculation of Adjusted EBITDA, as defined by us, consists of Net income (loss) as adjusted for depreciation and amortization; Other operating (income) expense, which is inclusive of (gain) loss on sale or disposal of assets, lease termination costs, and FCC reimbursements; asset impairment expense; interest expense; net gain (loss) on contingent consideration; loss on early extinguishment or restructuring of debt; gain (loss) on sale of subsidiaries; other (income) expense, net; foreign currency transaction (gain) loss included in cost of revenue; income tax (benefit) expense; noncontrolling interest; bonus to be settled in equity; share-based compensation expense; discontinued operations; non-recurring items; and acquisition and disposition costs.

(in millions)

|                                                                                        | Three months ended March 31, 2020 |        |         |                     |              |                        |           |                         |     |           |
|----------------------------------------------------------------------------------------|-----------------------------------|--------|---------|---------------------|--------------|------------------------|-----------|-------------------------|-----|-----------|
|                                                                                        | Core Operating Subsidiaries       |        |         | Early Stage & Other |              |                        |           | Non-operating Corporate | HC2 |           |
|                                                                                        | Construction                      | Energy | Telecom | Life Sciences       | Broadcasting | Other and Eliminations |           |                         |     |           |
| Net loss attributable to HC2 Holdings, Inc.                                            |                                   |        |         |                     |              |                        |           |                         |     | \$ (83.1) |
| <i>Less: Net income attributable to HC2 Holdings Insurance segment</i>                 |                                   |        |         |                     |              |                        |           |                         |     | —         |
| <i>Less: Consolidating eliminations attributable to HC2 Holdings Insurance segment</i> |                                   |        |         |                     |              |                        |           |                         |     | (1.6)     |
| Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance segment      | \$ (0.1)                          | \$ 0.6 | \$ 0.6  | \$ (3.2)            | \$ (6.2)     | \$ (42.1)              | \$ (31.1) | \$ (81.5)               |     |           |
| <u>Adjustments to reconcile net income (loss) to Adjusted EBITDA:</u>                  |                                   |        |         |                     |              |                        |           |                         |     |           |
| Depreciation and amortization                                                          | 2.6                               | 2.1    | 0.1     | —                   | 1.7          | —                      | —         | 6.5                     |     |           |
| Depreciation and amortization (included in cost of revenue)                            | 2.3                               | —      | —       | —                   | —            | —                      | —         | 2.3                     |     |           |
| Other operating (income) expenses                                                      | 0.2                               | —      | —       | —                   | —            | —                      | —         | 0.2                     |     |           |
| Interest expense                                                                       | 2.2                               | 1.2    | —       | —                   | 3.2          | —                      | 14.7      | 21.3                    |     |           |
| Other (income) expense, net                                                            | 0.2                               | (0.4)  | (0.4)   | —                   | 1.3          | (0.6)                  | (1.8)     | (1.7)                   |     |           |
| Loss on early extinguishment of debt                                                   | —                                 | —      | —       | —                   | —            | —                      | 5.8       | 5.8                     |     |           |
| Income tax (benefit) expense                                                           | 0.2                               | —      | —       | —                   | —            | —                      | (0.4)     | (0.2)                   |     |           |
| Noncontrolling interest                                                                | —                                 | 0.3    | —       | (1.0)               | (1.1)        | (16.1)                 | —         | (17.9)                  |     |           |
| Share-based payment expense                                                            | —                                 | —      | —       | —                   | 0.1          | —                      | 1.4       | 1.5                     |     |           |
| Discontinued Operations                                                                | —                                 | —      | —       | —                   | —            | 56.3                   | 3.8       | 60.1                    |     |           |
| Non-recurring items                                                                    | 1.3                               | —      | —       | —                   | —            | —                      | 1.4       | 2.7                     |     |           |
| Acquisition and disposition costs                                                      | 0.1                               | —      | 0.1     | —                   | —            | 0.9                    | 1.2       | 2.3                     |     |           |
| Adjusted EBITDA                                                                        | \$ 9.0                            | \$ 3.8 | \$ 0.4  | \$ (4.2)            | \$ (1.0)     | \$ (1.6)               | \$ (5.0)  | \$ 1.4                  |     |           |
| Total Core Operating Subsidiaries                                                      | \$ 13.2                           |        |         |                     |              |                        |           |                         |     |           |

(in millions)

|                                                                                        | Three months ended March 31, 2019 |          |         |                     |              |                        |           |                         |     |          |
|----------------------------------------------------------------------------------------|-----------------------------------|----------|---------|---------------------|--------------|------------------------|-----------|-------------------------|-----|----------|
|                                                                                        | Core Operating Subsidiaries       |          |         | Early Stage & Other |              |                        |           | Non-operating Corporate | HC2 |          |
|                                                                                        | Construction                      | Energy   | Telecom | Life Sciences       | Broadcasting | Other and Eliminations |           |                         |     |          |
| Net loss attributable to HC2 Holdings, Inc.                                            |                                   |          |         |                     |              |                        |           |                         |     | \$ (2.8) |
| <i>Less: Net income attributable to HC2 Holdings Insurance segment</i>                 |                                   |          |         |                     |              |                        |           |                         |     | 33.8     |
| <i>Less: Consolidating eliminations attributable to HC2 Holdings Insurance segment</i> |                                   |          |         |                     |              |                        |           |                         |     | (2.3)    |
| Net Income (loss) attributable to HC2 Holdings, Inc., excluding Insurance Segment      | \$ 2.1                            | \$ (0.6) | \$ 0.6  | \$ (2.6)            | \$ (4.4)     | \$ (5.8)               | \$ (23.6) | \$ (34.3)               |     |          |
| <u>Adjustments to reconcile net income (loss) to Adjusted EBITDA:</u>                  |                                   |          |         |                     |              |                        |           |                         |     |          |
| Depreciation and amortization                                                          | 3.9                               | 1.4      | 0.1     | —                   | 1.4          | —                      | —         | 6.8                     |     |          |
| Depreciation and amortization (included in cost of revenue)                            | 2.1                               | —        | —       | —                   | —            | —                      | —         | 2.1                     |     |          |
| Other operating (income) expenses                                                      | (0.1)                             | —        | —       | —                   | (0.9)        | —                      | —         | (1.0)                   |     |          |
| Interest expense                                                                       | 2.5                               | 0.4      | —       | —                   | 1.6          | —                      | 14.2      | 18.7                    |     |          |
| Other (income) expense, net                                                            | —                                 | 0.1      | —       | —                   | 0.1          | —                      | —         | 0.2                     |     |          |
| Gain on sale and deconsolidation of subsidiary                                         | —                                 | —        | —       | —                   | —            | (0.8)                  | (2.7)     | (3.5)                   |     |          |
| Income tax (benefit) expense                                                           | 1.0                               | —        | —       | —                   | —            | —                      | 2.3       | 3.3                     |     |          |
| Noncontrolling interest                                                                | 0.1                               | (0.3)    | —       | (0.3)               | (0.6)        | (2.4)                  | —         | (3.5)                   |     |          |
| Share-based payment expense                                                            | —                                 | —        | —       | —                   | —            | —                      | 1.1       | 1.1                     |     |          |
| Discontinued operations                                                                | —                                 | —        | —       | —                   | 0.2          | 4.1                    | 2.5       | 6.8                     |     |          |
| Non-recurring items                                                                    | —                                 | —        | —       | —                   | —            | —                      | —         | —                       |     |          |
| Acquisition and disposition costs                                                      | 0.8                               | —        | 0.1     | —                   | 0.1          | —                      | 0.1       | 1.1                     |     |          |
| Adjusted EBITDA                                                                        | \$ 12.4                           | \$ 1.0   | \$ 0.8  | \$ (2.9)            | \$ (2.5)     | \$ (4.9)               | \$ (6.1)  | \$ (2.2)                |     |          |
| Total Core Operating Subsidiaries                                                      | \$ 14.2                           |          |         |                     |              |                        |           |                         |     |          |

*Construction:* Net income (loss) from our Construction segment for the three months ended March 31, 2020 decreased \$2.2 million to a loss of \$0.1 million from income \$2.1 million for the three months ended March 31, 2019. Adjusted EBITDA from our Construction segment for the three months ended March 31, 2020 decreased \$3.4 million to \$9.0 million from \$12.4 million for the three months ended March 31, 2019. The decrease in Adjusted EBITDA can be attributed to the timing of project work under execution and change in backlog mix, including a reduction in large commercial construction projects in the current period. This was partially offset by increased project work at GrayWolf over the comparable period.

*Energy:* Net income (loss) from our Energy segment for the three months ended March 31, 2020 increased by \$1.2 million to income of \$0.6 million from a loss of \$0.6 million for the three months ended March 31, 2019. Adjusted EBITDA from our Energy segment for the three months ended March 31, 2020 increased \$2.8 million to \$3.8 million from \$1.0 million for the three months ended March 31, 2019. The increase in Adjusted EBITDA was primarily driven by higher volume-related revenues from the acquisition of ampCNG stations in June 2019 and the AFTC recognized in the current period which had not yet been renewed in the comparable period. Partially offsetting these increases were higher selling, general and administrative expenses as a result of the acquisition of the ampCNG stations.

*Telecommunications:* Net income from our Telecommunications segment was \$0.6 million for the three months ended March 31, 2020, unchanged from the three months ended March 31, 2019. Adjusted EBITDA from our Telecommunications segment for the three months ended March 31, 2020 decreased \$0.4 million to \$0.4 million from \$0.8 million for the three months ended March 31, 2019. The decrease in Adjusted EBITDA was primarily due to a contraction of wholesale call termination margin as a result of the continued decline in the international long distance market, partially offset by a decrease in compensation expense due to headcount decreases and reductions in bad debt expense.

*Life Sciences:* Net loss from our Life Sciences segment for the three months ended March 31, 2020 increased \$0.6 million to a loss of \$3.2 million from a loss of \$2.6 million for the three months ended March 31, 2019. Adjusted EBITDA loss from our Life Sciences segment for the three months ended March 31, 2020 increased \$1.3 million to \$4.2 million from \$2.9 million for the three months ended March 31, 2019. The increase in Adjusted EBITDA loss was primarily driven by higher expenses at R2 Technologies, which increased spending from the comparable period to ramp up efforts to achieve commercialization of its products. This was partially offset by fewer expenses at the Pansend holding company and Genovel.

