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August 25, 2004

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FIRM/AFFILIATE OFFICES

VIA HAND DELIVERY

Office of Chief Counsel
Division of Corporation Finance
Securities and Exchange Commission
450 Fifth Street, N.W.
Washington, D.C. 20549

Re: Farmer Bros. Co.

Stockholder Proposal of Lime Fund LLC Securities Exchange Act of 1934 -- Rule 14a-8

Ladies and Gentlemen:

We are counsel to Farmer Bros. Co., a California corporation (the "Company"). The Company has received a stockholder proposal (the "Proposal") concerning governance of its Employee Stock Ownership Plan (the "ESOP") and a supporting statement (the "Supporting Statement") from Lime Fund LLC (the "Proponent") in connection with the Company's 2004 Annual Meeting of Stockholders (the "2004 Stockholders Meeting"). On behalf of the Company, we hereby notify the Division of Corporation Finance of the Company's intention to exclude the Proposal and Supporting Statement from its proxy statement and form of proxy for the 2004 Stockholders Meeting (collectively, the "2004 Proxy Materials") on the bases set forth below, and we respectfully request that the Staff of the Division (the "Staff") concur in our view that the Proposal and Supporting Statement are excludable on the bases set forth below.

Pursuant to Rule 14a-8(j), enclosed are six (6) copies of this letter and its attachments. As required by Rule 14a-8(j), a copy of this letter and its attachments is being mailed on this date to the Proponent informing them of the

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Company's intention to omit the Proposal and Supporting Statement from the 2004 Proxy Materials. The Company intends to begin distribution of its definitive 2004 Proxy Materials in the third week of November, 2004, and therefore this letter is being submitted more than eighty (80) days prior to the date the Company will file its definitive 2004 Proxy Materials with the Commission.

The Proposal relates to amending the Company's bylaws (the "Bylaws") with respect to governance of the ESOP. The Proposal reads in its entirety as follows:

"Resolved, that it is in the interests of shareholders to assure the integrity of employee pension plans, and that Article VII of the Bylaws is therefore amended to add the following:

ESOP Governance. To assure the independent management of any Employee Stock Ownership Plan ("ESOP") established for the benefit of the Corporation's employees, the Board of Directors shall take such actions as permitted by applicable laws to provide for the ESOP's management by an independent trustee and a governing committee elected by the ESOP's employee participants, voting confidentially. No director of the Corporation may serve simultaneously as a trustee or member of the ESOP's governing committee, other than for a brief transition period approved by the Board of Directors, unless such simultaneous service is specifically required by law. The Board of Directors may not act, or permit the Corporation to act, to replace the ESOP trustee, amend the ESOP or otherwise change the ESOP's governance provisions without the consent of the ESOP governing committee elected by employees or a direct vote of the ESOP's employee participants. This section is not intended, however, to restrict actions by the Corporation to support the processes by which the ESOP's employee participants elect members of the ESOP's governing committee and determine the voting or disposition of stock held by the ESOP. This section may be amended only by the stockholders."

A copy of the Proposal and Supporting Statement is attached hereto as Exhibit 1.

We believe that the Proposal and Supporting Statement may properly be excluded from the Company's 2004 Proxy Materials pursuant to the following rules: 1. Rule 14a-8(i)(7) because the Proposal deals with a matter relating to the conduct of the ordinary business operations of the Company.

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- 2. Rule 14a-8(i)(1), because the Proposal is not a proper subject for stockholder action under the laws of the State of Delaware.
- 3. Rule 14a-8(i)(3), because the Proposal and Supporting Statement contain false and misleading statements in violation of Rule 14a-9.

I. BACKGROUND

The Company established the ESOP effective January 1, 2000. The ESOP provides that it is administered by a committee (the "Committee") whose members are appointed by the board of directors of the Company (the "Board"). The ESOP also provides for the appointment of a trustee by the Board (the "Trustee"). In December 2003, the Board caused the ESOP to be amended to provide (a) that the Committee would consist of not more than three members, at least two of whom are "independent directors" of the Company within the meaning of NASDAQ Proposed Rule 4350(c)(1), and all of whom shall be appointed by the Board, and (b) that unallocated shares of Company stock would be voted in the same proportion as allocated shares of Company stock, which is commonly referred to as "pass-through voting." Prior to December 2003, the Committee only included members of senior management of the Company. The Board adopted these amendments to the ESOP because it believed that the Committee, like the Board, should be controlled by independent directors to deal with any conflicts that may arise among the interests of management, the other employees who participate in the ESOP and stockholders. The Board also believed that "pass-through voting" was the best way for the employees to exercise their rights as current and future stockholders of the Company as a result of their beneficial ownership of shares held by the ESOP.

