

# THE SHAREHOLDER FORUM, INC.

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May 8, 2013

*By email*

Ms. Janet B. Wright  
Vice President – Corporate, Securities & Finance Counsel  
Dell Inc.  
One Dell Way, RR1-33  
Round Rock, Texas 78682

Re: Demands for records

Dear Ms. Wright:

Since the board's special committee has confirmed that it will be adhering to conventional assignments of management responsibilities, I will appreciate your letting me know by Friday who I should call to proceed with my demand for records.

We will need to address each of the following subjects to develop efficient processes for timely responses:

1. Resolution of formal statements: To the extent that you continue to have any reservations about the wording of my demand for records to satisfy your legal interpretations of DGCL Section 220 statement requirements, I will welcome editing suggestions to accommodate your views.
2. Confidentiality agreement: I will welcome a draft or standard form of confidentiality agreement that you consider appropriate as a foundation for developing the type of agreement I've previously summarized, obligating my experts to respect the confidentiality of non-public Dell information and allowing Dell the opportunity to review the experts' reports intended for stockholder use to assure that no confidential information is disclosed.
3. Definition of information to be provided: Since Dell's preliminary proxy filings have answered many investor questions but raised new ones, I will be revising the specification of records to be provided. We should also define these information requirements for your convenience of delivery.

I look forward to our constructive collaboration, and to satisfying stockholder requirements of decision-making information.

Sincerely yours,

Gary Lutin,  
as Delegate