*Broadcasting:* Net loss from our Broadcasting segment for the three months ended March 31, 2020 increased \$1.8 million to a loss of \$6.2 million from a loss of \$4.4 million for the three months ended March 31, 2019. Adjusted EBITDA loss from our Broadcasting segment for the three months ended March 31, 2020 decreased \$1.5 million to \$1.0 million from \$2.5 million for the three months ended March 31, 2019. The decrease in Adjusted EBITDA loss was primarily driven by increased revenue from broadcast stations, as well as cost reductions at Network, partially offset by increased cost of revenues associated with the higher number of operating stations, and a decrease in advertising revenues at the Azteca network driven by the negative impact of the COVID-19 pandemic.

*Other and Eliminations:* Net loss from our Other and Eliminations segment for the three months ended March 31, 2020 increased \$36.3 million to a loss of \$42.1 million from a loss of \$5.8 million for the three months ended March 31, 2019. Adjusted EBITDA loss from our Other and Eliminations segment for the three months ended March 31, 2020 decreased \$3.3 million to \$1.6 million from \$4.9 million for the three months ended March 31, 2019. The decrease in EBITDA loss for Other and Eliminations was driven by a reduction in losses for the HMN investment, which is generally attributable to the timing of turnkey project work.

*Non-operating Corporate:* Net loss from our Non-operating Corporate segment for the three months ended March 31, 2020 increased \$7.5 million to a loss of \$31.1 million from a loss of \$23.6 million for the three months ended March 31, 2019. Adjusted EBITDA loss from our Non-operating Corporate segment for the three months ended March 31, 2020 decreased \$1.1 million to \$5.0 million from \$6.1 million for the three months ended March 31, 2019. The decrease in Adjusted EBITDA loss was driven by severance payments made in the comparable period and reduced overhead expenses.

(in millions):

|                                   | Three months ended March 31, |          |                          |
|-----------------------------------|------------------------------|----------|--------------------------|
|                                   | 2020                         | 2019     | Increase /<br>(Decrease) |
| Construction                      | \$ 9.0                       | \$ 12.4  | \$ (3.4)                 |
| Energy                            | 3.8                          | 1.0      | 2.8                      |
| Telecommunications                | 0.4                          | 0.8      | (0.4)                    |
| Total Core Operating Subsidiaries | 13.2                         | 14.2     | (1.0)                    |
| Life Sciences                     | (4.2)                        | (2.9)    | (1.3)                    |
| Broadcasting                      | (1.0)                        | (2.5)    | 1.5                      |
| Other and Eliminations            | (1.6)                        | (4.9)    | 3.3                      |
| Total Early Stage and Other       | (6.8)                        | (10.3)   | 3.5                      |
| Non-Operating Corporate           | (5.0)                        | (6.1)    | 1.1                      |
| Adjusted EBITDA                   | \$ 1.4                       | \$ (2.2) | \$ 3.6                   |

### Adjusted Operating Income - Insurance

Adjusted Operating Income ("Insurance AOI") and Pre-tax Adjusted Operating Income ("Pre-tax Insurance AOI") for the Insurance segment are non-U.S. GAAP financial measures frequently used throughout the insurance industry and are economic measures the Insurance segment uses to evaluate its financial performance. Management believes that Insurance AOI and Pre-tax Insurance AOI measures provide investors with meaningful information for gaining an understanding of certain results and provide insight into an organization's operating trends and facilitates comparisons between peer companies. However, Insurance AOI and Pre-tax Insurance AOI have certain limitations, and we may not calculate it the same as other companies in our industry. It should, therefore, be read together with the Company's results calculated in accordance with U.S. GAAP.

Similarly to Adjusted EBITDA, using Insurance AOI and Pre-tax Insurance AOI as performance measures have inherent limitations as an analytical tool as compared to income (loss) from operations or other U.S. GAAP financial measures, as these non-U.S. GAAP measures exclude certain items, including items that are recurring in nature, which may be meaningful to investors. As a result of the exclusions, Insurance AOI and Pre-tax Insurance AOI should not be considered in isolation and do not purport to be an alternative to income (loss) from operations or other U.S. GAAP financial measures as measures of our operating performance.

Management defines Insurance AOI as Net income for the Insurance segment adjusted to exclude the impact of net investment gains (losses), including OTTI losses recognized in operations; asset impairment; intercompany elimination; gain on bargain purchase; gain on reinsurance recaptures; and acquisition costs. Management defines Pre-tax Insurance AOI as Insurance AOI adjusted to exclude the impact of income tax (benefit) expense recognized during the current period. Management believes that Insurance AOI and Pre-tax Insurance AOI provide meaningful financial metrics that help investors understand certain results and profitability. While these adjustments are an integral part of the overall performance of the Insurance segment, market conditions impacting these items can overshadow the underlying performance of the business. Accordingly, we believe using a measure which excludes their impact is effective in analyzing the trends of our operations.

The table below shows the adjustments made to the reported Net income (loss) of the Insurance segment to calculate Insurance AOI and Pre-tax Insurance AOI (in millions). Refer to the analysis of the fluctuations within the results of operations section:

|                                                    | Three months ended March 31, |         |                          |
|----------------------------------------------------|------------------------------|---------|--------------------------|
|                                                    | 2020                         | 2019    | Increase /<br>(Decrease) |
| Net income - Insurance segment                     | \$ —                         | \$ 33.8 | \$ (33.8)                |
| Effect of investment losses (gains) <sup>(1)</sup> | 19.0                         | (6.0)   | 25.0                     |
| Acquisition costs                                  | —                            | 0.2     | (0.2)                    |
| Insurance AOI                                      | 19.0                         | 28.0    | (9.0)                    |
| Income tax expense (benefit)                       | (12.4)                       | 0.7     | (13.1)                   |
| Pre-tax Insurance AOI                              | \$ 6.6                       | \$ 28.7 | \$ (22.1)                |

<sup>(1)</sup> The Insurance segment revenues are inclusive of realized and unrealized gains and net investment income for the three months ended March 31, 2020 and 2019. Such adjustments are related to transactions between entities under common control which are eliminated or are reclassified in consolidation.

Net income for the three months ended March 31, 2020 decreased \$33.8 million to zero from \$33.8 million for the three months ended March 31, 2019. Pre-tax Insurance AOI for the three months ended March 31, 2020 decreased \$22.1 million to \$6.6 million from \$28.7 million for three months ended March 31, 2019. The decrease was primarily driven by non-recurring favorable claims activity recognized in the comparable period and additional unfavorable claims activity and reserve developments in the current year. Additionally, the Insurance segment incurred larger expenses due to increases in headcount and other overhead to support the growth of the segment, additional premium taxes, and miscellaneous software expenses.

### **Backlog**

Projects in backlog consist of awarded contracts, letters of intent, notices to proceed, change orders, and purchase orders obtained. Backlog increases as contract commitments are obtained, decreases as revenues are recognized and increases or decreases to reflect modifications in the work to be performed under the contracts. Backlog is converted to sales in future periods as work is performed or projects are completed. Backlog can be significantly affected by the receipt or loss of individual contracts.

### **Construction Segment**

At March 31, 2020, DBMG's backlog was \$485.5 million, consisting of \$401.0 million under contracts or purchase orders and \$84.5 million under letters of intent or notices to proceed. Approximately \$108.0 million, representing 22.3% of DBMG's backlog at March 31, 2020, was attributable to five contracts, letters of intent, notices to proceed or purchase orders. If one or more of these projects terminate or reduce their scope, DBMG's backlog could decrease substantially.

### **Liquidity and Capital Resources**

#### **Short- and Long-Term Liquidity Considerations and Risks**

HC2 is a holding company and its liquidity needs are primarily for interest payments on its Senior Secured Notes, 2020 Revolving Credit Agreement, 7.5% convertible notes due 2022 (the "Convertible Notes"), dividend payments on its Preferred Stock and recurring operational expenses.

As of March 31, 2020, the Company had \$186.9 million of cash and cash equivalents compared to \$228.8 million as of December 31, 2019. On a stand-alone basis, as of March 31, 2020, HC2 had cash and cash equivalents of \$3.6 million compared to \$11.6 million at December 31, 2019. At March 31, 2020, cash and cash equivalents in our Insurance segment was \$122.3 million compared to \$170.5 million at December 31, 2019.

Our subsidiaries' principal liquidity requirements arise from cash used in operating activities, debt service, and capital expenditures, including purchases of steel construction equipment and subsea cable equipment, fueling stations, network equipment (such as switches, related transmission equipment and capacity), and service infrastructure, liabilities associated with insurance products, development of back-office systems, operating costs and expenses, and income taxes.

As of March 31, 2020, the Company had \$711.7 million of indebtedness on a consolidated basis compared to \$805.0 million as of December 31, 2019. On a stand-alone basis, as of March 31, 2020 and December 31, 2019, HC2 had indebtedness of \$448.0 million and \$540.0 million, respectively.

HC2's stand-alone debt consists of the \$393.0 million aggregate principal amount of the Senior Secured Notes and the \$55.0 million aggregate principal amount of the Convertible Notes. HC2 is required to make semi-annual interest payments on its Senior Secured Notes and Convertible Notes. Subsequent to March 31, 2020, HC2 drew \$10.0 million on its 2020 Revolving Credit Agreement. HC2 is required to make quarterly interest payments on its 2020 Revolving Credit Agreement.

HC2 is required to make dividend payments on its outstanding Preferred Stock on January 15<sup>th</sup>, April 15<sup>th</sup>, July 15<sup>th</sup>, and October 15<sup>th</sup> of each year.

HC2 received \$0.5 million in dividends from our Telecommunications segment during the three months ended March 31, 2020.

HC2 received \$1.8 million in net management fees during the three months ended March 31, 2020.