The Committee currently consists of two independent members of the Board and one senior member of management. Wells Fargo Bank, N.A. ("Wells Fargo") was appointed by the Board as of January 1, 2000 to act as Trustee and continues to act in such capacity.

The ESOP currently provides that the Committee shall be responsible for the general administration of the ESOP and shall have discretionary authority to construe and interpret the ESOP including, but not limited to, the determination of an individual's eligibility for participation in the ESOP, the right and amount of any

benefit payable under the ESOP and the date such individual ceases to be a Member of the ESOP.

The ESOP provides that the funds of the ESOP shall be held by the Trustee pursuant to an Employee Benefit Trust Agreement, dated as of January 1, 2000, between the Company and Wells Fargo (the "Trust Agreement"). The Trust Agreement provides that the Committee may at any time on thirty (30) days notice remove Wells Fargo as Trustee.

The ESOP further provides that the Board reserves the right at any time to amend any or all of the provisions of the ESOP. The Board also has the power to terminate the ESOP or completely discontinue contributions under the ESOP for any reason at any time.

The ESOP currently holds 3,000,500 shares of the Company's common stock or approximately 18.66% of the outstanding shares.

II. DISCUSSION

A. The Proposal Deals with a Matter Relating to the Conduct of the Ordinary Business Operations of the Company in Violation of Rule 14a-8(i)(7).

The Proposal, if implemented, would require the Committee and the Trustee to be elected by the employee participants (the "Members") voting confidentially. No Board member would be permitted to serve as a member of the Committee, other-than-on a temporary-basis.—Thus, the Proposal-would remove the power of the Board to select members of the Committee and the Trustee. The Proposal also would, if implemented, prohibit the Board from amending the ESOP or otherwise changing the ESOP's governing provisions without the consent of the Committee, which would be elected by the Members, or the consent of the Members.

The Proposal concerns the operation of an employee benefit plan, and accordingly relates to matters of employee compensation. Consequently, the Proposal clearly deals with a matter within the scope of the ordinary business operations of the Company, and may properly be omitted from the 2004 Proxy Materials pursuant to Rule 14a-8(i)(7).

The Staff has repeatedly recognized that proposals concerning the establishment, operation and termination of ESOPs deal with matters relating to the ordinary business operations of the corporation and, therefore, may be omitted from

a corporation's proxy materials under Rule 14a-8(i)(7). See, e.g., Sears, Roebuck and Co. (March 1, 1993—two letters) (proposed selection of trustees and administrators of benefit plans including an ESOP by a committee of stockholders, a matter relating to the corporation's ordinary business operations—i.e. general compensation issues); Walt Disney Co. (October 26, 1999) (establishment of an ESOP, a matter relating to the corporation's ordinary business operations—i.e. general employee compensation matters); Builders Transport, Inc. (March 15, 1990) (rescission of issuance of shares of ESOP and request that ESOP only be funded with allocated shares, a matter relating to the corporation's ordinary business operations i.e. the operation and funding of an employee compensation plan); CF&I Steel Corp. (February 2, 1990) (repurchase of shares and contribution of shares to ESOP which constitute modifications to the ESOP, a matter relating to the corporation's ordinary business operations—i.e. employee compensation); and Lincoln National Co. (January 26, 1981) (termination of an ESOP, a matter relating to the corporation's ordinary business operations—i.e. the continuing existence of a compensation plan for the corporation).