On May 4, 2020 HC2 announced that its Construction segment will pay a cash dividend of \$15.0 million, or \$3.89 per share. As the largest stockholder of DBM Global Inc., HC2 expects to receive approximately \$13.9 million of the total dividend payout.

We have financed our growth and operations to date, and expect to finance our future growth and operations, through public offerings and private placements of debt and equity securities, credit facilities, vendor financing, capital lease financing and other financing arrangements, as well as cash generated from the operations of our subsidiaries. In the future, we may also choose to sell assets or certain investments to generate cash.

At this time, we believe that we will be able to continue to meet our liquidity requirements and fund our fixed obligations (such as debt service and operating leases) and other cash needs for our operations for at least the next twelve months through a combination of distributions from our subsidiaries and from raising of additional debt or equity, refinancing of certain of our indebtedness or preferred stock, other financing arrangements and/or the sale of assets and certain investments. Historically, we have chosen to reinvest cash and receivables into the growth of our various businesses, and therefore have not kept a large amount of cash on hand at the holding company level, a practice which we expect to continue in the future. The ability of HC2's subsidiaries to make distributions to HC2 is subject to numerous factors, including restrictions contained in each subsidiary's financing agreements, regulatory requirements, availability of sufficient funds at each subsidiary and the approval of such payment by each subsidiary's board of directors, which must consider various factors, including general economic and business conditions, tax considerations, strategic plans, financial results and condition, expansion plans, any contractual, legal or regulatory restrictions on the payment of dividends, and such other factors each subsidiary's board of directors considers relevant. Our ability to sell assets and certain of our investments to meet our existing financing needs may also be limited by our existing financing instruments. Although the Company believes that it will be able to raise additional equity capital, refinance indebtedness or preferred stock, enter into other financing arrangements or engage in asset sales and sales of certain investments sufficient to fund any cash needs that we are not able to satisfy with the funds expected to be provided by our subsidiaries, there can be no assurance that it will be able to do so on terms satisfactory to the Company if at all. Such financing options, if pursued, may also ultimately have the effect of negatively impacting our liquidity profile and prospects over the long-term. In addition, the sale of assets or the Company's investments may also make the Company less attractive to potential investors or future financing partners.

Although the COVID-19 pandemic did not have a material impact on the HC2's liquidity in the first quarter of 2020, management believes the continuation of the pandemic and its related effect on the U.S. and global economies could introduce added pressure on the Company's liquidity position and financial performance. Our sources of liquidity are primarily from the dividends from our operating subsidiaries, tax sharing agreement with DBMG, cash proceeds from completed and anticipated monetization's and other arrangements.

Additionally, in response to the COVID-19 pandemic, our corporate staff has begun working remotely and many of our key vendors, and consultants have similarly begun to work remotely. As a result of such remote work arrangements, certain operational, reporting, accounting and other processes may slow, which could result in longer time to execute critical business functions.

### ***Indebtedness***

See Note 14. Debt Obligations and Note 22. Subsequent Events, to the Condensed Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q for a description of our long-term debt.

### ***Restrictive Covenants***

The indenture governing the Senior Secured Notes dated November 20, 2018, by and among HC2, the guarantors party thereto and U.S. Bank National Association, a national banking association ("U.S. Bank"), as trustee (the "Secured Indenture"), contains certain affirmative and negative covenants limiting, among other things, the ability of the Company, and, in certain cases, the Company's subsidiaries, to incur additional indebtedness; create liens; engage in sale-leaseback transactions; pay dividends or make distributions in respect of capital stock; make certain restricted payments; sell assets; engage in transactions with affiliates; or consolidate or merge with, or sell substantially all of its assets to, another person. These covenants are subject to a number of important exceptions and qualifications.

The Company is also required to comply with certain financial maintenance covenants, which are similarly subject to a number of important exceptions and qualifications. These covenants include maintenance of (1) liquidity; (2) collateral coverage; (3) secured net leverage ratio; and (4) fixed charge coverage ratio.

The maintenance of liquidity covenant provides that the Company will not permit the aggregate amount of (i) all unrestricted cash and cash equivalents of the Company and the Subsidiary Guarantors, (ii) amounts available for drawing under revolving credit facilities and undrawn letters of credit of the Company and the Subsidiary Guarantors and (iii) dividends, distributions or payments that are immediately available to be paid to the Company by any of its Restricted Subsidiaries to be less than the Company's obligation to pay interest on the Senior Secured Notes and all other debt, including Convertible Preferred Stock mandatory cash dividends or any other mandatory cash pay Preferred Stock but excluding any obligation to pay interest on Convertible Preferred Stock or any other mandatory cash pay Preferred Stock which, in each case, may be paid by accretion or in-kind in accordance with its terms of the Company and its Subsidiary Guarantors for the next six months. As of March 31, 2020, the Company was in compliance with this covenant.

The maintenance of collateral coverage provides that the Company's Collateral Coverage Ratio (as defined in the Secured Indenture as the ratio of (i) the Loan Collateral to (ii) Consolidated Secured Debt (each as defined therein)) calculated on a pro forma basis as of the last day of each fiscal quarter may not be less than 1.50 to 1.00. As of March 31, 2020, the Company was in compliance with this covenant.

The maintenance of secured net leverage ratio provides that the Company's Secured Net Leverage Ratio (as defined in the Secured Indenture) as of any date of determination calculated on a pro forma basis after accounting for the net proceeds from any Asset Sale which the Company has determined to apply to the repayment of any Debt to exceed 7.75 to 1.00. As of March 31, 2020, the Company was in compliance with this covenant.

The maintenance of fixed charge coverage ratio provides that commencing with the fiscal year ending December 31, 2020, that the Company will not permit the Fixed Charge Coverage Ratio (as defined in the Secured Indenture) calculated as of the last day of each fiscal year of the Company to be less than 1.00 to 1.00 or that the Company's "HC2 Corporate Overhead" (as defined in the Secured Indenture) in any fiscal year not exceed the sum of \$29.0 million for such fiscal year. As of March 31, 2020, the Company was in compliance.

The instruments governing the Company's Preferred Stock also limit the Company's and its subsidiaries ability to take certain actions, including, among other things, to incur additional indebtedness; issue additional Preferred Stock; engage in transactions with affiliates; and make certain restricted payments. These limitations are subject to a number of important exceptions and qualifications.

The Company intends to conduct its operations in a manner that will result in continued compliance with the Secured Indenture; however, compliance with certain financial covenants for future periods may depend on the Company or one or more of the Company's subsidiaries undertaking one or more non-operational transactions, such as the management of operating cash outflows, a monetization of assets, a debt incurrence or refinancing, the raising of equity capital, or similar transactions. If the Company is unable to remain in compliance and does not make alternate arrangements, an event of default would occur under the Company's Secured Indenture which, among other remedies, could result in the outstanding obligations under the indenture becoming immediately due and payable and permitting the exercise of remedies with respect to the collateral. There is no assurance the Company will be able to complete any non-operational transaction it may undertake to maintain compliance with covenants under the Secured Indenture or, even if the Company completes any such transaction, that it will be able to maintain compliance for any subsequent period.

### Summary of Consolidated Cash Flows

The below table summarizes the cash provided by or used in our continuing operating, investing and financing activities and the amount of the respective changes between the periods (in millions):

|                                                              | Three Months Ended March 31, |           | Increase / (Decrease) |
|--------------------------------------------------------------|------------------------------|-----------|-----------------------|
|                                                              | 2020                         | 2019      |                       |
| Operating activities                                         | \$ 36.1                      | \$ 34.0   | \$ 2.1                |
| Investing activities                                         | 67.1                         | (56.5)    | 123.6                 |
| Financing activities                                         | (145.8)                      | (3.8)     | (142.0)               |
| Effect of exchange rate changes on cash and cash equivalents | 0.5                          | 0.1       | 0.4                   |
| Net decrease in cash, cash equivalents and restricted cash   | \$ (42.1)                    | \$ (26.2) | \$ (15.9)             |

#### Operating Activities

Cash provided by operating activities was \$36.1 million for the three months ended March 31, 2020 as compared to cash provided by operating activities of \$34.0 million for the three months ended March 31, 2019. The \$2.1 million change was the result of the working capital improvements in our Construction and Energy segments. Our Construction segment benefited from increased billings in excess of costs on new projects, while our Energy segment benefited from AFTC related collections in the current period. These increases were offset by the working capital declines in our Telecommunication and Insurance segments. Our Telecommunication segment experienced a decline due to the timing of vendor payments and receivables collections, while our Insurance segment recorded a large tax receivable during the current quarter as a result of the CARES Act, refer to Note 15. Income Taxes for further detail.

#### Investing Activities

Cash provided by investing activities was \$67.1 million for the three months ended March 31, 2020 as compared to cash used in investing activities of \$56.5 million for the three months ended March 31, 2019. The \$123.6 million change was a result of the sale of GMSL, in which \$144.0 million in cash was received, partially offset by cash used from net investing activity at our Insurance segment.

#### Financing Activities

Cash used in financing activities was \$145.8 million for the three months ended March 31, 2020 as compared to cash used in financing activities of \$3.8 million for the three months ended March 31, 2019. The \$142.0 million change was largely a result of the principal payments on debt obligations at our Corporate segment of \$95.4 million and payments to minority shareholders at our Other segment of \$42.5 million, both from proceeds received from the sale of GMSL.



## **Construction**

### *Cash Flows*

Cash flows from operating activities are the principal source of cash used to fund DBMG's operating expenses, interest payments on debt, and capital expenditures. DBMG's short-term cash needs are primarily for working capital to support operations including receivables, inventories, and other costs incurred in performing its contracts. DBMG attempts to structure the payment arrangements under its contracts to match costs incurred under the project. To the extent it is able to bill in advance of costs incurred, DBMG generates working capital through billings in excess of costs and recognized earnings on uncompleted contracts. DBMG relies on its credit facilities to meet its working capital needs. DBMG believes that its existing borrowing availability together with cash from operations will be adequate to meet all funding requirements for its operating expenses, interest payments on debt, capital expenditures, and dividends for the foreseeable future.

DBMG is required to make monthly or quarterly interest payments on all of its debt. Based upon the March 31, 2020 debt balance, DBMG anticipates that its interest payments will be approximately \$2.4 million each quarter of 2020.

DBMG believes that its available funds, cash generated by operating activities and funds available under its bank credit facilities will be sufficient to fund its capital expenditures and its working capital needs. However, DBMG may expand its operations through future acquisitions and may require additional equity or debt financing. Market volatility resulting from the COVID-19 pandemic or other factors could adversely impact our ability to access capital as and when needed.

## **Insurance**

### *Cash flows*

CIG's principal cash inflows from its operating activities relate to its premiums, annuity deposits and insurance, investment product fees and other income. CIG's principal cash inflows from its invested assets result from investment income and the maturity and sales of invested assets. The primary liquidity concern with respect to these cash inflows relates to the risk of default by debtors and interest rate volatility. Additional sources of liquidity to meet unexpected cash outflows in excess of operating cash inflows and current cash and equivalents on hand include selling short-term investments or fixed maturity securities.

CIG's principal cash outflows relate to the payment of claims liabilities, interest credited and operating expenses. CIG's management believes its current sources of liquidity are adequate to meet its cash requirements for the next 12 months.

### *Market environment*

As of March 31, 2020, CIG was in a position to hold any investment security showing an unrealized loss until recovery, provided it remains comfortable with the credit of the issuer. CIG does not rely on short-term funding or commercial paper and to date it has experienced no liquidity pressure, nor does it anticipate such pressure in the foreseeable future. CIG projects its reserves to be sufficient and believes its current capital base is adequate to support its business. Due to the COVID-19 pandemic, CIG performed adverse stress testing of investments and reserves which still yielded results in ending the year with a Risk-Based Capital ("RBC") well above regulatory minimums.

### *Dividend Limitations*

CIG's insurance subsidiary is subject to Texas statutory provisions that restrict the payment of dividends. The maximum amount of dividends which can be paid to stockholders by life insurance companies domiciled in the State of Texas without prior approval of the Insurance Commissioner is the greater of 10% of surplus as regards to policyholders or net gain on operations as of the preceding year end, but only to the extent of earned surplus as of the preceding year end. The maximum amount of dividends payable in 2020 and 2019 without prior approval was \$0 based on statutory earned deficit.

In addition to the limitations noted above, laws and regulations require, among other items, that the CIG's insurance subsidiary maintain minimum solvency requirements, which may limit the amount of dividends this subsidiary can pay.

Along with solvency regulations, the primary driver in determining the amount of capital used for dividends is the level of capital needed to maintain desired financial strength in the form of its subsidiary RBC ratio. CIG monitors its insurance subsidiary's compliance with the RBC requirements specified by the National Association of Insurance Commissioners. As of March 31, 2020, CIG's insurance subsidiary exceeded the minimum RBC requirements.

### Insurance Companies Capital Contributions

The Company has an agreement with the Texas Department of Insurance (“TDOI”) that, for two years from August 9, 2018, CIG will contribute to CGI cash or marketable securities acceptable to the TDOI to the extent required for CGI’s total adjusted capital to be not less than 450% of CGI’s authorized control level risk-based capital and for three years from August 9, 2020, CIG will contribute to CGI cash or marketable securities acceptable to the TDOI to the extent required for CGI’s total adjusted capital to be not less than 400% of CGI’s authorized control level risk-based capital (each as defined under Texas law and reported in CGI’s statutory statements filed with the TDOI).

Additionally, CGI entered into a capital maintenance agreement with Great American. Under the agreement, if the applicable acquired company’s total adjusted capital reported in its annual statutory financial statements is less than 400% of its authorized control level risk-based capital, Great American has agreed to pay cash or assets to the applicable acquired company as required to eliminate such shortfall (after giving effect to any capital contributions made by the Company or its affiliates since the date of the relevant annual statutory financial statement). Great American’s obligation to make such payments is capped at \$35.0 million under the capital maintenance agreement. The capital maintenance agreements will remain in effect from January 1, 2016 to January 1, 2021 or until payments by Great American under the applicable agreement equal the applicable cap. Pursuant to the purchase agreement, the Company is required to indemnify Great American for the amount of any payments made by Great American under the capital maintenance agreements.

### Asset Liability Management

CIG’s insurance subsidiary maintains investment strategies intended to provide adequate funds to pay benefits without forced sales of investments. Products having liabilities with longer durations, such as long-term care insurance, are matched with investments such as long-term fixed maturity securities. Shorter-term liabilities are matched with fixed maturity securities that have short- and medium-term fixed maturities. The types of assets in which CIG may invest are influenced by state laws, which prescribe qualified investment assets applicable to insurance companies. Within the parameters of these laws, CIG invests in assets giving consideration to four primary investment objectives: (i) maintain robust absolute returns; (ii) provide reliable yield and investment income; (iii) preserve capital and (iv) provide liquidity to meet policyholder and other corporate obligations. The Insurance segment’s investment portfolio is designed to contribute stable earnings and balance risk across diverse asset classes and is primarily invested in high quality fixed income securities. In addition, at any given time, CIG’s insurance subsidiary could hold cash, highly liquid, high-quality short-term investment securities and other liquid investment grade fixed maturity securities to fund anticipated operating expenses, surrenders and withdrawals.

### Investments

At March 31, 2020 and December 31, 2019, CIG’s investment portfolio is comprised of the following (in millions):

|                                                   | March 31, 2020 |         | December 31, 2019 |         |
|---------------------------------------------------|----------------|---------|-------------------|---------|
|                                                   | Fair Value     | Percent | Fair Value        | Percent |
| U.S. Government and government agencies           | \$ 8.8         | 0.2 %   | \$ 7.7            | 0.2 %   |
| States, municipalities and political subdivisions | 427.4          | 10.4 %  | 440.1             | 9.9 %   |
| Residential mortgage-backed securities            | 61.0           | 1.5 %   | 66.9              | 1.5 %   |
| Commercial mortgage-backed securities             | 99.7           | 2.4 %   | 109.4             | 2.5 %   |
| Asset-backed securities                           | 541.2          | 13.2 %  | 577.8             | 13.1 %  |
| Corporate and other (*)                           | 2,654.9        | 64.9 %  | 2,866.8           | 64.8 %  |
| Common stocks (*)                                 | 24.8           | 0.6 %   | 25.6              | 0.6 %   |
| Perpetual preferred stocks (*)                    | 100.5          | 2.5 %   | 118.9             | 2.7 %   |
| Mortgage loans                                    | 142.2          | 3.5 %   | 183.5             | 4.1 %   |
| Policy loans                                      | 18.9           | 0.5 %   | 19.1              | 0.4 %   |
| Other invested assets                             | 10.6           | 0.3 %   | 7.2               | 0.2 %   |
| Total                                             | \$ 4,090.0     | 100.0 % | \$ 4,423.0        | 100.0 % |

(\*) Balance includes fair value of certain securities held by the Company, which are eliminated in consolidation.

## Credit Quality

Insurance statutes regulate the type of investments that CIG is permitted to make and limit the amount of funds that may be used for any one type of investment. In light of these statutes and regulations, and CIG's business and investment strategy, CIG generally seeks to invest in (i) securities rated investment grade by established nationally recognized statistical rating organizations (each, a nationally recognized statistical rating organization ("NRSRO")), (ii) U.S. Government and government-sponsored agency securities, or (iii) securities of comparable investment quality, if not rated.

The following table summarizes the credit quality, by NRSRO rating, of CIG's fixed income portfolio (in millions):

|                            | March 31, 2020 |         | December 31, 2019 |         |
|----------------------------|----------------|---------|-------------------|---------|
|                            | Fair Value     | Percent | Fair Value        | Percent |
| AAA, AA, A                 | \$ 1,879.2     | 49.6 %  | \$ 1,954.9        | 48.1 %  |
| BBB                        | 1,671.6        | 44.1 %  | 1,834.5           | 45.1 %  |
| Total investment grade     | 3,550.8        | 93.7 %  | 3,789.4           | 93.2 %  |
| BB                         | 179.4          | 4.7 %   | 210.7             | 5.2 %   |
| B                          | 16.5           | 0.4 %   | 18.0              | 0.4 %   |
| CCC, CC, C                 | 37.7           | 1.0 %   | 37.9              | 0.9 %   |
| D                          | 8.6            | 0.2 %   | 12.7              | 0.3 %   |
| Total non-investment grade | 242.2          | 6.3 %   | 279.3             | 6.8 %   |
| Total                      | \$ 3,793.0     | 100.0 % | \$ 4,068.7        | 100.0 % |

## Off-Balance Sheet Arrangements

DBMG's off-balance sheet arrangements at March 31, 2020 included letters of credit of \$9.1 million under Credit and Security Agreements and performance bonds of \$127.1 million. DBMG's contract arrangements with customers sometimes require DBMG to provide performance bonds to partially secure its obligations under its contracts. Bonding requirements typically arise in connection with public works projects and sometimes with respect to certain private contracts. DBMG's performance bonds are obtained through surety companies and typically cover the entire project price.

## New Accounting Pronouncements

For a discussion of our New Accounting Pronouncements, refer to Note 2. Summary of Significant Accounting Policies to our Condensed Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.

## Critical Accounting Policies

There have been no material changes in the Company's critical accounting policies during the quarter ended March 31, 2020. For information about critical accounting policies, refer to "Critical Accounting Policies" under Item 7 of the Company's Annual Report on Form 10-K for the year ended December 31, 2019.

## Related Party Transactions

For a discussion of our Related Party Transactions, refer to Note 19. Related Parties to our Condensed Consolidated Financial Statements included elsewhere in this Quarterly Report on Form 10-Q.

## Corporate Information

HC2, a Delaware corporation, was incorporated in 1994. The Company's executive offices are located at 450 Park Avenue, 30th Floor, New York, NY, 10022. The Company's telephone number is (212) 235-2690. Our Internet address is [www.hc2.com](http://www.hc2.com). We make available free of charge through our Internet website our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. The information on or accessible through our website is not a part of this Quarterly Report on Form 10-Q.