As the authority cited above indicates, the establishment, operation and termination of an ESOP involves employee compensation, a central part of the ordinary business operations of a corporation. The factors that determine employee compensation including the operation of an ESOP are highly complex and, accordingly, are appropriately the province of the board of directors of a corporation and its management. The activities of the Committee are directly related to employee compensation and, therefore, the Proposal, if implemented, would remove the Board from the ultimate control of compensation related decisions and would place control of such decisions in the hands of the employees. Furthermore, the Proposal, if implemented, would prevent the Board from amending or terminating the ESOP. The ability to amend or terminate the ESOP would also remove the Board from the ultimate control of compensation related decisions and would also place control of such decisions in the hands of the employees. Therefore, the Company may properly omit the Proposal form the 2004 Proxy Materials under Rule 14a-8(i)(7) because it is related to the ordinary business operations of the Company.

B. The Proposal is not a Proper Subject for Stockholder Action under the laws of the State of Delaware in Violation of Rule 14a-8(i)(1).

As explained above, the Proposal, if implemented, would remove the Board from the ultimate control of compensation related decisions and would place control of such decisions in the hands of the employees. Under Delaware law, as confirmed in our legal opinion to the Company (the "Opinion"), a copy of which is

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attached as Exhibit 2, the subject of the Proposal, namely employee compensation, is the responsibility of the Board not the employees of the Company. Consequently, as confirmed in the Opinion, the Proposal is not a proper subject for stockholder action and the Company may properly excluded it from the 2004 Proxy Materials under Rule 14a-8(i)(1).

When the Board decided in December 2003 that the control of the Committee should be in the hands of the independent directors of the Company, the Board, in the exercise of its business judgment, determined that such independent directors were the most qualified persons to deal with any conflicts that may arise between the interests of management, the other employees and the stockholders. The Board properly determined that the principal obligation of the Committee would be to maximize the value of assets of the ESOP. Under the Employee Retirement Income Security Act of 1974, as amended ("ERISA"), the Board is required to act for the sole purpose of providing retirement benefits to the participants and beneficiaries of the ESOP and, for this reason the Board, in exercising its business judgment, has determined that control of the Committee by the independent directors is the most appropriate way for the Committee to carry out this duty. Since the Proposal, which is mandatory, demands that the Company take action that would invade the province of the Board and interfere with its judgment and discretion, the Proposal may be properly omitted from the 2004 Proxy materials under Rule 14a-8(i)(1).

C. The Proposal and Supporting Statement Contain False and Misleading Statements in Violation of Rule 14a-9 and is, Therefore, in Violation of Rule 14a-8(i)(3).

The Proposal contains the following misstatement:

"To assure the independent management of any Employee Stock Ownership Plan ("ESOP") established for the benefit of the Corporation's employees, the Board of Directors shall take such actions as permitted by applicable laws to provide for the ESOP's management by an independent trustee and a governing committee selected by the ESOP's employee participants, voting confidentially."

As explained above, the Proposal will not "assure independent management" of the ESOP but will place compensation related decisions in the hands of employees who are not independent and may not act in the best interests of the stockholders of the Company. The independent directors are much more capable of assuring independent management of the ESOP than the Members. Consequently, such

statement is false and misleading and it should be excluded under Rule 14a-8(i)(3) as false and misleading in violation of Rule 14a-9.

The misstatements in the Supporting Statement include:

- (1) "Therefore, we propose making independent employee control of their ESOP a provision of the corporate bylaws, so employees will know that their retirement rights cannot be withdrawn or changed without their consent." For the reasons explained in the paragraph above, employees cannot be expected to act independently with respect to compensation related decisions. The ability of the Company to change or withdraw retirement rights, subject to compliance with all applicable laws, relates to the Board's right and obligation to make compensation related decisions and it is false and misleading to suggest that this right and obligation properly belongs with the employees.
- (2) "If the proposal is adopted, the company's management would no longer be able to act on its own, as it did during the past year, to modify employees' ESOP rights and replace members of the ESOP's governing committee." This statement is misleading in that it suggests that the employees rights were somehow diminished in December 2003 when the ESOP was amended to provide for pass-through voting and the composition of the Committee was changed to require a majority of independent directors. The December 2003 amendments clearly enhanced the rights of employees and the independence of the Committee.
- (3) "The proposed prohibition of a corporate director's service on the ESOP committee, for example, should prevent conflicts of interest that could arise if an individual is acting as a fiduciary simultaneously for the employee beneficiaries of an ESOP and for the shareholders of a corporation that loaned over \$60 million to the ESOP." As explained above, the independent directors who sit on the Committee must act solely in the interests of providing retirement benefits to the participants and beneficiaries of the ESOP. Having independent directors on the Committee reduces conflicts of interest. If the employees select members of the Committee many more conflicts will arise. Consequently, this statement is false and misleading.

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As a result of the above false and misleading statements, the Supporting Statement must be substantially revised before it complies with Rule 14a-8(i)(3).

Please take note that the Proponent is a large institutional investor with ample resources to have researched applicable law and drafted a proper proposal. Although the Company does not believe this Proposal and Supporting Statement can be salvaged by revisions, the Company submits that affording this Proponent any further opportunity to make a proper proposal would be inappropriate and deleterious to the efficient operation of the stockholder proposal process. See *Pacific Enterprises*, March 9, 1990, in which the Staff, without comment, declined to permit a sophisticated investor represented by counsel to cure defects in his proposal. The request for a no-action letter in *Pacific Enterprises* contains citations to a number of other no-action letters on this point.

Would you kindly advise us by fax at 213-687-5600 of your response.

Thank you for your consideration.

Respectfully submitted,

Joseph J. Giunta

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August 25, 2004

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FIRM/AFFILIATE OFFICES

Via Federal Express

Farmer Bros. Co. 20333 South Normandie Avenue Torrance, CA 90502

Re:

Proposed Stockholder Resolution Submitted By Lime Fund LLC

Gentlemen:

You have requested our opinion as to whether the stockholder proposal (the "Proposal") submitted to Farmer Bros. Co., a Delaware corporation (the "Company"), by Lime Fund LLC (the "Proponent") is a proper subject for action by the Company's stockholders under Delaware law.

In connection with your request for our opinions, you have furnished us with copies of the Proponent's letter to the Company, dated August 11, 2004, and the Proposal and supporting statement which accompanied such letter. We have also reviewed a copy of the Farmer Bros Employee Stock Ownership Plan, dated as of January 1, 2000, and the three amendments thereto (collectively, the "ESOP"), and the Employee Benefit Trust Agreement, dated as of January 1, 2000, between the Company and Wells Fargo Bank, N.A. We also have reviewed the Company's Certificate of Incorporation (the "Certificate of Incorporation"), and the Company's Bylaws (the "Bylaws"), each as currently in effect, and such other documents as we deemed necessary or appropriate as a basis for the opinion expressed herein. We have assumed the conformity to the original documents of all documents submitted to us as copies and the authenticity of the originals of such documents.

The Proponent has proposed a binding stockholder resolution to amend the Bylaws with respect to governance of the ESOP. The text of the Proposal is as follows:

"Resolved, that it is in the interests of shareholders to assure the integrity of employee pension plans, and that Article VII of the Bylaws is therefore amended to add the following:

ESOP Governance. To assure the independent management of any Employee Stock Ownership Plan ("ESOP") established for the benefit of the Corporation's employees, the Board of Directors shall take such actions as permitted by applicable laws to provide for the ESOP's management by an independent trustee and a governing committee elected by the ESOP's employee participants, voting confidentially. No director of the Corporation may serve simultaneously as a trustee or member of the ESOP's governing committee, other than for a brief transition period approved by the Board of Directors, unless such simultaneous service is specifically required by law. The Board of Directors may not act, or permit the Corporation to act, to replace the ESOP trustee, amend the ESOP or otherwise change the ESOP's governance provisions without the consent of the ESOP governing committee elected by employees or a direct vote of the ESOP's employee participants. This section is not intended, however, to restrict actions by the Corporation to support the processes by which the ESOP's employee participants elect members of the ESOP's governing committee and determine the voting or disposition of stock held by the ESOP. This section may be amended only by the stockholders."

The Proposal was accompanied by a statement of the Proponent in support thereof (the "Supporting Statement"). A copy of the Proposal set forth above and the Supporting Statement are attached as Exhibit A.

Members of our firm are admitted to the bar of the State of Delaware, and we do not express any opinion as to the laws of any other jurisdiction except the laws of the State of Delaware and the federal laws of the United States.

The Proposal is Not a Proper Subject for Action by the Stockholders

In our opinion, the Proposal is not a proper subject of action by the stockholders because, if implemented, it would create a mandatory intrusion on the Company's board of directors' (the "Board") discretionary authority to manage the business and affairs of the Company by limiting the authority of the Board to determine the compensation of the Company's officers and other employees.