## Special Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains or incorporates a number of "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on current expectations, and are not strictly historical statements. In some cases, you can identify forward-looking statements by terminology such as "if," "may," "should," "believe," "anticipate," "future," "forward," "potential," "estimate," "opportunity," "goal," "objective," "growth," "outcome," "could," "expect," "intend," "plan," "strategy," "provide," "commitment," "result," "seek," "pursue," "ongoing," "include" or in the negative of such terms or comparable terminology. These forward-looking statements inherently involve certain risks and uncertainties and are not guarantees of performance, results, or the creation of stockholder value, although they are based on our current plans or assessments which we believe to be reasonable as of the date hereof.

Factors that could cause actual results, events and developments to differ include, without limitation: the ability of our subsidiaries (including, target businesses following their acquisition) to generate sufficient net income and cash flows to make upstream cash distributions, capital market conditions, our and our subsidiaries' ability to identify any suitable future acquisition opportunities, efficiencies/cost avoidance, cost savings, income and margins, growth, economies of scale, combined operations, future economic performance, conditions to, and the timetable for, completing the integration of financial reporting of acquired or target businesses with HC2 or the applicable subsidiary of HC2, completing future acquisitions and dispositions, litigation, potential and contingent liabilities, management's plans, changes in regulations and taxes.

We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all forward-looking statements.

Forward-looking statements are not guarantees of performance. You should understand that the following important factors, in addition to those discussed under the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2019, and in the documents incorporated by reference, could affect our future results and could cause those results or other outcomes to differ materially from those expressed or implied in the forward-looking statements. You should also understand that many factors described under one heading below may apply to more than one section in which we have grouped them for the purpose of this presentation. As a result, you should consider all of the following factors, together with all of the other information presented herein, in evaluating our business and that of our subsidiaries.

### *HC2 Holdings, Inc. and Subsidiaries*

Our actual results or other outcomes may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- the effect of the recent novel coronavirus ("COVID-19") pandemic and related governmental responses on our business, financial condition and results of operations;
- limitations on our ability to successfully identify any strategic acquisitions or business opportunities and to compete for these opportunities with others who have greater resources;
- our possible inability to generate sufficient liquidity, margins, earnings per share, cash flow and working capital from our operating segments;
- the impact of catastrophic events including natural disasters, pandemic illness and the outbreak of war or acts of terrorism;
- our dependence on distributions from our subsidiaries to fund our operations and payments on our obligations;
- the impact on our business and financial condition of our substantial indebtedness and the significant additional indebtedness and other financing obligations we may incur;
- the impact of covenants in the Indenture governing HC2's Notes, the Certificates of Designation governing HC2's Preferred Stock and all other subsidiary debt obligations as summarized in Note 14. Debt Obligations and future financing agreements on our ability to operate our business and finance our pursuit of acquisition opportunities;
- our dependence on certain key personnel, in particular, our Chief Executive Officer, Philip Falcone;
- uncertain global economic conditions in the markets in which our operating segments conduct their businesses;
- the ability of our operating segments to attract and retain customers;
- increased competition in the markets in which our operating segments conduct their businesses;
- our expectations regarding the timing, extent and effectiveness of our cost reduction initiatives and management's ability to moderate or control discretionary spending;
- management's plans, goals, forecasts, expectations, guidance, objectives, strategies and timing for future operations, acquisitions, synergies, asset dispositions, fixed asset and goodwill impairment charges, tax and withholding expense, selling, general and administrative expenses, product plans, performance and results;
- management's assessment of market factors and competitive developments, including pricing actions and regulatory rulings;
- the impact of additional material charges associated with our oversight of acquired or target businesses and the integration of our financial reporting;
- the impact of expending significant resources in considering acquisition targets or business opportunities that are not consummated;
- our expectations and timing with respect to our ordinary course acquisition activity and whether such acquisitions are accretive or dilutive to stockholders;

- our expectations and timing with respect to any strategic dispositions and sales of our operating subsidiaries including GMSL, or businesses that we may make in the future and the effect of any such dispositions or sales on our results of operations;
- our expectations and timing with respect to any strategic dispositions and sales of our operating subsidiaries or businesses that we may make in the future and the effect of any such dispositions or sales on our results of operations;
- the possibility of indemnification claims arising out of divestitures of businesses;
- tax consequences associated with our acquisition, holding and disposition of target companies and assets;
- the effect any interests our officers, directors, stockholders and their respective affiliates may have in certain transactions in which we are involved;
- our ability to effectively increase the size of our organization, if needed, and manage our growth;
- the potential for, and our ability to, remediate future material weaknesses in our internal controls over financial reporting;
- our possible inability to raise additional capital when needed or refinance our existing debt, on attractive terms, or at all; and
- our possible inability to hire and retain qualified executive management, sales, technical and other personnel.

***Construction / DBM Global Inc.***

Our actual results or other outcomes of DBM Global, Inc. and its wholly-owned subsidiaries ("DBMG"), and, thus, our Construction segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our ability to maintain efficient staffing and productivity as well as delays and cancellations as a result of the COVID-19 pandemic;
- its ability to realize cost savings from expected performance of contracts, whether as a result of improper estimates, performance, or otherwise;
- potential impediments and limitations on our ability to complete ordinary course acquisitions in anticipated time frames or at all;
- uncertain timing and funding of new contract awards, as well as project cancellations;
- cost overruns on fixed-price or similar contracts or failure to receive timely or proper payments on cost-reimbursable contracts, whether as a result of improper estimates, performance, disputes, or otherwise;
- risks associated with labor productivity, including performance of subcontractors that DBMG hires to complete projects;
- its ability to settle or negotiate unapproved change orders and claims;
- changes in the costs or availability of, or delivery schedule for, equipment, components, materials, labor or subcontractors;
- adverse impacts from weather affecting DBMG's performance and timeliness of completion of projects, which could lead to increased costs and affect the quality, costs or availability of, or delivery schedule for, equipment, components, materials, labor or subcontractors;
- fluctuating revenue resulting from a number of factors, including the cyclical nature of the individual markets in which our customers operate;
- adverse outcomes of pending claims or litigation or the possibility of new claims or litigation, and the potential effect of such claims or litigation on DBMG's business, financial condition, results of operations or cash flow; and
- lack of necessary liquidity to provide bid, performance, advance payment and retention bonds, guarantees, or letters of credit securing DBMG's obligations under bids and contracts or to finance expenditures prior to the receipt of payment for the performance of contracts.

***Energy / ANG Holdings, Inc.***

Our actual results or other outcomes of ANG, and, thus, our Energy segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- reductions in demand for our products as a result of the COVID-19 pandemic;
- automobile and engine manufacturers' limited production of originally manufactured natural gas vehicles and engines for the markets in which ANG participates;
- environmental regulations and programs mandating the use of cleaner burning fuels;
- competition from oil and gas companies, retail fuel providers, industrial gas companies, natural gas utilities and other organizations;
- the infrastructure for natural gas vehicle fuels;
- the safety and environmental risks of natural gas fueling operations and vehicle conversions;
- our Energy segment's ability to implement its business plan in a regulated environment;
- the adoption, modification or repeal in environmental, tax, government regulations, and other programs and incentives that encourage the use of clean fuel and alternative vehicles;
- demand for natural gas vehicles;
- advances in other alternative vehicle fuels or technologies, or improvements in gasoline, diesel or hybrid engines; and
- increases, decreases and general volatility in oil, gasoline, diesel and natural gas prices.

### ***Telecommunications / PTGi International Carrier Services, Inc.***

Our actual results or other outcomes of PTGi International Carrier Services, Inc. ("ICS"), and, thus, our Telecommunications segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our expectations regarding increased competition, pricing pressures and usage patterns with respect to ICS's product offerings;
- significant changes in ICS's competitive environment, including as a result of industry consolidation, and the effect of competition in its markets, including pricing policies;
- its compliance with complex laws and regulations in the U.S. and internationally;
- further changes in the telecommunications industry, including rapid technological, regulatory and pricing changes in its principal markets; and
- an inability of ICS' suppliers to obtain credit insurance on ICS in determining whether or not to extend credit.

### ***Insurance / Continental Insurance Group Ltd.***

Our actual results or other outcomes of Continental Insurance Group Ltd. ("CIG"), the parent operating company of Continental General Insurance Company ("CGI"), which together comprise our Insurance segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our ability to timely collect premiums resulting from impacts of regulations responding to the COVID-19 pandemic;
- our Insurance segment's ability to maintain statutory capital and maintain or improve their financial strength;
- our Insurance segment's reserve adequacy, including the effect of changes to accounting or actuarial assumptions or methodologies;
- the accuracy of our Insurance segment's assumptions and estimates regarding future events and ability to respond effectively to such events, including mortality, morbidity, persistency, expenses, interest rates, tax liability, business mix, frequency of claims, severity of claims, contingent liabilities, investment performance, and other factors related to its business and anticipated results;
- availability, affordability and adequacy of reinsurance and credit risk associated with reinsurance;
- extensive regulation and numerous legal restrictions on our Insurance segment;
- our Insurance segment's ability to defend itself against litigation, inherent in the insurance business (including class action litigation) and respond to enforcement investigations or regulatory scrutiny;
- the performance of third parties, including distributors and technology service providers, and providers of outsourced services;
- the impact of changes in accounting and reporting standards;
- our Insurance segment's ability to protect its intellectual property;
- general economic conditions and other factors, including prevailing interest and unemployment rate levels and stock and credit market performance which may affect, among other things, our Insurance segment's ability to access capital resources and the costs associated therewith, the fair value of our Insurance segment's investments, which could result in impairments and other-than-temporary impairments, and certain liabilities;
- our Insurance segment's exposure to any particular sector of the economy or type of asset through concentrations in its investment portfolio;
- the ability to increase sufficiently, and in a timely manner, premiums on in-force long-term care insurance policies and/or reduce in-force benefits, as may be required from time to time in the future (including as a result of our Insurance segment's failure to obtain any necessary regulatory approvals or unwillingness or inability of policyholders to pay increased premiums);
- other regulatory changes or actions, including those relating to regulation of financial services affecting, among other things, regulation of the sale, underwriting and pricing of products, and minimum capitalization, risk-based capital and statutory reserve requirements for our Insurance segment, and our Insurance segment's ability to mitigate such requirements;
- our Insurance segment's ability to effectively implement its business strategy or be successful in the operation of its business;
- our Insurance segment's ability to retain, attract and motivate qualified employees;
- interruption in telecommunication, information technology and other operational systems, or a failure to maintain the security, confidentiality or privacy of sensitive data residing on such systems;
- medical advances, such as genetic research and diagnostic imaging, and related legislation; and
- the occurrence of natural or man-made disasters or a pandemic.