The Proposal, if implemented, would require the governing committee of the ESOP and the trustee of the ESOP (the "Trustee") to be elected by the employee participants (the "Members") voting confidentially. No member of the Board would be permitted to serve as a member of this committee, other than on a temporary basis. The Farmer Bros. Co. August 25, 2004 Page 3

Proposal also would, if implemented, prohibit the Board from amending the ESOP or otherwise changing the ESOP's governing provisions without the consent of this committee (or the Members). By its terms, the Proposal would prevent the extension of the benefits of the ESOP to other employees or even the complete termination of the ESOP by the Company without the consent of this committee (or the Members). Therefore, this committee of non-Board members elected by Members of the ESOP would be able to veto actions by the Board, the members of which were elected by all stockholders.

The ESOP currently provides that a committee, the majority of which are independent directors, shall be responsible for the general administration of the ESOP and shall have discretionary authority to construe and interpret the ESOP including, but not limited to, the determination of an individual's eligibility for participation in the ESOP, the right and amount of any benefit payable under the ESOP and the date such individual ceases to be a "Member" of the ESOP. These are decisions that affect the compensation of the officers and other employees of the Company. Moreover the Company's ability to amend and/or terminate the ESOP also clearly involves decisions that affect the compensation of the officers and other employees of the Company. The Proposal, if implemented, would strip the Board of these powers and place them in the hands of a committee of non-Board members elected by Members of the ESOP, thus giving this subgroup of stockholders the power to override the will of the members of the Board who are elected by vote of all of the stockholders.

Section 141(a) of the Delaware General Corporation Law (the "DGCL") provides that "the business and affairs of every corporation organized under this chapter shall be managed by or under the direction of a board of directors, except as may be otherwise provided in this chapter or in its certificate of incorporation." The Certificate of Incorporation does not "otherwise provide," and Section 3.3 of the Bylaws, consistent with Section 141(a) of the DGCL, provides that the "business and affairs of the Corporation shall be managed by or under the direction of the Board of Directors...." Section 122(15) of the DGCL grants Delaware corporations the power to establish and carry out ... stock bonus ... benefit, incentive and compensation plans, trusts and provisions for any or all of its directors, officers and employees...." This statutory authority and cases decided under Delaware law make clear that the compensation of corporate officers and employees - whether in the form of salaries, wages, pension benefits, stock options, stock bonuses or fringe benefits - are matters relating to the ordinary business of a corporation within the exclusive jurisdiction of the board of directors. See Lieberman v Becker, 38 Del. Ch. 540, 155 A,2d 596 (Del Ch. 1959) (whether or not a corporation should embark upon a "deferred compensation unit plan" is to be decided by the board of directors through the exercise of their business judgment); Wyles v. Campbell, 77 F. Supp. 343 (D. Del 1948) (stock option plan adopted in connection with an employment contract is within the ordinary business affairs of the corporation).

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Since the Proposal is mandatory in nature, we believe it would, if implemented, cause the Company to contravene the DGCL because the Proposal constitutes an unlawful intrusion on the Board's discretionary authority to manage the business and affairs of the Company by limiting the authority of the Board to determine the compensation of the Company's officers and other employees. Accordingly, the Proposal does not present a proper subject for action by the Company's stockholders.

* * *

Based upon and subject to the foregoing, it is our opinion that the Proposal is not a proper subject for action by the Company's stockholders at the annual meeting of the Company's stockholders because it constitutes an unlawful intrusion on the Board's discretionary authority to manage the business and affairs of the Company by limiting the authority of the Board to determine the compensation of the Company's officers and other employees, and that a Delaware court, if presented with the question of would so conclude.

This opinion is furnished to you solely for your benefit in connection with the Proposal and, except as set forth in the next sentence, is not to be used, circulated, quoted or otherwise referred to for any other purpose or relied upon by any other person without our express written permission. We hereby consent to your furnishing a copy of this opinion to the Staff of the Securities and Exchange Commission in connection with a no-action request with respect to the Proposal.

Very truly yours,

Skupper treps Strike, Muyle & Flor LCP