### ***Life Sciences / Pansend Life Sciences, LLC***

Our actual results or other outcomes of Pansend Life Sciences, LLC, and, thus, our Life Sciences segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our Life Sciences segment's ability to invest in development stage companies;
- our Life Sciences segment's ability to develop products and treatments related to its portfolio companies;
- medical advances in healthcare and biotechnology; and
- governmental regulation in the healthcare industry.

### **Broadcasting / HC2 Broadcasting Holdings Inc.**

Our actual results or other outcomes of HC2 Broadcasting Holdings Inc., and, thus, our Broadcasting segment, may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our ability to attract advertisers during the COVID-19 pandemic;
- our Broadcasting segment's ability to integrate our recent and pending broadcasting acquisitions;
- our Broadcasting segment's ability to operate in highly competitive markets and maintain market share;
- our Broadcasting segment's ability to effectively implement its business strategy or be successful in the operation of its business;
- new and growing sources of competition in the broadcasting industry; and
- FCC regulation of the television broadcasting industry.

### **Other**

Our actual results or other outcomes of our Other segment may differ from those expressed or implied by forward-looking statements contained herein due to a variety of important factors, including, without limitation, the following:

- our Other segment's ability to operate in highly competitive markets and maintain market share;
- our Other segment's ability to effectively implement its business strategy or be successful in the operation of its business; and
- risks associated with our equity method investment that operates in China (i.e., Huawei Marine Systems Co. Limited, a Hong Kong holding company with a Chinese operating subsidiary);

We caution the reader that undue reliance should not be placed on any forward-looking statements, which speak only as of the date of this document. Neither we nor any of our subsidiaries undertake any duty or responsibility to update any of these forward-looking statements to reflect events or circumstances after the date of this document or to reflect actual outcomes, except as required by applicable law.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 as amended (the "Exchange Act") as of the end of the period covered by this report. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of March 31, 2020, our disclosure controls and procedures were effective. Disclosure controls and procedures mean our controls and other procedures that are designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in our reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during the fiscal quarter ended March 31, 2020, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II

### ITEM 1. LEGAL PROCEEDINGS

The Company is subject to claims and legal proceedings that arise in the ordinary course of business. Such matters are inherently uncertain, and there can be no guarantee that the outcome of any such matter will be decided favorably to the Company or that the resolution of any such matter will not have a material adverse effect upon the Company's Condensed Consolidated Financial Statements. The Company does not believe that any of such pending claims and legal proceedings will have a material adverse effect on its Condensed Consolidated Financial Statements. The Company records a liability in its Condensed Consolidated Financial Statements for these matters when a loss is known or considered probable and the amount can be reasonably estimated. The Company reviews these estimates each accounting period as additional information is known and adjusts the loss provision when appropriate. If a matter is both probable to result in a liability and the amounts of loss can be reasonably estimated, the Company estimates and discloses the possible loss or range of loss to the extent necessary for the Condensed Consolidated Financial Statements not to be misleading. If the loss is not probable or cannot be reasonably estimated, a liability is not recorded in its Condensed Consolidated Financial Statements. See Note 16. Commitments and Contingencies to our unaudited financial statements included elsewhere in this Quarterly Report on Form 10-Q.

#### Item 1A. Risk Factors

Other than noted below, there have been no additional material changes to the risk factors included in our Annual Report on Form 10-K for the year ended December 31, 2019, filed with the SEC on March 16, 2020.

#### Risks Related to our Businesses

##### *Our business, operating results and financial condition may be adversely impacted by COVID-19.*

We are monitoring and continue to assess the ongoing effects of the COVID-19 pandemic on our businesses and operations. We operate in a number of industries and geographies that are expected to be impacted materially by the COVID-19 pandemic. The scope of the effects of the COVID-19 pandemic and its related economic impact on our businesses depends on many factors beyond our control, and the effects are difficult to assess or predict with meaningful precision both generally and specifically as to our businesses. While the full extent to which the COVID-19 pandemic may adversely impact our results is uncertain, the adverse impact of the COVID-19 pandemic may be material to our businesses.

The pandemic has resulted in a widespread health crisis that is adversely affecting the economies and financial markets of many countries. During the COVID-19 pandemic and even after it has subsided, the Company may continue to experience adverse impacts to the Company's business as a result of the pandemic's global economic impact, including any recession, economic downturn, government spending cuts, tightening of credit markets or increased unemployment that has occurred or may occur in the future, which could cause its ultimate customers and potential customers to postpone or reduce spending on its products or put downward pressure on prices. In addition, the illness, incapacitation or death due to COVID-19 of any key personnel of our businesses can have a material impact on our financial condition and results of operations.

Many governments have implemented policies intended to stop or slow the further spread of COVID-19, such as shelter-in-place orders, travel bans, declarations of states of emergency, business closures, manufacturing and other commercial restrictions and closure of schools and non-essential businesses, and these measures may remain in place for a significant period of time.

The Company's top priority is to protect its employees and their families, and those of the Company's customers. The Company is taking precautionary measures as directed by health authorities and the local government, including changing operational procedures as necessary, providing additional protective gear and cleaning to protect them, which has resulted and may continue to result in disruptions to and increased costs of the Company's operations.

Individually and collectively, the consequences of the COVID-19 pandemic could adversely impact its business, financial condition, results of operations, cash flows and liquidity. The extent to which the COVID-19 pandemic ultimately impacts the Company's business, financial condition, results of operations, cash flows, and liquidity may differ from management's current estimates due to inherent uncertainties regarding the duration and further spread of the outbreak, its severity, actions taken to contain the virus or treat its impact, and how quickly and to what extent normal economic and operating conditions can resume. The extent that the COVID-19 pandemic adversely affects the Company's business, financial condition, results of operations, cash flows and liquidity, it may also have the effect of heightening many of the other risks described in this "Risk Factors" section, such as those relating to the Company's level of indebtedness, its ability to comply with the financial covenants contained in the agreements that govern the Company's indebtedness and volatility of the Company's common stock price.

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## **Risks Related to the Construction Segment**

DBMG is dependent on its workforce to carry out its services. Developments resulting from governmental responses to COVID-19 such as social distancing and shelter-in-place directives have impacted, and will continue to impact, DBMG's ability to deploy its workforce in its facilities and project sites efficiently. The nature of DBMG's business does not permit alternative workforce arrangements in its facilities and project sites such as remote work schemes to be implemented effectively, and as a result of potential workforce disruptions, DBMG may experience delays or suspensions of projects, however there have not been material impacts during the three months ended March 31, 2020. DBMG may also experience disruptions in the supply chain depending on the spread of COVID-19 and related governmental orders. These delays, suspensions, and impacts to supply chain, may negatively impact DBMG's results of operations, cash flows or financial condition. likely will cause the timing of revenue and possibly impact earnings and backlog. Persistent delays, suspensions or cancellations of projects under contract may occur while governments implement policies designed to respond to the COVID-19 pandemic. Any such continued loss or suspension of projects under contract may negatively impact the DBMG's results of operations, cash flows or financial condition.

## **Risks Related to the Insurance Segment**

Our Insurance segment may incur increased losses under insurance policies that it has written including group life insurance, individual life insurance, and annuities, which may result in increased death claims due to COVID-19 mortality. Our Insurance segment has not written or does not retain any risk for workers' compensation, short-term disability, general liability, surety, director and officer liability, and employment practices liability which are key insurance liabilities that may be directly impacted by COVID-19.

Our Insurance segment does not actively issue or market new policies, therefore there is no potential disruptions to brokers or agents that would have an impact on operations.

In addition, our insurance segment relies on timely collections of premiums due from our customers. Regulatory requirements applicable to our Insurance segment to extend premium grace periods (e.g., FL Memorandum OIR – 20-04M), potential delays in obtaining rate increase approvals for the long-term care liabilities, and increased demands for cash surrender values for life and annuity liabilities may negatively impacted our cash flows and result of operations.

## **Risks related to our Life Sciences Segment**

Our Life Sciences segment may be adversely disrupted by the effects of the COVID-19 pandemic. For example, requirements to implement COVID-19 operational measures at clinical trial sites may result in clinical studies in some locations being delayed. Such delays may slow progress towards regulatory clearances and approval of our products in the U.S. and globally. In addition, stay-in-place orders of governmental authorities have impacted the ability of our employees to continue to conduct research and development activities despite our work-from-home policies. Disruptions in our labor force and in the labor force of our suppliers may also lead to delays in our manufacturing scale up, which in turn could result in delays in our product launch plans and ultimate customer adoption of our products. In the event that we are unable to achieve anticipated regulatory clearances or commence certain clinical trials in a timely manner due to the ongoing pandemic, we could fail to achieve the final milestones under our stock purchase agreements with Hangzhou Huasheng Investment Management Co., Ltd. ("Hangzhou") which in turn could result in Hangzhou determining not to purchase the final \$10.0 million of preferred stock for R2, and not to purchase the final \$15.0 million of preferred stock for MediBeacon, and our inability to continue our operations.

The ultimate impact of the COVID-19 pandemic on the business operations of our Life Science segment is highly uncertain and subject to change and will depend on future developments, which cannot be accurately predicted, including the duration of the pandemic, additional or modified government actions, new information that will emerge concerning the severity and impact of COVID-19 and the actions taken to contain or address its impact in the short and long term, among others.

## **Risks related to our Broadcasting Segment**

Our Broadcasting segment has been, and may continue to be, impacted by the COVID-19 pandemic in numerous ways. Broadcasting is dependent on advertising revenue, and numerous advertisers have reduced or suspended their purchase of television advertising time, primarily due to the cessation of local consumer business activity mandated by state governors. Many of the top industries that are heavy television advertisers have suffered from these business shut downs, including the significant industry sectors relating to travel, entertainment and theme parks, auto sales, all consumer retail, casual dining and quick serve restaurants. We may also be indirectly impacted by the slow-down in television advertising by our spectrum lease clients. These clients pay us lease fees to air their programming on our television stations, and many of them rely on advertising revenue from those television stations to pay such spectrum lease fees. Losses in our clients' advertising revenue could expose us to consequential loss of broadcast station revenue.

In addition, the COVID-19 pandemic has slowed down our ability to build out our additional television stations. Illness, social distancing, and other pandemic-related precautions have resulted in equipment delivery delays and labor shortages, including the availability of tower crews, an already limited, highly-specialized and thinly-stretched work force necessary to install our broadcast antennas and related equipment. We depend on operational stations for our revenue, and delays in completing our station builds will directly result in delays in monetizing those stations.

Our ability to refinance our short term debt may be compromised to the extent COVID-19 disrupts our access to the high-yield debt markets.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults upon Senior Securities**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS***(a) Exhibits*

Please note that the agreements included as exhibits to this Form 10-Q are included to provide information regarding their terms and are not intended to provide any other factual or disclosure information about HC2 Holdings, Inc. or the other parties to the agreements. The agreements contain representations and warranties by each of the parties to the applicable agreement that have been made solely for the benefit of the other parties to the applicable agreement and may not describe the actual state of affairs as of the date they were made or at any other time.

| Exhibit Number | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.1            | <a href="#">Share Purchase Agreement, dated January 30, 2020, by and among New Saxon 2019 Limited, Trafalgar Acquisition Co. Ltd., and Global Marine Holdings, Limited (solely for purposes of Section 2.04(a), Section 6.01, Section 6.02, Section 6.03, Section 6.07 and Article X) (incorporated by reference to Exhibit 2.1 to HC2's Current Report on Form 8-K, filed on January 30, 2020) (File No. 001-35210).</a>                                                                                                                                                                                                                                                                                                                                                                                            |
| 4.1            | <a href="#">First Omnibus Amendment to Secured Notes and Intercreditor Agreement by and among HC2 Station Group, Inc., HC2 LPTV Holdings, Inc., HC2 Broadcasting, Inc., HC2 Network Inc., HC2 Broadcasting Intermediate Holdings Inc., HC2 Broadcasting Holdings Inc., and MSD PCOF Partners XVIII, LLC, Great American Life Insurance Company and Great American Insurance Company.</a>                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 31.1           | <a href="#">Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer (filed herewith).</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 31.2           | <a href="#">Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer (filed herewith).</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 32.1*          | <a href="#">Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.</a>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 101            | The following materials from the registrant's Quarterly Report on Form 10-Q for the three months ended March 31, 2020, formatted in extensible business reporting language (XBRL): (i) Condensed Consolidated Statements of Operations for the three months ended March 31, 2020 and 2019, (ii) Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 31, 2020 and 2019, (iii) Condensed Consolidated Balance Sheets at March 31, 2020 and December 31, 2019, (iv) Condensed Consolidated Statements of Stockholders' Equity for the three months ended March 31, 2020 and 2019, (v) Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2020 and 2019, and (vi) Notes to Condensed Consolidated Financial Statements (filed herewith). |

\* These certifications are being "furnished" and will not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, as amended, except to the extent that the registrant specifically incorporates it by reference.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:

**May 11, 2020**

HC2 Holdings, Inc.

By: /S/ Michael J. Sena

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**Michael J. Sena**

**Chief Financial Officer**

**(Duly Authorized Officer and Principal Financial and Accounting Officer)**

**FIRST OMNIBUS AMENDMENT TO SECURED NOTES  
AND INTERCREDITOR AGREEMENT**

This **FIRST OMNIBUS AMENDMENT TO SECURED NOTES AND INTERCREDITOR AGREEMENT** (this "Amendment"), is entered into as of February 21, 2020, by and among **HC2 STATION GROUP, INC., HC2 LPTV HOLDINGS, INC., HC2 BROADCASTING INC., HC2 NETWORK INC.** (collectively, the "Subsidiary Borrowers"), **HC2 BROADCASTING INTERMEDIATE HOLDINGS INC.** (the "Intermediate Parent"), **HC2 BROADCASTING HOLDINGS INC.** (the "Parent Borrower" and, together with the Intermediate Parent and the Subsidiary Borrowers, the "Borrowers" and each, a "Borrower"), **MSD PCOF PARTNERS XVIII, LLC** ("MSD"), **GREAT AMERICAN LIFE INSURANCE COMPANY** ("GALIC"), and **GREAT AMERICAN INSURANCE COMPANY** ("GAIC", and together with GALIC, "Great American", and Great American together with MSD, the "Lenders").

**WITNESSETH:**

**WHEREAS**, pursuant to that certain Secured Note dated as of October 24, 2019 (the "MSD Secured Note"; the MSD Secured Note as amended by the Consent and First Amendment to Secured Note dated December 19, 2019 and by this Amendment, the "Amended MSD Secured Note"), by and among the Borrowers and MSD, MSD made a Loan to the Borrowers pursuant to the terms and conditions thereof;

**WHEREAS**, pursuant to that certain Amended and Restated Secured Note dated as of October 24, 2019 (the "GA Secured Note"; the GA Secured Note as amended by this Amendment, the "Amended GA Secured Note"), by and among the Borrowers and Great American, Great American made a Loan to the Borrowers pursuant to the terms and conditions thereof;

**WHEREAS**, the relative rights and priorities of the security interests granted to the Lenders under the MSD Secured Note and the GA Secured Note are governed by the terms of that certain Intercreditor Agreement dated as of October 24, 2019 (the "Intercreditor Agreement"; the Intercreditor Agreement as amended by this Amendment, the "Amended Intercreditor Agreement"), by and among the Borrowers, MSD, and Great American;

**WHEREAS**, initially capitalized terms used but not defined herein shall have the meanings ascribed to such terms in the MSD Secured Note;

**WHEREAS**, the Borrowers have requested and MSD has agreed that the principal amount under the MSD Secured Note be increased by an additional \$3,071,568; and

**WHEREAS**, the Borrowers have requested that the Lenders amend each of the MSD Secured Note, the GA Secured Note, and the Intercreditor Agreement that such Person is a party to in certain respects, and the Lenders are willing to do so, on the terms and subject to the conditions specified herein.

**NOW, THEREFORE**, in consideration of the foregoing and the mutual covenants herein contained, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, each of the parties hereto hereby agrees as follows.

1. Amendments to MSD Secured Note. Subject to the satisfaction of the conditions precedent to the Amendment Effective Date set forth in Section 4 below, the MSD Secured Note is amended as follows:

(a) The header on the first page of the MSD Secured Note is hereby amended by replacing the reference to “\$36,225,000” appearing therein with “\$39,296,568”.

(b) The preamble to the MSD Secured Note is hereby amended by replacing the reference to “Thirty Six Million Two Hundred and Twenty Five Thousand Dollars (\$36,225,000)” appearing therein with “Thirty Nine Million Two Hundred and Ninety Six Thousand Five Hundred and Sixty Eight Dollars (\$39,296,568)”.

(c) Section 1 of the MSD Secured Note is hereby amended by adding the following new defined terms in the proper alphabetical order:

“**Additional Principal Amount**” means \$3,071,568.

“**First Omnibus Amendment**” means that certain First Omnibus Amendment to Secured Notes and Intercreditor Agreement dated February 21, 2020 among the Borrowers, the Lender, and the Initial Lenders.

“**First Omnibus Amendment Effective Date**” means the Amendment Effective Date, as defined in the First Omnibus Amendment.

“**Initial Principal Amount**” means \$36,225,000.

(d) Section 2.1 of the MSD Secured Note is hereby amended in its entirety as follows:

2.1 Disbursement. The Initial Principal Amount of this Note will be disbursed on the Closing Date to be used in accordance with Section 7.1(l). The Additional Principal Amount of this Note will be disbursed on the First Omnibus Amendment Effective Date to be used in accordance with Section 7.1(l). The Borrowers shall not have the right to redraw any amount prepaid or repaid hereunder.

(e) Section 7.1(l) of the MSD Secured Note is hereby amended in its entirety as follows:

(l) (a) use the net proceeds of the Initial Principal Amount to repay in full, in cash, all non-contingent obligations under the Arena Notes and the MBI Secured Note on the Closing Date; (b) use the net proceeds of the Additional Principal Amount to repay in full, in cash, all non-contingent

obligations under the Mako Note by no later than the first Business Day following the First Omnibus Amendment Effective Date provided for the avoidance of doubt that upon such repayment the Mako Note shall be terminated and any reinstatement or reissuance thereof shall not constitute Permitted Indebtedness hereunder; and (c) use the net proceeds of this Note to pay fees, costs and expenses related to the Note Documents, including interest and principal payments, to pay the cash consideration for acquisitions, including fees, costs and expenses related to such acquisitions, and for general corporate purposes not in contravention of any Law or any Note Document.

(f) Annex I to the MSD Secured Note is hereby amended by replacing the reference to “\$36,225,000” appearing therein with “\$39,296,568”.

2. Amendment to GA Secured Note. Subject to the satisfaction of the conditions precedent to the Amendment Effective Date set forth in Section 4 below, the GA Secured Note is hereby amended by replacing each reference to “\$36,225,000” appearing in Section 1.65 and Section 1.77 therein with “\$39,296,568”.

3. Amendment to Intercreditor Agreement. Subject to the satisfaction of the conditions precedent to the Amendment Effective Date set forth in Section 4 below, the Intercreditor Agreement is hereby amended by replacing the reference to “\$36,225,000” appearing the definition of “MSD Agreement Cap” in Section 1.01 therein with “\$39,296,568”.

4. Conditions to Effectiveness. This Amendment shall be effective as of the date when all of the following conditions have been satisfied (such date the “Amendment Effective Date”):

(a) the Lenders shall have received a copy of this Amendment duly executed by each Borrower;

(b) the Lenders shall have received a certificate from an authorized officer of the Parent Borrower in form and substance reasonably satisfactory to the Lenders certifying that the execution and performance of this Amendment by the Borrowers is not materially adverse to the Holders (as defined in the Preferred Equity Agreement) in accordance with Section 7.01(v) of the Amended and Restated Certificate of Designation of Series A Fixed Rate Preferred Stock of HC2 Broadcasting Holdings Inc. dated as of October 24, 2019;

(d) Borrowers shall have paid all fees costs and expenses due and payable as of the date hereof under the MSD Secured Note and the GA Secured Note, including without limitation all attorney’s fees and expenses incurred by the Lenders; and

(e) the representations and warranties set forth in Section 5 hereof shall be true and correct as of the date hereof.

5. Representations and Warranties of the Borrowers. Each Borrower hereby represents and warrants to the Lenders as follows:

(a) the execution and delivery of this Amendment, and the performance of the Amended MSD Secured Note, the Amended GA Secured Note, and the Amended Intercreditor Agreement (i) have been duly authorized by all proper and necessary action of the board of directors of such Borrower; and (ii) do not and will not conflict with (x) any material provision of Law or regulatory requirements to which such Borrower is subject, or (y) any charter, bylaw, stock provision, partnership agreement or other document pertaining to the organization, power or authority of such Borrower;

(b) there is no material outstanding decree, decision, judgment or order that has been issued by any court, Governmental Authority, agency or arbitration authority against such Borrower or its FCC Licenses;

(c) (x) no Borrower is in default under or with respect to any Contractual Obligation of such Borrower that could, either individually or in the aggregate reasonably be expected to result in a Material Adverse Change; or (y) no consent or approval of any public authority or any other third party is required as a condition to the validity of this Amendment;

(d) each of this Amendment, the Amended MSD Secured Note, the Amended GA Secured Note, the Amended Intercreditor Agreement, each Note Document (as defined in the Amended MSD Secured Note), and each Note Document (as defined in the Amended GA Secured Note) is the valid and legally binding obligation of such Borrower, enforceable against such Borrower in accordance with its respective terms;

(e) the representations and warranties contained in Section 7.3 of the Amended MSD Secured Note and in Section 7.3 of the Amended GA Secured Note are true, correct and complete in all material respects (except that such materiality qualifier shall not be applicable to any representations and warranties that already are qualified or modified by materiality in the text thereof) on and as of the date of this Amendment (except to the extent that such representations and warranties relate solely to an earlier date, in which case such representations and warranties shall be true and correct in all material respects (except that such materiality qualifier shall not be applicable to any representations and warranties that already are qualified or modified by materiality in the text thereof) as of such earlier date); and

(f) no Default or Event of Default has occurred and is continuing.

6. Further Assurances. At any time upon the reasonable request of any Lender, each Borrower shall promptly execute and deliver to the Lenders any additional documents as such Lender shall reasonably request pursuant to the Amended MSD Secured Note and the other Note Documents (as defined in the Amended MSD Secured Note) or the Amended GA Secured Note and the other Note Documents (as defined in the Amended GA Secured Note), in each case in form and substance reasonably satisfactory to the Lenders.

7. Governing Law; Submission to Jurisdiction; Venue; Waiver of Jury Trial. THIS AMENDMENT SHALL BE SUBJECT TO THE PROVISIONS REGARDING GOVERNING LAW, SUBMISSION TO JURISDICTION, VENUE, AND WAIVER OF JURY TRIAL SET FORTH IN SECTION 11 OF THE AMENDED SECURED NOTE, AND SUCH PROVISIONS ARE INCORPORATED HEREIN BY THIS REFERENCE, MUTATIS MUTANDIS.

8. Binding Effect. This Amendment shall be binding upon the Borrowers and shall inure to the benefit of the Lenders, together with their respective successors and permitted assigns.

9. Effect on Note Documents.

(a) The terms and provisions set forth in this Amendment shall modify and supersede all inconsistent terms and provisions of the MSD Secured Note, the GA Secured Note, and the Intercreditor Agreement, and shall not be deemed to be a consent to or a modification or amendment of any other term or condition of the MSD Secured Note, the GA Secured Note, or the Intercreditor Agreement. Except as expressly modified and superseded by this Amendment, the terms and provisions of the MSD Secured Note and each of the other Note Documents (as defined in the MSD Secured Note), the GA Secured Note and each of the other Note Documents (as defined in the GA Secured Note), and the Intercreditor Agreement are ratified and confirmed and shall continue in full force and effect.

(b) Each reference in the MSD Secured Note or any other Note Document (as defined in the MSD Secured Note) to this “Note”, “hereunder”, “herein”, “hereof”, “thereunder”, “therein”, “thereof”, or words of like import referring to the MSD Secured Note shall on and from the date hereof mean and refer to the Amended MSD Secured Note.

(c) Each reference in the GA Secured Note or any other Note Document (as defined in the GA Secured Note) to this “Note”, “hereunder”, “herein”, “hereof”, “thereunder”, “therein”, “thereof”, or words of like import referring to the GA Secured Note shall on and from the date hereof mean and refer to the Amended GA Secured Note.

(d) Each reference in the Intercreditor Agreement to this “Agreement”, “hereunder”, “herein”, “hereof”, “thereunder”, “therein”, “thereof”, or words of like import referring to the Intercreditor Agreement shall on and from the date hereof mean and refer to the Amended Intercreditor Agreement.

10. Miscellaneous

(a) This Amendment is a “Note Document” under both the Amended MSD Secured Note and the Amended GA Secured Note. This Amendment may be executed in any number of counterparts and by different parties on separate counterparts, each of which, when executed and delivered, shall be deemed to be an original, and all of which, taken together, shall constitute but one and the same instrument. Delivery of an executed counterpart of this Amendment by telefacsimile or other electronic image scan transmission (e.g., “PDF” or “tif” via



email) shall be equally effective as delivery of a manually executed counterpart of this Amendment.

(b) If any term or provision of this Amendment is invalid, illegal or unenforceable in any jurisdiction, such invalidity, illegality or unenforceability shall not affect any other term or provision of this Amendment or invalidate or render unenforceable such term or provision in any other jurisdiction. Upon such determination that any term or other provision is invalid, illegal or unenforceable, the Parties hereto shall negotiate in good faith to modify this Amendment so as to effect the original intent of the parties as closely as possible in a mutually acceptable manner in order that the transactions contemplated hereby be consummated as originally contemplated to the greatest extent possible.

(c) The headings of the various Sections and subsections herein are for reference only and shall not define, modify, expand or limit any of the terms or provisions hereof.

(d) This Amendment shall be construed without regard to any presumption or rule requiring construction or interpretation against the party drafting an instrument or causing any instrument to be drafted.

[remainder of this page intentionally left blank]

IN WITNESS WHEREOF, the Borrowers and the Lenders have caused this Amendment to be duly executed by its authorized officer as of the day and year first above written.

HC2 Broadcasting Holdings Inc.,  
as the Parent Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

HC2 BROADCASTING INTERMEDIATE Holdings Inc.,  
as the Intermediate Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

HC2 STATION GROUP, INC.,  
as a Subsidiary Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

HC2 LPTV HOLDINGS, INC.,  
as a Subsidiary Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

HC2 BROADCASTING INC.,  
as a Subsidiary Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

HC2 NETWORK INC.,  
as a Subsidiary Borrower

By: /s/ Philip A. Falcone  
Name: Philip A. Falcone  
Title: Executive Chairman, President and  
CEO

Signature Page to First Omnibus Amendment

MSD PCOF PARTNERS XVIII, LLC

By: /s/ Marcello Liguori

Name: Marcello Liguori

Title: Vice President

Signature Page to First Omnibus Amendment

GREAT AMERICAN LIFE INSURANCE  
COMPANY

By: /s/ Mark F. Meuthing  
Name: Mark F. Meuthing  
Title: President

GREAT AMERICAN INSURANCE  
COMPANY

By: \_\_\_\_  
Name: Stephen C. Beraha  
Title: Assistant Vice President

Signature Page to First Omnibus Amendment

GREAT AMERICAN LIFE INSURANCE  
COMPANY

By: \_\_\_\_\_  
Name: Mark F. Meuthing  
Title: President

GREAT AMERICAN INSURANCE  
COMPANY

By: /s/ Stephen C. Bereha  
Name: Stephen C. Bereha  
Title: Assistant Vice President

## CERTIFICATIONS

I, Philip A. Falcone, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HC2 Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2020

By: /s/ Philip A. Falcone

Name:

Philip A. Falcone

Title:

President and Chief Executive

Officer (Principal Executive Officer)

## CERTIFICATIONS

I, Michael J. Sena, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of HC2 Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2020

By: /s/ Michael J. Sena

Name:

Michael J. Sena

Title:

Chief Financial Officer

(Principal Financial and Accounting Officer)



CERTIFICATION

Pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002 (18 U.S.C. §1350, as adopted), Philip A. Falcone, President and Chief Executive Officer (Principal Executive Officer) of HC2 Holdings, Inc. (the “Company”), and Michael J. Sena, the Chief Financial Officer (Principal Financial and Accounting Officer) of the Company, each hereby certifies that, to the best of his knowledge:

1. The Company’s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020, to which this Certification is attached as Exhibit 32.1 (the “Periodic Report”), fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and

2. The information contained in the Periodic Report fairly presents, in all material respects, the financial condition of the Company at the end of the period covered by the Periodic Report and results of operations of the Company for the period covered by the Periodic Report.

Dated: May 11, 2020

/s/ Philip A. Falcone

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**Philip A. Falcone**  
**President and Chief Executive Officer**  
**(Principal Executive Officer)**

/s/ Michael J. Sena

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**Michael J. Sena**  
**Chief Financial Officer (Principal Financial and Accounting**  
**Officer)**